



REPORT TO SHAREHOLDERS

FIRST QUARTER 2017

National Bank reports its results for the First Quarter of 2017

The financial information reported herein is based on the unaudited interim condensed consolidated financial statements for the quarter ended January 31, 2017 and prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB). All amounts are presented in Canadian dollars.

MONTREAL, March 1, 2017 – National Bank is reporting net income of \$497 million for the first quarter of 2017 compared to \$261 million in the same quarter of 2016, a \$236 million increase that is explained by the Bank's write-off of its equity interest in associate Maple Financial Group Inc. during the first quarter of 2016 and by net income growth generated by its main business segments. Diluted earnings per share stood at \$1.34 in the first quarter of 2017 compared to \$0.67 in the same quarter of 2016.

The Bank's 2017 first-quarter net income excluding specified items totalled \$502 million, up 18% from \$427 million in the first quarter of 2016, and first-quarter diluted earnings per share excluding specified items stood at \$1.35, up 15% from \$1.17 in the same quarter of 2016. The specified items are described on page 4.

"For the first quarter of 2017, the Bank's excellent performance was driven by strong revenue growth in both the Wealth Management and Financial Markets segments and by efficiency initiatives undertaken in the Personal and Commercial segment," said Louis Vachon, President and Chief Executive Officer of National Bank. "Furthermore, our credit quality remains solid and our Common Equity Tier 1 (CET1) capital ratio stood at 10.6%."

Highlights

| (millions of Canadian dollars) | Quarter ended January 31 | | |
|---|-------------------------------|-------------------------------|----------|
| | 2017 | 2016 | % Change |
| Net income | 497 | 261 | 90 |
| Diluted earnings per share (<i>dollars</i>) | \$ 1.34 | \$ 0.67 | 100 |
| Return on common shareholders' equity | 18.4 % | 9.5 % | |
| Dividend payout ratio | 55 % | 51 % | |
| Excluding specified items⁽¹⁾ | | | |
| Net income excluding specified items | 502 | 427 | 18 |
| Diluted earnings per share excluding specified items (<i>dollars</i>) | \$ 1.35 | \$ 1.17 | 15 |
| Return on common shareholders' equity excluding specified items | 18.6 % | 16.6 % | |
| Dividend payout ratio excluding specified items | 48 % | 44 % | |
| | As at January 31, 2017 | As at October 31, 2016 | |
| CET1 capital ratio under Basel III | 10.6 % | 10.1 % | |
| Leverage ratio under Basel III | 3.8 % | 3.7 % | |

(1) See the Financial Reporting Method section on page 4 for additional information on non-IFRS financial measures.

Personal and Commercial

- Net income totalled \$213 million in the first quarter of 2017, up 18% from \$180 million in the first quarter of 2016.
- At \$755 million, the 2017 first-quarter total revenues rose \$31 million or 4% year over year.
- Rising 6%, personal lending experienced sustained growth, largely due to mortgage lending, while commercial lending grew 3% from a year ago.
- The segment's net interest margin was 2.24% in the first quarter of 2017 versus 2.25% in the first quarter of 2016 as well as the preceding quarter.
- The segment recorded first-quarter provisions for credit losses of \$52 million, \$10 million less than in the first quarter of 2016.
- The 2017 first-quarter non-interest expenses were down 1% year over year.
- At 54.6%, the efficiency ratio improved from 57.5% in the first quarter of 2016.

Wealth Management

- Net income totalled \$101 million in the first quarter of 2017, a 31% increase from \$77 million in the same quarter of 2016.
- The 2017 first-quarter total revenues amounted to \$397 million compared to \$356 million in the first quarter of 2016, a \$41 million or 12% increase owing to growth across all of the segment's revenue categories.
- The 2017 first-quarter non-interest expenses stood at \$259 million compared to \$251 million in the first quarter of 2016.
- The efficiency ratio excluding specified items⁽¹⁾ was 63.9%, an improvement from 68.2% in the first quarter of 2016.

Financial Markets

- Net income totalled \$183 million in the first quarter of 2017 compared to \$4 million in the same quarter of 2016, an increase explained by the write-off of the Bank's equity interest in associate Maple Financial Group Inc. during the first quarter of last year.
- The segment's first-quarter net income excluding specified items⁽¹⁾ totalled \$183 million, up 23% from \$149 million in the first quarter of 2016.
- Total revenues on a taxable equivalent basis and excluding specified items⁽¹⁾ amounted to \$419 million, a \$71 million year-over-year increase driven primarily by trading activity revenues and financial market fees.
- The 2017 first-quarter non-interest expenses stood at \$170 million, a \$26 million year-over-year increase associated with revenue growth.
- The efficiency ratio was 40.6% compared to 41.4% in the first quarter of 2016.

U.S. Specialty Finance and International

- Net income totalled \$38 million in the first quarter of 2017 compared to \$40 million in the same quarter of 2016.
- The 2017 first-quarter total revenues amounted to \$118 million, a \$10 million year-over-year increase owing mainly to the revenues generated by the Advanced Bank of Asia Limited subsidiary.
- At \$56 million, the 2017 first-quarter non-interest expenses rose \$8 million year over year.

Other

- The *Other* heading posted a 2017 first-quarter net loss of \$38 million versus a net loss of \$40 million in the same quarter of 2016. This change essentially reflects a greater contribution by treasury activities, partly offset by higher non-interest expenses.

Capital Management

- As at January 31, 2017, the Common Equity Tier 1 (CET1) capital ratio under Basel III was 10.6% compared to 10.1% as at October 31, 2016, an increase resulting essentially from net income, net of dividends, common share issuances under the stock option plan and remeasurements of the pension plans.
- As at January 31, 2017, the Basel III leverage ratio was 3.8%, essentially unchanged from October 31, 2016.

(1) See the Financial Reporting Method section on page 4 for additional information on non-IFRS financial measures.

MANAGEMENT'S DISCUSSION AND ANALYSIS

February 28, 2017

The following Management's Discussion and Analysis (MD&A) presents the financial condition and operating results of National Bank of Canada (the Bank). This analysis was prepared in accordance with the requirements set out in *National Instrument 51-102 Continuous Disclosure Obligations* released by the Canadian Securities Administrators (CSA). It is based on the unaudited interim condensed consolidated financial statements (the consolidated financial statements) for the quarter ended January 31, 2017 prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB). This MD&A should be read in conjunction with the consolidated financial statements and accompanying notes for the quarter ended January 31, 2017 and with the *2016 Annual Report*. All amounts are presented in Canadian dollars. Additional information about the Bank, including the *Annual Information Form*, can be obtained from the Bank's website at nbc.ca and SEDAR's website at sedar.com.

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Caution Regarding Forward-Looking Statements

From time to time, the Bank makes written and oral forward-looking statements, such as those contained in the Outlook for National Bank and the Major Economic Trends sections of the *2016 Annual Report*, in other filings with Canadian securities regulators, and in other communications, for the purpose of describing the economic environment in which the Bank will operate during fiscal 2017 and the objectives it hopes to achieve for that period. These forward-looking statements are made in accordance with current securities legislation in Canada and the United States. They include, among others, statements with respect to the economy—particularly the Canadian and U.S. economies—market changes, observations regarding the Bank's objectives and its strategies for achieving them, Bank-projected financial returns and certain risks faced by the Bank. These forward-looking statements are typically identified by future or conditional verbs or words such as “outlook,” “believe,” “anticipate,” “estimate,” “project,” “expect,” “intend,” “plan,” and similar terms and expressions.

By their very nature, such forward-looking statements require assumptions to be made and involve inherent risks and uncertainties, both general and specific. Assumptions about the performance of the Canadian and U.S. economies in 2017 and how that will affect the Bank's business are among the main factors considered in setting the Bank's strategic priorities and objectives and in determining its financial targets, including provisions for credit losses. In determining its expectations for economic growth, both broadly and in the financial services sector in particular, the Bank primarily considers historical economic data provided by the Canadian and U.S. governments and their agencies.

There is a strong possibility that express or implied projections contained in these forward-looking statements will not materialize or will not be accurate. The Bank recommends that readers not place undue reliance on these statements, as a number of factors, many of which are beyond the Bank's control, could cause actual future results, conditions, actions or events to differ significantly from the targets, expectations, estimates or intentions expressed in the forward-looking statements. These factors include credit risk, market risk, liquidity and funding risk, operational risk, regulatory compliance risk, reputation risk, strategic risk and environmental risk, all of which are described in more detail in the Risk Management section beginning on page 48 of the *2016 Annual Report*, general economic environment and financial market conditions in Canada, the United States and certain other countries in which the Bank conducts business, including regulatory changes affecting the Bank's business, capital and liquidity; changes in the accounting policies the Bank uses to report its financial condition, including uncertainties associated with assumptions and critical accounting estimates; tax laws in the countries in which the Bank operates, primarily Canada and the United States (including the U.S. *Foreign Account Tax Compliance Act* (FATCA)); changes to capital and liquidity guidelines and to the manner in which they are to be presented and interpreted; changes to the credit ratings assigned to the Bank; and potential disruptions to the Bank's information technology systems, including evolving cyber attack risk.

The foregoing list of risk factors is not exhaustive. Additional information about these factors can be found in the Risk Management section of the *2016 Annual Report*. Investors and others who rely on the Bank's forward-looking statements should carefully consider the above factors as well as the uncertainties they represent and the risk they entail. Except as required by law, the Bank does not undertake to update any forward-looking statements, whether written or oral, that may be made from time to time, by it or on its behalf.

The forward-looking information contained in this document is presented for the purpose of interpreting the information contained herein and may not be appropriate for other purposes.

FINANCIAL REPORTING METHOD

The Bank's unaudited interim condensed consolidated financial statements have been prepared in accordance with IFRS, as issued by the IASB. The Bank also uses non-IFRS financial measures when assessing its results and measuring Bank-wide performance. Presenting such information helps readers to better understand how management analyzes results, shows the impacts of specified items on the results of the reported periods, and allows readers to assess results without the specified items if they consider such items not to be reflective of the underlying financial performance of its operations. Securities regulators require companies to caution readers that net income and other measures adjusted using non-IFRS criteria are not standard under IFRS and cannot be easily compared with similar measures used by other companies.

The presentation of segment disclosures is consistent with the presentation adopted by the Bank for the fiscal year beginning November 1, 2016. This presentation reflects the fact that the activities of subsidiary Credigy Ltd., which had previously been presented in the Financial Markets segment, and that the activities of subsidiary Advanced Bank of Asia Limited (ABA Bank) and of other international investments, which had previously been presented in the *Other* heading, are now presented in the U.S. Specialty Finance and International (USSF&I) segment. The Bank made this change to better align the monitoring of its activities with its management structure.

Financial Information

(millions of Canadian dollars, except per share amounts)

| | Quarter ended January 31 | | |
|---|--------------------------|----------------|------------|
| | 2017 | 2016 | % Change |
| Net income excluding specified items | | | |
| Personal and Commercial | 213 | 180 | 18 |
| Wealth Management | 106 | 84 | 26 |
| Financial Markets | 183 | 149 | 23 |
| U.S. Specialty Finance and International | 38 | 40 | (5) |
| Other | (38) | (26) | |
| Net income excluding specified items | 502 | 427 | 18 |
| Items related to holding restructured notes ⁽¹⁾ | – | (1) | |
| Acquisition-related items ⁽²⁾ | (5) | (20) | |
| Write-off of an equity interest in an associate ⁽³⁾ | – | (145) | |
| Net income | 497 | 261 | 90 |
| Diluted earnings per share excluding specified items | \$ 1.35 | \$ 1.17 | 15 |
| Acquisition-related items ⁽²⁾ | (0.01) | (0.06) | |
| Write-off of an equity interest in an associate ⁽³⁾ | – | (0.43) | |
| Premium paid on preferred shares redeemed for cancellation ⁽⁴⁾ | – | (0.01) | |
| Diluted earnings per share | \$ 1.34 | \$ 0.67 | 100 |
| Return on common shareholders' equity | | | |
| Including specified items | 18.4 % | 9.5 % | |
| Excluding specified items | 18.6 % | 16.6 % | |

(1) During the quarter ended January 31, 2016, the Bank recorded \$2 million in financing costs (\$1 million net of income taxes) related to holding restructured notes.

(2) During the quarter ended January 31, 2017, the Bank recorded \$6 million in acquisition-related charges (\$5 million net of income taxes) (2016: \$27 million, \$20 million net of income taxes). These charges consisted mostly of retention bonuses and also included the Bank's share in the integration costs incurred by Fiera Capital Corporation (Fiera Capital) as well as the Bank's share in the charges related to its equity interest in TMX Group Limited (TMX), particularly goodwill and intangible asset impairment losses of \$18 million (\$13 million net of income taxes) recorded during the quarter ended January 31, 2016.

(3) During the quarter ended January 31, 2016, the Bank had written off its equity interest in associate Maple Financial Group Inc. (Maple) in an amount of \$164 million (\$145 million net of income taxes) following the February 6, 2016 event described in the Analysis of the Consolidated Balance Sheet section on page 35 of the *2016 Annual Report*.

(4) During the quarter ended January 31, 2016, a \$3 million premium was paid on the Series 20 First Preferred Shares redeemed for cancellation.

HIGHLIGHTS

| (millions of Canadian dollars, except per share amounts) | Quarter ended January 31 | | |
|--|--------------------------|---------|----------|
| | 2017 | 2016 | % Change |
| Operating results | | | |
| Total revenues | 1,633 | 1,289 | 27 |
| Net income | 497 | 261 | 90 |
| Net income attributable to the Bank's shareholders | 478 | 239 | 100 |
| Return on common shareholders' equity | 18.4 % | 9.5 % | |
| Earnings per share | | | |
| Basic | \$ 1.35 | \$ 0.68 | 99 |
| Diluted | 1.34 | 0.67 | 100 |
| Operating results on a taxable equivalent basis⁽¹⁾ and excluding specified items⁽²⁾ | | | |
| Total revenues on a taxable equivalent basis and excluding specified items | 1,707 | 1,530 | 12 |
| Net income excluding specified items | 502 | 427 | 18 |
| Return on common shareholders' equity excluding specified items | 18.6 % | 16.6 % | |
| Efficiency ratio on a taxable equivalent basis and excluding specified items | 56.5 % | 58.6 % | |
| Earnings per share excluding specified items⁽²⁾ | | | |
| Basic | \$ 1.37 | \$ 1.18 | 16 |
| Diluted | 1.35 | 1.17 | 15 |
| Common share information | | | |
| Dividends declared | \$ 0.56 | \$ 0.54 | |
| Book value | 29.51 | 27.77 | |
| Share price | | | |
| High | 56.60 | 44.11 | |
| Low | 46.83 | 35.83 | |
| Close | 56.17 | 39.97 | |
| Number of common shares (<i>thousands</i>) | 340,810 | 337,535 | |
| Market capitalization | 19,143 | 13,491 | |
| Balance sheet and off-balance-sheet | | | |
| Total assets | 234,119 | 232,206 | 1 |
| Loans and acceptances | 126,881 | 126,178 | 1 |
| Impaired loans, net of total allowances | (344) | (289) | |
| As a % of average loans and acceptances | (0.3) % | (0.2) % | |
| Deposits ⁽³⁾ | 144,729 | 142,066 | 2 |
| Equity attributable to common shareholders | 10,058 | 9,642 | 4 |
| Assets under administration and under management | 411,236 | 397,342 | 3 |
| Earnings coverage | 9.30 | 7.84 | |
| Asset coverage | 10.50 | 10.04 | |
| Regulatory ratios under Basel III | | | |
| Capital ratios ⁽⁴⁾ | | | |
| Common Equity Tier 1 (CET1) | | | |
| Tier 1 | 10.6 % | 10.1 % | |
| Tier 1 | 14.1 % | 13.5 % | |
| Total | 15.9 % | 15.3 % | |
| Leverage ratio ⁽⁴⁾ | 3.8 % | 3.7 % | |
| Liquidity coverage ratio (LCR) | 139 % | 134 % | |
| Other information | | | |
| Number of employees | 21,298 | 21,770 | (2) |
| Number of branches in Canada | 448 | 450 | - |
| Number of banking machines in Canada | 941 | 938 | - |

(1) See the Consolidated Results section on page 6.

(2) See the Financial Reporting Method section on page 4 for additional information on non-IFRS financial measures.

(3) An amount of \$2.2 billion classified in *Due to clients, dealers and brokers* on the Consolidated Balance Sheet as at October 31, 2016 is now reported in *Deposits*.

(4) The ratios are calculated using the "all-in" methodology.

FINANCIAL ANALYSIS

Consolidated Results

On November 1, 2016, the Bank reclassified certain amounts in the Consolidated Statement of Income to better reflect the nature of revenues reported in the Personal and Commercial segment. Accordingly, for the quarter ended January 31, 2016, an amount of \$10 million reported in the *Non-interest income – Credit fees* item was reclassified to *Net interest income*. This reclassification had no impact on *Net income*.

| (millions of Canadian dollars) | Quarter ended January 31 | | |
|--|--------------------------|---------|----------|
| | 2017 | 2016 | % Change |
| Operating results | | | |
| Net interest income | 798 | 716 | 11 |
| Non-interest income | 835 | 573 | 46 |
| Total revenues | 1,633 | 1,289 | 27 |
| Non-interest expenses | 969 | 903 | 7 |
| Contribution | 664 | 386 | 72 |
| Provisions for credit losses | 60 | 63 | (5) |
| Income before income taxes | 604 | 323 | 87 |
| Income taxes | 107 | 62 | 73 |
| Net income | 497 | 261 | 90 |
| Diluted earnings per share (<i>dollars</i>) | 1.34 | 0.67 | 100 |
| Taxable equivalent basis⁽¹⁾ | | | |
| Net interest income | 68 | 55 | |
| Non-interest income | 4 | – | |
| Income taxes | 72 | 55 | |
| Impact of taxable equivalent basis on net income | – | – | |
| Specified items⁽²⁾ | | | |
| Items related to holding restructured notes | – | (2) | |
| Acquisition-related items | (6) | (27) | |
| Write-off of an equity interest in an associate | – | (164) | |
| Specified items before income taxes | (6) | (193) | |
| Income taxes on specified items | (1) | (27) | |
| Specified items after income taxes | (5) | (166) | |
| Operating results on a taxable equivalent basis⁽¹⁾ and excluding specified items⁽²⁾ | | | |
| Net interest income on a taxable equivalent basis and excluding specified items | 866 | 773 | 12 |
| Non-interest income on a taxable equivalent basis and excluding specified items | 841 | 757 | 11 |
| Total revenues on a taxable equivalent basis and excluding specified items | 1,707 | 1,530 | 12 |
| Non-interest expenses excluding specified items | 965 | 896 | 8 |
| Contribution on a taxable equivalent basis and excluding specified items | 742 | 634 | 17 |
| Provisions for credit losses | 60 | 63 | (5) |
| Income before income taxes on a taxable equivalent basis and excluding specified items | 682 | 571 | 19 |
| Income taxes on a taxable equivalent basis and excluding specified items | 180 | 144 | 25 |
| Net income excluding specified items | 502 | 427 | 18 |
| Diluted earnings per share excluding specified items (<i>dollars</i>) ⁽³⁾ | 1.35 | 1.17 | 15 |
| Average assets | 246,060 | 232,213 | 6 |
| Average loans and acceptances | 126,191 | 117,325 | 8 |
| Impaired loans, net of total allowances | (344) | (132) | |
| Average deposits | 150,336 | 142,178 | 6 |
| Efficiency ratio excluding specified items ⁽²⁾ | 56.5 % | 58.6 % | |

(1) The Bank uses the taxable equivalent basis to calculate net interest income, non-interest income and income taxes. This calculation method consists of grossing up certain tax-exempt income (particularly dividends) by the income tax that would have been otherwise payable. An equivalent amount is added to income taxes. This adjustment is necessary in order to perform a uniform comparison of the return on different assets regardless of their tax treatment.

(2) See the Financial Reporting Method section on page 4 for additional information on non-IFRS financial measures.

(3) For the quarter ended January 31, 2016, the specified items included a premium of \$3 million, or \$0.01 per share, on the redemption of the Series 20 preferred shares for cancellation.

Financial Results

For the first quarter of 2017, the Bank reported net income of \$497 million compared to \$261 million in the same quarter of 2016, a \$236 million increase that is explained by the Bank's write-off of its equity interest in associate Maple Financial Group Inc. (Maple) during the first quarter of 2016 and by net income growth generated by its main business segments. Diluted earnings per share stood at \$1.34 in the first quarter of 2017 compared to \$0.67 in the same quarter of 2016.

The 2017 first-quarter net income excluding specified items totalled \$502 million, up 18% from \$427 million in the first quarter of 2016, and diluted earnings per share excluding specified items stood at \$1.35, up 15% from \$1.17 in the same quarter of 2016. For the first quarter of 2017, the specified items, net of income taxes, consisted of \$5 million in acquisition-related items (2016: \$20 million, including an amount of \$13 million representing the Bank's share in the goodwill and intangible asset impairment losses arising from its interest in TMX). For the first quarter of 2016, the specified items, net of income taxes, had also included a \$145 million write-off of the Bank's equity interest in associate Maple and \$1 million in items related to holding restructured notes.

Return on common shareholders' equity excluding specified items was 18.6% for the quarter ended January 31, 2017 compared to 16.6% in the first quarter of 2016.

Total Revenues

For the first quarter of 2017, the Bank's total revenues amounted to \$1,633 million, rising \$344 million or 27% year over year. First-quarter net interest income was up, mainly because of growth in personal and commercial loans and deposits, net interest income growth in the Wealth Management segment that was partly driven by deposit growth, net interest income growth at Credigy Ltd., and the revenues generated by the ABA Bank subsidiary. First-quarter non-interest income was also up, posting year-over-year growth of 46% notably due to increases in trading revenues, gains on available-for-sale securities, underwriting and advisory fees, and mutual fund revenues. In addition, primarily because of the Bank's first-quarter 2016 write-off of its equity interest in associate Maple, the *Other* item of non-interest income increased \$143 million year over year, partly offset by a smaller portion of Credigy Ltd. revenues being reported in non-interest income. The Bank's share in the net income of associates and joint ventures also increased, as the Bank had recorded an \$18 million share in the goodwill and intangible asset impairment losses arising from its interest in TMX during the first quarter of 2016. All of these increases were tempered somewhat by a decrease in other-than-trading foreign exchange revenues. First-quarter total revenues on a taxable equivalent basis and excluding specified items amounted to \$1,707 million, a 12% increase from \$1,530 million in the first quarter of 2016.

Provisions for Credit Losses

For the first quarter of 2017, the Bank recorded \$60 million in provisions for credit losses, \$3 million less than in the same quarter of last year given lower provisions for credit losses on Personal and Commercial Banking loans. These decreases were partly offset by higher loan losses, mainly attributable to the Credigy Ltd. subsidiary, in the U.S. Specialty Finance and International segment.

As at January 31, 2017, gross impaired loans stood at \$442 million, declining \$50 million since October 31, 2016. This decrease came mainly from the commercial loan portfolios. Impaired loans represented 5.3% of the tangible capital adjusted for allowances as at January 31, 2017, down one percentage point from 6.3% as at October 31, 2016. As at January 31, 2017, allowances for credit losses exceeded gross impaired loans by \$344 million compared to \$289 million as at October 31, 2016.

Non-Interest Expenses

For the first quarter of 2017, non-interest expenses stood at \$969 million, a 7% year-over-year increase attributable to an increase in compensation and employee benefits, particularly the variable compensation associated with revenue growth, as well as to higher professional fees. Some of the overall growth in non-interest expense also came from the ABA Bank subsidiary, whose results have been consolidated into the Bank's results since the third quarter of 2016. The 2017 first-quarter non-interest expenses excluding specified items stood at \$965 million compared to \$896 million in the first quarter of 2016.

Income Taxes

Income taxes for the first quarter of 2017 stood at \$107 million compared to \$62 million in the same quarter of 2016. The 2017 first-quarter effective income tax rate was 18% versus 19% in the same quarter of 2016. This change in the effective income tax rate was mainly due to higher tax-exempt dividend income compared to the same quarter of 2016 and to the Bank's write-off of its equity interest in associate Maple during the first quarter of 2016.

Results by Segment

The Bank carries out its activities in four business segments. For presentation purposes, other operating activities and Corporate Treasury activities are grouped in the *Other* heading. Each reportable segment is distinguished by services offered, type of clientele and marketing strategy.

Personal and Commercial

| (millions of Canadian dollars) | Quarter ended January 31 | | |
|--|--------------------------|---------------------|-----------|
| | 2017 | 2016 ⁽¹⁾ | % Change |
| Operating results | | | |
| Net interest income | 510 | 485 | 5 |
| Non-interest income | 245 | 239 | 3 |
| Total revenues | 755 | 724 | 4 |
| Non-interest expenses | 412 | 416 | (1) |
| Contribution | 343 | 308 | 11 |
| Provisions for credit losses | 52 | 62 | (16) |
| Income before income taxes | 291 | 246 | 18 |
| Income taxes | 78 | 66 | 18 |
| Net income | 213 | 180 | 18 |
| Net interest margin ⁽²⁾ | 2.24 % | 2.25 % | |
| Average interest-bearing assets | 90,162 | 85,779 | 5 |
| Average assets | 94,840 | 91,147 | 4 |
| Average loans and acceptances | 94,482 | 90,770 | 4 |
| Net impaired loans | 220 | 227 | (3) |
| Net impaired loans as a % of average loans and acceptances | 0.2 % | 0.3 % | |
| Average deposits | 51,745 | 46,421 | 11 |
| Efficiency ratio | 54.6 % | 57.5 % | |

(1) For the quarter ended January 31, 2016, certain amounts have been revised from those previously reported, including a reclassification between *Non-interest income* and *Net interest income* to better reflect the nature of the revenues.

(2) Net interest margin is calculated by dividing net interest income by average interest-bearing assets.

In the Personal and Commercial segment, net income totalled \$213 million in the first quarter of 2017, up 18% from \$180 million in the first quarter of 2016. The segment's first-quarter total revenues increased by \$31 million year over year owing to growth in net interest income, which rose \$25 million, and to a \$6 million increase in non-interest income. The higher net interest income came mainly from growth in personal and commercial loan and deposit volumes that was tempered, however, by a slight narrowing of the net interest margin, which was 2.24% in the first quarter of 2017 versus 2.25% in the first quarter of 2016, with the decline coming mainly from loan margins.

Personal Banking's first-quarter total revenues rose \$29 million year over year. The increase came mainly from growth in loan and deposit volumes, tempered by a narrowing of the net interest margin, as well as from growth in the credit card balance outstanding. Growth in non-interest income came mainly from credit card revenues, insurance revenues and a gain realized upon a change to the distribution model for property and casualty insurance. Commercial Banking's total revenues were up \$2 million, mainly because net interest income increased owing to growth in loan and deposit volumes and to a higher net interest margin. This increase was partly offset by decreases in revenues from bankers' acceptances and in revenues from foreign exchange and derivative financial instrument activities.

The Personal and Commercial segment's 2017 first-quarter non-interest expenses were down \$4 million or 1% year over year, mainly because of lower compensation and employee benefits and lower operations support charges, partly offset by higher credit-card-related expenses. At 54.6%, the efficiency ratio for the first quarter of 2017 improved by 2.9 percentage points compared to the same quarter of 2016. The segment's provisions for credit losses stood at \$52 million, a \$10 million year-over-year decrease attributable to provisions for credit losses recorded for both Personal Banking and Commercial Banking loans.

Wealth Management

| (millions of Canadian dollars) | Quarter ended January 31 | | |
|---|--------------------------|---------------------|-----------|
| | 2017 | 2016 ⁽¹⁾ | % Change |
| Operating results | | | |
| Net interest income | 104 | 89 | 17 |
| Fee-based revenues | 219 | 196 | 12 |
| Transaction-based and other revenues | 74 | 71 | 4 |
| Total revenues | 397 | 356 | 12 |
| Non-interest expenses | 259 | 251 | 3 |
| Contribution | 138 | 105 | 31 |
| Provisions for credit losses | 1 | 1 | – |
| Income before income taxes | 137 | 104 | 32 |
| Income taxes | 36 | 27 | 33 |
| Net income | 101 | 77 | 31 |
| Specified items after income taxes ⁽²⁾ | 5 | 7 | |
| Net income excluding specified items⁽²⁾ | 106 | 84 | 26 |
| Average assets | 11,271 | 10,944 | 3 |
| Average loans and acceptances | 9,557 | 9,266 | 3 |
| Net impaired loans | 4 | 7 | |
| Average deposits | 31,734 | 26,671 | 19 |
| Assets under administration and under management | 411,236 | 352,293 | 17 |
| Efficiency ratio excluding specified items ⁽²⁾ | 63.9 % | 68.2 % | |

(1) For the quarter ended January 31, 2016, certain amounts have been revised from those previously reported.

(2) See the Financial Reporting Method section on page 4 for additional information on non-IFRS financial measures.

In the Wealth Management segment, net income totalled \$101 million for the first quarter of 2017, a 31% increase from \$77 million in the same quarter of 2016. At \$106 million in the first quarter of 2017, the segment's net income excluding specified items (with the specified items including the acquisition-related items of recent years) rose 26% from \$84 million in the same quarter of 2016. The segment's first-quarter total revenues amounted to \$397 million compared to \$356 million in the first quarter of 2016, a 12% increase that was driven mainly by net interest income growth, which was largely attributable to deposit growth, and by fee-based revenues given a steady rise in stock market performance during the first quarter of 2017. Transaction-based and other revenues also grew, rising \$3 million year over year due to a greater number of transactions.

Non-interest expenses stood at \$259 million in the first quarter of 2017, a 3% year-over-year increase driven mainly by the higher variable compensation and external management fees associated with growth in the segment's business volume that generated higher revenues. The efficiency ratio excluding specified items for the first quarter of 2017 was 63.9%, an improvement of 4.3 percentage points from the same quarter of 2016.

Assets under administration and under management increased by \$58.9 billion or 17%, essentially due to net inflows in various solutions and to a steady rise in stock market performance.

Financial Markets

(taxable equivalent basis)⁽¹⁾

(millions of Canadian dollars)

| | Quarter ended January 31 | | |
|---|--------------------------|---------------------|----------|
| | 2017 | 2016 ⁽²⁾ | % Change |
| Operating results | | | |
| Trading activity revenues | | | |
| Equities | 132 | 107 | 23 |
| Fixed-income | 81 | 65 | 25 |
| Commodities and foreign exchange | 41 | 44 | (7) |
| | 254 | 216 | 18 |
| Financial market fees | 72 | 50 | 44 |
| Gains (losses) on available-for-sale securities, net | 9 | (1) | |
| Banking services | 81 | 72 | 13 |
| Other | 3 | (153) | |
| Total revenues on a taxable equivalent basis | 419 | 184 | 128 |
| Non-interest expenses | 170 | 144 | 18 |
| Contribution on a taxable equivalent basis | 249 | 40 | |
| Provisions for credit losses | – | – | |
| Income before income taxes on a taxable equivalent basis | 249 | 40 | |
| Income taxes on a taxable equivalent basis | 66 | 36 | 83 |
| Net income | 183 | 4 | |
| Specified items after income taxes ⁽³⁾ | – | 145 | |
| Net income excluding specified items⁽³⁾ | 183 | 149 | 23 |
| Average assets | 96,803 | 85,596 | 13 |
| Average loans and acceptances (Corporate Banking only) | 12,739 | 11,732 | 9 |
| Average deposits | 20,843 | 15,617 | 33 |
| Efficiency ratio excluding specified items ⁽³⁾ | 40.6 % | 41.4 % | |

(1) See Note 21 to the consolidated financial statements.

(2) For the quarter ended January 31, 2016, certain amounts have been revised from those previously reported, notably amounts related to the Credigy Ltd. subsidiary, which are now reported in the USSF&I segment.

(3) See the Financial Reporting Method section on page 4 for additional information on non-IFRS financial measures.

In the Financial Markets segment, net income totalled \$183 million in the first quarter of 2017 compared to \$4 million in the same quarter of 2016, and total revenues on a taxable equivalent basis amounted to \$419 million compared to \$184 million in the first quarter of 2016. Both increases are partly explained by the Bank's write-off of its equity interest in associate Maple during the first quarter of 2016. Furthermore, the segment's first-quarter trading activity revenues increased 18%, mainly due to higher revenues from equity securities and fixed-income securities, which rose 23% and 25%, respectively. Revenues from financial market fees were also up, rising 44% compared to the first quarter of 2016, and banking service revenues rose 13% year over year. Gains on available-for-sale securities were recorded during the first quarter of 2017, whereas losses had been recorded in the same quarter of 2016.

The segment's 2017 first-quarter non-interest expenses stood at \$170 million, a \$26 million year-over-year increase resulting mainly from the higher variable compensation associated with revenue growth and from higher operations support charges. At 40.6%, the efficiency ratio improved by 0.8 percentage points compared to the same quarter of 2016. Provisions for credit losses were nil in both the first quarters of 2017 and 2016.

Excluding the write-off of the equity interest in associate Maple recorded in the first quarter of 2016, net income excluding specified items increased by 23%.

U.S. Specialty Finance and International

| (millions of Canadian dollars) | Quarter ended January 31 | | |
|---|--------------------------|---------------------|------------|
| | 2017 | 2016 ⁽¹⁾ | % Change |
| Operating results | | | |
| Net interest income | 42 | 7 | |
| Non-interest income | 76 | 101 | (25) |
| Total revenues | 118 | 108 | 9 |
| Credigy | 90 | 103 | (13) |
| International ⁽²⁾ | 28 | 5 | |
| Non-interest expenses | 56 | 48 | 17 |
| Credigy | 43 | 47 | (9) |
| International ⁽²⁾ | 13 | 1 | |
| Contribution | 62 | 60 | 3 |
| Provisions for credit losses | 7 | – | |
| Income before income taxes | 55 | 60 | (8) |
| Income taxes | 17 | 20 | (15) |
| Net income | 38 | 40 | (5) |
| Non-controlling interests | 6 | 8 | (25) |
| Net income attributable to the Bank's shareholders | 32 | 32 | – |
| Average assets | 6,655 | 4,360 | 53 |
| Average loans and acceptances | 4,733 | 2,522 | 88 |
| Average revenue-bearing other assets | 801 | 1,424 | (44) |
| Average deposits | 1,122 | | |
| Efficiency ratio | 47.5 % | 44.4 % | |

- (1) The amounts presented for the quarter ended January 31, 2016 are consistent with the segment disclosure presentation adopted by the Bank for the fiscal year beginning November 1, 2016.
(2) Includes the ABA Bank subsidiary and other international investments.

In the U.S. Specialty Finance and International segment, net income totalled \$38 million in the first quarter of 2017 compared to \$40 million in the same quarter of 2016. The segment's first-quarter total revenues amounted to \$118 million compared to \$108 million in the first quarter of 2016, an increase that is mainly attributable to the revenues of the ABA Bank subsidiary, whose results have been consolidated into the Bank's results since the third quarter of 2016. Growth in the net interest income of Credigy Ltd. was partly offset by a decrease in non-interest income, as collection revenues had been higher in the first quarter of 2016.

The segment's first-quarter non-interest expenses stood at \$56 million, an \$8 million year-over-year increase that was notably attributable to the inclusion of the ABA Bank subsidiary, whereas a decrease in Credigy Ltd.'s first-quarter variable compensation came from a year-over-year decline in revenues. The segment's first-quarter provisions for credit losses were \$7 million, mainly due to the provisions for credit losses recorded for the Credigy Ltd. subsidiary.

Other

(taxable equivalent basis)⁽¹⁾

(millions of Canadian dollars)

| | Quarter ended January 31 | |
|--|--------------------------|---------------------|
| | 2017 | 2016 ⁽²⁾ |
| Operating results | | |
| Net interest income | (22) | (38) |
| Non-interest income | 38 | 10 |
| Total revenues on a taxable equivalent basis | 16 | (28) |
| Non-interest expenses | 72 | 44 |
| Income before income taxes on a taxable equivalent basis | (56) | (72) |
| Income taxes (recovery) on a taxable equivalent basis | (18) | (32) |
| Net loss | (38) | (40) |
| Non-controlling interests | 13 | 14 |
| Net loss attributable to the Bank's shareholders | (51) | (54) |
| Specified items after income taxes ⁽³⁾ | – | 14 |
| Net loss excluding specified items⁽³⁾ | (38) | (26) |
| Average assets | 36,491 | 40,166 |

(1) See Note 21 to the consolidated financial statements.

(2) For the quarter ended January 31, 2016, certain amounts have been revised from those previously reported, notably amounts related to the ABA Bank subsidiary and the other international investments that are now reported in the USSF&I segment.

(3) See the Financial Reporting Method section on page 4 for additional information on non-IFRS financial measures.

For the *Other* heading of segment results, there was a net loss of \$38 million in the first quarter of 2017 compared to a net loss of \$40 million in the same quarter of 2016. A higher contribution from treasury activities was partly offset by compensation and employee benefit expenses as well as business development expenses recorded during the first quarter of 2017. In the first quarter of 2016, the net loss had included the Bank's share in the charges related to its interest in TMX, particularly an amount of \$13 million, net of income taxes, in goodwill and intangible asset impairment losses. There was a \$38 million net loss excluding specified items in the first quarter of 2017 compared to a net loss excluding specified items of \$26 million in the same quarter of 2016.

Consolidated Balance Sheet

The Bank changed the classification of certain amounts reported in the *Deposits* item and the *Due to clients, dealers and brokers* item of the Consolidated Balance Sheet to better reflect the nature of the balances presented. As a result, as at October 31, 2016, an amount of \$2.2 billion was reclassified from the *Due to clients, dealers and brokers* item to the *Deposits* item.

Consolidated Balance Sheet Summary

| (millions of Canadian dollars) | As at January 31, 2017 | As at October 31, 2016 ⁽¹⁾ | % Change |
|--|------------------------|---------------------------------------|----------|
| Assets | | | |
| Cash and deposits with financial institutions | 8,616 | 8,183 | 5 |
| Securities | 65,667 | 64,541 | 2 |
| Securities purchased under reverse repurchase agreements and securities borrowed | 14,779 | 13,948 | 6 |
| Loans and acceptances (net of allowances for credit losses) | 126,881 | 126,178 | 1 |
| Other | 18,176 | 19,356 | (6) |
| | 234,119 | 232,206 | 1 |
| Liabilities and equity | | | |
| Deposits | 144,729 | 142,066 | 2 |
| Other | 75,874 | 77,026 | (1) |
| Subordinated debt | 1,009 | 1,012 | - |
| Equity attributable to the Bank's shareholders | 11,708 | 11,292 | 4 |
| Non-controlling interests | 799 | 810 | (1) |
| | 234,119 | 232,206 | 1 |

(1) Certain amounts have been revised from those previously reported.

Assets

As at January 31, 2017, the Bank had total assets of \$234.1 billion, up \$1.9 billion or 1% from \$232.2 billion as at October 31, 2016. At \$8.6 billion as at January 31, 2017, cash and deposits with financial institutions increased by \$0.4 billion. Securities rose \$1.2 billion since October 31, 2016, particularly because of an increase in securities issued or guaranteed by the Canadian government. Securities purchased under reverse repurchase agreements and securities borrowed also increased, rising \$0.9 billion since October 31, 2016.

As at January 31, 2017, loans and acceptances, net of allowances for credit losses, increased by \$0.7 billion since October 31, 2016 owing to growth in mortgage lending and personal lending, whereas loans to businesses and government were down. The following table provides a breakdown of the main loan and acceptance portfolios.

| (millions of Canadian dollars) | As at January 31, 2017 | As at October 31, 2016 | As at January 31, 2016 |
|--------------------------------|------------------------|------------------------|------------------------|
| Loans and acceptances | | | |
| Consumer | 32,385 | 31,787 | 30,286 |
| Residential mortgage | 49,520 | 48,868 | 44,409 |
| Credit card receivables | 2,120 | 2,177 | 2,028 |
| Business and government | 43,642 | 44,127 | 42,353 |
| | 127,667 | 126,959 | 119,076 |

Consumer loans increased by 2% since October 31, 2016, mainly due to growth at the Credigy Ltd. subsidiary. Rising 1% since October 31, 2016, residential mortgages were also up, with the growth coming from the activities of the Personal and Commercial segment and the ABA Bank subsidiary. Loans and acceptances to businesses were down \$0.5 billion since October 31, 2016. When compared to a year ago, loans and acceptances increased by \$8.6 billion or 7%. Also compared to a year ago, consumer loans, residential mortgages and credit card receivables increased by 7%, 12% and 5%, respectively. Loans and acceptances to businesses rose 3% from a year ago mainly because of corporate loan financing.

As at January 31, 2017, derivative financial instruments amounted to \$9.4 billion, a decrease of \$1.0 billion since October 31, 2016. This change should be analyzed along with the derivative financial instruments presented in liabilities, which, at \$6.6 billion, were down \$1.1 billion, resulting in a net increase of \$0.1 billion since October 31, 2016.

Liabilities

As at January 31, 2017, the Bank had total liabilities of \$221.6 billion compared to \$220.1 billion as at October 31, 2016.

As at January 31, 2017, the Bank's total deposit liability was \$144.7 billion versus \$142.1 billion as at October 31, 2016, an increase of \$2.6 billion or 2%. The following table provides a breakdown of total personal savings.

| (millions of Canadian dollars) | As at January 31, 2017 | As at October 31, 2016 ⁽¹⁾ | As at January 31, 2016 ⁽¹⁾ |
|--------------------------------|------------------------|---------------------------------------|---------------------------------------|
| Balance sheet | | | |
| Deposits | 53,667 | 52,521 | 49,566 |
| Off-balance-sheet | | | |
| Brokerage | 118,549 | 117,157 | 103,435 |
| Mutual funds | 29,431 | 28,706 | 25,515 |
| Other | 420 | 463 | 900 |
| | 148,400 | 146,326 | 129,850 |
| Total personal savings | 202,067 | 198,847 | 179,416 |

(1) Certain amounts have been revised from those previously reported.

At \$53.7 billion as at January 31, 2017, personal deposits increased by \$1.2 billion or 2% since October 31, 2016. Since the beginning of the fiscal year, personal savings included in assets under administration and under management have increased \$2.1 billion or 1%. From a year ago, personal deposits rose \$4.1 billion or 8% owing to the Bank's initiatives to grow this type of deposit. Personal savings included in assets under administration and under management were also up, rising \$18.5 billion or 14% owing to net inflows in various solutions and to a steady rise in stock market performance.

At \$85.4 billion, business and government deposits rose \$1.5 billion since October 31, 2016. Deposits from deposit-taking institutions stood at \$5.7 billion, remaining stable when compared to October 31, 2016. Other funding activities were down \$1.1 billion since October 31, 2016, essentially due to decreases in liabilities related to transferred receivables and other liabilities, partly offset by an increase in obligations related to securities sold under repurchase agreements and securities loaned.

Equity

As at January 31, 2017, the Bank's equity amounted to \$12.5 billion, up \$0.4 billion from October 31, 2016. This increase was essentially driven by an increase in retained earnings attributable to net income, net of dividends, by remeasurements of pension plans and other post-employment benefit plans, and by common share issuances under the stock option plan.

As at February 24, 2017, there were 340,798,838 common shares and 16,036,690 stock options outstanding. For additional information on share capital, see Note 19 to the audited annual consolidated financial statements for the year ended October 31, 2016 and Note 12 to the consolidated financial statements of this quarter.

Event After the Consolidated Balance Sheet Date

Redemption of Subordinated Debt

On February 15, 2017, the Bank announced its intention to redeem, on April 11, 2017, the \$1.0 billion in notes maturing on April 11, 2022.

Related Party Transactions

The Bank's policies and procedures regarding related party transactions have not significantly changed since October 31, 2016. For additional information, see Note 29 to the audited annual consolidated financial statements for the year ended October 31, 2016.

Securitization and Off-Balance-Sheet Arrangements

In the normal course of business, the Bank is party to various financial arrangements that, under IFRS, are not required to be recorded on the Consolidated Balance Sheet or are recorded at amounts other than their notional or contractual values. These arrangements include, among others, transactions with structured entities, derivative financial instruments, issuances of guarantees, credit instruments, and financial assets received as collateral. A complete analysis of these types of arrangements, including their nature, business purpose and importance, is provided on pages 36 and 37 of the *2016 Annual Report*. During the quarter ended January 31, 2017, given the repayment of the restructured notes, the Bank ceased its commitment to contribute to the margin funding facility of the master asset vehicle (MAV) conduits. For additional information on guarantees and commitments, see Note 27 to the audited annual consolidated financial statements for the year ended October 31, 2016.

For additional information about financial assets transferred but not derecognized and structured entities, see Notes 7 and 20, respectively, to the consolidated financial statements.

Contingent Liabilities

Litigation

In the normal course of business, the Bank and its subsidiaries are involved in various claims relating, among other matters, to loan portfolios, investment portfolios and supplier agreements, including court proceedings, investigations or claims of a regulatory nature, class actions or other legal remedies of varied natures. The recent developments in the main legal proceeding involving the Bank are as follows:

Watson

In 2011, a class action was filed in the Supreme Court of British Columbia against Visa Corporation Canada (Visa), MasterCard International Incorporated (MasterCard) as well as National Bank and a number of other financial institutions. The plaintiff is alleging that the credit card networks and financial institutions engaged in a price-fixing system to increase or maintain the fees paid by merchants on Visa and MasterCard transactions. In so doing, they would have been in breach of the *Competition Act*. An unspecified amount of compensatory and punitive damages is being claimed. During the quarter ended January 31, 2017, the Bank entered into an agreement-in-principle with the plaintiffs in order to settle this dispute in the five jurisdictions where the class action was filed. This agreement is subject to the approval of the Court in each of those jurisdictions.

It is impossible to determine the outcome of the claims instituted or which may be instituted against the Bank and its subsidiaries. The Bank estimates, based on the information at its disposal, that while the amount of contingent liabilities pertaining to these claims, taken individually or in the aggregate, could have a material impact on the Bank's consolidated operating income for a particular period, it would not have a material adverse impact on the Bank's consolidated financial position.

ACCOUNTING POLICIES AND FINANCIAL DISCLOSURE

Accounting Policies and Critical Accounting Estimates

The Bank's consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB). The financial statements also comply with section 308(4) of the *Bank Act* (Canada), which states that, except as otherwise specified by the Office of the Superintendent of Financial Institutions (Canada) (OSFI), the consolidated financial statements are to be prepared in accordance with IFRS. None of the OSFI accounting requirements are exceptions to IFRS.

These consolidated financial statements have been prepared in accordance with IAS 34 – *Interim Financial Reporting* using the same accounting policies described in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2016.

On November 1, 2016, the Bank reclassified certain Personal and Commercial segment revenues in the Consolidated Statement of Income to better reflect the nature of the revenues reported. As a result, for the quarter ended January 31, 2016, an amount of \$10 million reported in *Non-interest income – Credit fees* was reclassified to *Interest income – Loans*.

Also on November 1, 2016, the Bank changed the presentation of certain items on the Consolidated Balance Sheet, and certain amounts were revised from those previously reported. The *Due from clients, dealers and brokers* item as at October 31, 2016 is now presented in *Other assets* on the Consolidated Balance Sheet. All deposits have been grouped into a single *Deposits* item. To better reflect the nature of certain liabilities on the Consolidated Balance Sheet, an amount of \$2.2 billion reported in the *Due to clients, dealers and brokers* item was reclassified to the *Deposits* item as at October 31, 2016. The *Due to clients, dealers and brokers* item is now presented in *Other liabilities* on the Consolidated Balance Sheet.

In preparing consolidated financial statements in accordance with IFRS, management must exercise judgment and make estimates and assumptions that affect the reporting date carrying amounts of assets and liabilities, net income and related information. Certain accounting policies are considered critical given their importance to the presentation of the Bank's financial position and operating results and require difficult, subjective and complex judgments and estimates because they relate to matters that are inherently uncertain. Any change in these judgments and estimates could have a significant impact on the Bank's consolidated financial statements. The critical accounting estimates remain substantially unchanged from those described on pages 83 to 86 of the *2016 Annual Report*.

Future Accounting Policy Changes

The Bank closely monitors both new accounting standards and amendments to existing accounting standards issued by the IASB. The Bank is currently assessing how adoption of new and amended IASB accounting standards will impact the consolidated financial statements. For additional information on future accounting policy changes, see Note 2 to the 2016 audited annual consolidated financial statements as well as the Future Accounting Policy Changes section on pages 87 to 89 of the *2016 Annual Report*.

Financial Disclosure

During the first quarter of 2017, no changes were made to the policies, procedures and other processes that comprise the Bank's internal control over financial reporting that had or could reasonably have a significant impact on the Bank's internal control over financial reporting.

ADDITIONAL FINANCIAL DISCLOSURE

The Financial Stability Board (FSB) develops financial stability standards and seeks to promote cooperation in the oversight and monitoring of financial institutions. OSFI has asked Canadian banks to apply certain recommendations issued by the FSB. The recommendations seek to enhance the transparency and measurement of certain exposures, in particular structured entities, subprime and Alt-A exposures, collateralized debt obligations, residential and commercial mortgage-backed securities, and leveraged financing structures.

The Bank does not market any specific mortgage financing program to subprime or Alt-A clients. Subprime loans are generally defined as loans granted to borrowers with a higher credit risk profile than prime borrowers, and the Bank does not grant this type of loan. Alt-A loans are granted to borrowers who cannot provide standard proof of income. The Bank's Alt-A loan volume was \$463 million as at January 31, 2017 (\$483 million as at October 31, 2016).

The Bank does not have any significant direct position in residential and commercial mortgage-backed securities that are not insured by the Canadian Mortgage and Housing Corporation (CMHC). Credit derivative positions are presented in the *Supplementary Regulatory Capital Disclosure* report, which is available on the Bank's website at nbc.ca.

Leveraged financing structures are defined by the Bank as loans granted to large corporate and financial sponsor-backed companies that are typically non-investment grade with much higher levels of debt relative to other companies in the same industry. Leveraged finance is commonly employed to achieve a specific objective, for example, to make an acquisition, complete a buy-out or repurchase shares. Leveraged finance risk exposure takes the form of both funded and unfunded commitments. As at January 31, 2017, total commitments for this type of loan stood at \$2,711 million (\$2,694 million as at October 31, 2016). Details about other exposures are provided in the table on structured entities in Note 20 to the consolidated financial statements.

The FSB created the Enhanced Disclosure Task Force (EDTF), a working group that, on October 29, 2012, published a report entitled *Enhancing the Risk Disclosures of Banks*, which contains 32 recommendations. The Bank ensures overall compliance with those recommendations and is continuing to enhance its risk disclosures to meet the best practices on an ongoing basis. The risk disclosures required by the EDTF are provided in the *2016 Annual Report*, in this *Report to Shareholders*, and in the documents entitled *Supplementary Regulatory Capital Disclosure for the First Quarter Ended January 31, 2017*, and *Supplementary Financial Information for the First Quarter Ended January 31, 2017*, which are available on the Bank's website at nbc.ca. In addition, on the following page is a table of contents that users can use to locate information relative to the 32 recommendations.

Risk Disclosures

The following table lists the references where users can find information that responds to the EDTF's 32 recommendations.

| | | | | Pages |
|--|--|---------------------------|---------------------------------------|--|
| | | 2016 | Report to Shareholders ⁽¹⁾ | Supplementary Regulatory Capital Disclosure ⁽¹⁾ |
| | | Annual Report | | |
| General | | | | |
| 1 | Location of risk disclosures | 7 | 18 | |
| | Management's Discussion and Analysis | 39 to 82, 94 and 98 | 19 to 37 | |
| | Consolidated Financial Statements | Notes 1, 7, 17, 24 and 30 | Notes 6 and 14 | |
| | Supplementary Regulatory Capital Disclosure | | | 4 to 29 |
| 2 | Risk terminology and risk measures | 48 to 82 | | |
| 3 | Top and emerging risks | 48 and 49 | | |
| 4 | New key regulatory ratios | 40 to 42, 71 and 76 | 19 and 20, 29, 32 and 61 | |
| Risk governance and risk management | | | | |
| 5 | Risk management organization, processes and key functions | 51 to 65 | | |
| 6 | Risk management culture | 51 and 52 | | |
| 7 | Key risks by business segment, risk management and risk appetite | 47, 51 and 52 | | |
| 8 | Stress testing | 39, 52, 60 and 69 to 73 | | |
| Capital adequacy and risk-weighted assets (RWA) | | | | |
| 9 | Minimum Pillar 1 capital requirements | 40 to 42 | 19 and 20 | |
| 10 | Reconciliation of the accounting balance sheet to the regulatory balance sheet | | | 4 to 7 |
| 11 | Movements in regulatory capital | 44 | 21 | |
| 12 | Capital planning | 39 to 47 | | |
| 13 | RWA by business segment and by risk type | 45 and 47 | 22 | 8 |
| 14 | Capital requirements by risk and RWA calculation method | 45 and 56 to 60 | 22 | 8 |
| 15 | Banking book credit risk | 45 | 22 | 8 and 11 to 16 |
| 16 | Movements in RWA by risk type | 46 | 23 | 9 |
| 17 | Assessment of credit risk model performance | 55, 58 and 67 | | 11 to 17 |
| Liquidity | | | | |
| 18 | Liquidity management and components of the liquidity buffer | 71 to 77 | 29 to 33 | |
| Funding | | | | |
| 19 | Summary of encumbered and unencumbered assets | 74 and 75 | 31 | |
| 20 | Residual contractual maturities of balance sheet items and off-balance-sheet commitments | 183 to 187 | 34 to 37 | |
| 21 | Funding strategy and funding sources | 77 to 79 | 33 | |
| Market risk | | | | |
| 22 | Linkage of market risk measures to balance sheet | 65 and 66 | 26 and 27 | |
| 23 | Market risk factors | 64, 67 to 70, 170 to 172 | 27 to 29 | |
| 24 | VaR: Assumptions, limitations and validation procedures | 67 to 69 | | |
| 25 | Stress tests, stressed VaR and backtesting | 67 to 70 | | |
| Credit risk | | | | |
| 26 | Credit risk exposures | 59, 63 and 141 to 144 | 25 and 55 to 57 | 10 to 24 and 19 to 25 ⁽²⁾ |
| 27 | Policies for identifying impaired loans | 61, 114 and 115 | | |
| 28 | Movements in impaired loans and allowances for credit losses | 94, 98 and 141 to 144 | 55 to 57 | 20 |
| 29 | Counterparty credit risk relating to derivatives transactions | 61, 62 and 154 to 156 | | 25 and 26 |
| 30 | Credit risk mitigation | 60 to 62 | | 22 and 24 |
| Other risks | | | | |
| 31 | Other risks: Governance, measurement and management | 50 and 80 to 82 | | |
| 32 | Publicly known risk events | 80 | No risk event | |

(1) For the first quarter ended January 31, 2017.

(2) These pages are included in the document entitled *Supplementary Financial Information for the First Quarter Ended January 31, 2017*.

CAPITAL MANAGEMENT

Capital management has a dual role of ensuring a competitive return to the Bank's shareholders while maintaining a solid capital foundation that covers risks inherent to the Bank's business, supports its business segments and protects its clients. The Bank's capital management policy defines guiding principles as well as the roles and responsibilities of its internal capital adequacy assessment process. This process aims to determine the capital that the Bank needs to pursue its business operations and to accommodate unexpected losses arising from extremely adverse economic and operational conditions. For additional information on the capital management framework, see the Capital Management section on pages 39 to 47 of the Bank's *2016 Annual Report*.

Basel Accord

The Basel III regulatory framework sets out transitional arrangements for the period of 2013 to 2019. OSFI has introduced two methodologies for determining capital. The "all-in" methodology includes all of the regulatory adjustments that will be required by 2019 while retaining the phase-out rules for non-qualifying capital instruments. The "transitional" methodology adheres to the guidelines of the Basel Committee on Banking Supervision (BCBS) and, in addition to applying the phase-out rules for non-qualifying capital instruments, also applies a more flexible and steady phasing in of the required regulatory adjustments. The Bank will disclose its capital ratios calculated according to both methodologies for each quarter until the start of 2019. However, OSFI requires Canadian banks to meet the minimum "all-in" thresholds rather than the minimum thresholds calculated using the "transitional" method.

Consequently, the Bank and all other major Canadian banks have to maintain a CET1 capital ratio of at least 8.0%, a Tier 1 capital ratio of at least 9.5%, and a Total capital ratio of at least 11.5%, all determined using the "all-in" methodology. All of these ratios are to include a capital conservation buffer of 2.5% and a 1% surcharge applicable to Domestic Systemically Important Banks (D-SIBs).

In addition to those measures, OSFI requires that regulatory capital instruments other than common equity have a non-viability contingent capital (NVCC) clause to ensure that investors bear losses before taxpayers should the government determine that it is in the public interest to rescue a non-viable financial institution. Instruments issued before January 1, 2013 that would be Basel III compliant if it were not for the absence of the NVCC clause are grandfathered and will be phased out over a period of ten years. The Bank expects to phase out all of its non-NVCC instruments without resorting to any regulatory event redemption.

To ensure an implementation similar to that in other countries, OSFI has decided to phase in the Credit Valuation Adjustment (CVA) charge over a five-year period beginning in 2014. For fiscal 2017, 72%, 77% and 81% of total CVA will be applied to the calculation of the CET1, Tier 1 and Total capital ratios, respectively, and these percentages will continue to increase each year thereafter until they reach 100% by 2019.

Since January 1, 2015, OSFI has been requiring Canadian banks to meet a Basel III leverage ratio of at least 3.0%. The leverage ratio is a measure independent of risk that is calculated by dividing the amount of Tier 1 capital by total exposure. Total exposure is defined as the sum of on-balance-sheet assets (including derivative exposures and securities financing transaction exposures) and off-balance-sheet items. The assets deducted from Tier 1 capital are also deducted from total exposure.

The Bank ensures that its capital levels are always above the minimum regulatory capital requirements for OSFI's "all-in" ratios. By maintaining a strong capital structure, the Bank can cover the risks inherent to its business activities, support its business segments and protect its clients.

Other disclosure requirements pursuant to Pillar 3 of the Basel Accord and a set of recommendations defined by the EDTF are presented in the *Supplementary Regulatory Capital Disclosure* report published quarterly and available on the Bank's website at nbc.ca. Furthermore, a complete list of capital instruments and their main features is also available on the Bank's website.

Regulatory Developments

In December 2016, OSFI released an update to the Capital Adequacy Requirements (CAR) Guideline. The guideline notably clarifies the rules for recognizing equity investments in funds and for calculating countercyclical buffers. In the Bank's opinion, countercyclical buffers will have a minimal impact on its capital ratios given that it does not have significant exposures in countries affected by the buffer.

The Bank continues to closely monitor regulatory changes and is actively involved in the consultation processes. For additional information on the regulatory context as at October 31, 2016, which is still the current context, see pages 42 and 43 of the Capital Management section in the *2016 Annual Report*.

The following table presents the capital ratios and the leverage ratio calculated using the "all-in" methodology and the regulatory targets under Basel III.

| | As at January 31, 2017 | Regulatory ratios | Minimum regulatory ratios to be maintained | |
|-----------------------|---------------------------|---------------------------|--|--------------------------------|
| | | As at October 31, 2016 | BCBS 2017 ⁽¹⁾ | OSFI 2017 ⁽¹⁾⁽²⁾ |
| Capital ratios | | | | |
| CET1 | 10.6 % | 10.1 % | 5.75 % | 8.0 % |
| Tier 1 | 14.1 % | 13.5 % | 7.25 % | 9.5 % |
| Total | 15.9 % | 15.3 % | 9.25 % | 11.5 % |
| Leverage ratio | 3.8 % | 3.7 % | n.a. | 3.0 % |

n.a. Not applicable

(1) For the capital ratios, includes the 1.25% conservation buffer set by the BCBS and the 2.5% conservation buffer set by OSFI.

(2) For the capital ratios, includes a 1% surcharge applicable to D-SIBs since January 1, 2016.

Management Activities

On February 15, 2017, the Bank announced its intention to redeem, on April 11, 2017, the \$1.0 billion in notes maturing on April 11, 2022.

Movement in Regulatory Capital⁽¹⁾

| (millions of Canadian dollars) | Quarter ended January 31, 2017 |
|---|-----------------------------------|
| Common Equity Tier 1 (CET1) capital | |
| Balance at beginning | 6,865 |
| Issuance of common shares (including Stock Option Plan) | 119 |
| Repurchase of common shares | – |
| Contributed surplus | (16) |
| Dividends on preferred and common shares | (210) |
| Net income attributable to the Bank's shareholders | 478 |
| Removal of own credit spread net of income taxes | 3 |
| Other | 91 |
| Movements in accumulated other comprehensive income | |
| Translation adjustments | (33) |
| Available-for-sale securities | (8) |
| Other | – |
| Change in goodwill and intangible assets (net of related tax liability) | (5) |
| Other, including regulatory adjustments and transitional arrangements | |
| Change in defined benefit pension plan asset (net of related tax liability) | (11) |
| Change in amount exceeding 15% threshold | |
| Deferred tax assets | – |
| Significant investment in common shares of financial institutions | – |
| Change in other regulatory adjustments ⁽²⁾ | (5) |
| Balance at end | 7,268 |
| Additional Tier 1 capital | |
| Balance at beginning | 2,400 |
| New Tier 1 eligible capital issuances | – |
| Redeemed capital | – |
| Change in non-qualifying Additional Tier 1 subject to phase-out | – |
| Other, including regulatory adjustments and transitional arrangements | – |
| Balance at end | 2,400 |
| Total Tier 1 capital | 9,668 |
| Tier 2 capital | |
| Balance at beginning | 1,241 |
| New Tier 2 eligible capital issuances | – |
| Redeemed capital | – |
| Change in non-qualifying Tier 2 subject to phase-out | – |
| Tier 2 instruments issued by subsidiaries and held by third parties | – |
| Change in certain loan loss allowances | 4 |
| Other, including regulatory adjustments and transitional arrangements | – |
| Balance at end | 1,245 |
| Total regulatory capital | 10,913 |

(1) Figures are presented on an "all-in" basis.

(2) Represents the change in investments in the Bank's own CET1.

Risk-Weighted Assets by Key Risk Drivers

CET1 risk-weighted assets (RWA) amounted to \$68.6 billion as at January 31, 2017, rising \$0.4 billion from \$68.2 billion as at October 31, 2016. This organic growth in RWA was partly offset by the repayment of the restructured notes of the master asset vehicle (MAV) conduits and by foreign exchange movements.

Capital Adequacy Under Basel III⁽¹⁾

| (millions of Canadian dollars) | Exposure at default | As at January 31, 2017 | | | | As at October 31, 2016 | |
|---|---------------------|------------------------|---------------|----------------|----------------------------|------------------------------------|----------------------------|
| | | Standardized Approach | AIRB Approach | Other Approach | Risk-weighted assets Total | Capital requirement ⁽²⁾ | Risk-weighted assets Total |
| Credit risk | | | | | | | |
| Retail | | | | | | | |
| Residential mortgages | 44,820 | 739 | 4,653 | – | 5,392 | 431 | 5,455 |
| Qualifying revolving retail | 5,633 | – | 1,155 | – | 1,155 | 92 | 1,178 |
| Other retail | 16,007 | 2,323 | 4,957 | – | 7,280 | 582 | 6,823 |
| Non-retail | | | | | | | |
| Corporate | 59,441 | 1,810 | 25,416 | – | 27,226 | 2,178 | 27,393 |
| Sovereign | 27,477 | 224 | 633 | – | 857 | 69 | 875 |
| Financial institutions | 5,100 | 207 | 1,266 | – | 1,473 | 118 | 1,574 |
| Banking book equities ⁽³⁾ | 886 | – | 886 | – | 886 | 71 | 875 |
| Securitization | 3,732 | – | 304 | – | 304 | 24 | 831 |
| Other assets | 25,950 | – | – | 3,137 | 3,137 | 251 | 3,176 |
| Counterparty credit risk | | | | | | | |
| Corporate | 14,328 | 67 | 142 | – | 209 | 17 | 347 |
| Sovereign | 35,718 | – | 33 | – | 33 | 3 | 34 |
| Financial institutions | 44,420 | – | 436 | – | 436 | 35 | 402 |
| Trading portfolio | 9,174 | 101 | 2,089 | – | 2,190 | 175 | 2,345 |
| Credit valuation adjustment charge ⁽⁴⁾ | | 2,030 | – | – | 2,030 | 162 | 2,055 |
| Regulatory scaling factor | | – | 2,540 | – | 2,540 | 203 | 2,540 |
| Total – Credit risk | 292,686 | 7,501 | 44,510 | 3,137 | 55,148 | 4,411 | 55,903 |
| Market risk | | | | | | | |
| VaR | | – | 1,340 | – | 1,340 | 107 | 1,014 |
| Stressed VaR | | – | 1,632 | – | 1,632 | 131 | 1,067 |
| Interest-rate-specific risk | | 843 | – | – | 843 | 67 | 726 |
| Total – Market risk | | 843 | 2,972 | – | 3,815 | 305 | 2,807 |
| Operational risk | | 9,611 | – | – | 9,611 | 769 | 9,495 |
| Total | 292,686 | 17,955 | 47,482 | 3,137 | 68,574 | 5,485 | 68,205 |

(1) Figures are presented on an "all-in" basis.

(2) The capital requirement is equal to 8% of risk-weighted assets.

(3) Calculated using the simple risk-weighted method.

(4) Calculated based on CET1 RWA.

Risk-Weighted Assets Movement by Key Drivers⁽¹⁾

(millions of Canadian dollars)

Quarter ended

| | January 31, 2017 | | |
|---|---------------------------------|--|---------------|
| | Non-counterparty credit risk | Counterparty credit risk ⁽²⁾ | Total |
| Credit risk – Risk-weighted assets at beginning | 50,720 | 5,183 | 55,903 |
| Book size | 596 | (141) | 455 |
| Book quality | (738) | (94) | (832) |
| Model updates | – | – | – |
| Methodology and policy | – | – | – |
| Acquisitions and disposals | – | – | – |
| Foreign exchange movements | (328) | (50) | (378) |
| Credit risk – Risk-weighted assets at end | 50,250 | 4,898 | 55,148 |
| Market risk – Risk-weighted assets at beginning | | | 2,807 |
| Movement in risk levels ⁽³⁾ | | | 1,008 |
| Model updates | | | – |
| Methodology and policy | | | – |
| Acquisitions and disposals | | | – |
| Market risk – Risk-weighted assets at end | | | 3,815 |
| Operational risk – Risk-weighted assets at beginning | | | 9,495 |
| Movement in risk levels | | | 116 |
| Acquisitions and disposals | | | – |
| Operational risk – Risk-weighted assets at end | | | 9,611 |
| Risk-weighted assets at end | | | 68,574 |

(1) Figures are presented on an “all-in” basis.

(2) Calculated based on CET1 risk-weighted assets.

(3) Also includes foreign exchange rate movements that are not considered material.

The table above provides the risk-weighted assets movements by key drivers underlying the different risk categories.

The *Book size* item reflects organic changes in exposure size and composition (including new loans and maturing loans). RWA movements attributable to book size include increases or decreases in exposures, measured by exposure at default, assuming a stable risk profile.

The *Book quality* item is the Bank’s best estimate of changes in book quality related to experience, such as underlying customer behaviour or demographics, including changes resulting from model recalibrations or realignments.

The *Model updates* item is used to reflect implementations of new models, changes in model scope, and any other change applied to address model malfunctions.

The *Methodology and policy* item presents the impact of changes in calculation methods stemming from changes in regulatory policies as a result, for example, of new regulations.

Regulatory Capital Ratios

As at January 31, 2017, the Bank's CET1, Tier 1 and Total capital ratios were, respectively, 10.6%, 14.1% and 15.9%, i.e., above the regulatory requirements, compared to ratios of, respectively, 10.1%, 13.5% and 15.3% as at October 31, 2016. The increase in the capital ratios stems essentially from net income, net of dividends, from common share issuances under the stock option plan, from remeasurements of the pension plans and other post-employment benefit plans, and from the repayment of the restructured notes of the MAV conduits. As at January 31, 2017, the leverage ratio stood at 3.8% compared to 3.7% as at October 31, 2016.

Regulatory Capital and Ratios Under Basel III⁽¹⁾

| (millions of Canadian dollars) | As at January 31, 2017 | As at October 31, 2016 |
|--------------------------------|------------------------|------------------------|
| Capital | | |
| CET1 | 7,268 | 6,865 |
| Tier 1 | 9,668 | 9,265 |
| Total | 10,913 | 10,506 |
| Risk-weighted assets | | |
| CET1 capital | 68,574 | 68,205 |
| Tier 1 capital | 68,715 | 68,430 |
| Total capital | 68,828 | 68,623 |
| Total exposure | 256,330 | 253,097 |
| Capital ratios | | |
| CET1 | 10.6 % | 10.1 % |
| Tier 1 | 14.1 % | 13.5 % |
| Total | 15.9 % | 15.3 % |
| Leverage ratio | 3.8 % | 3.7 % |

(1) Figures are presented on an "all-in" basis.

Dividends

On February 28, 2017, the Board of Directors declared regular dividends on the various series of first preferred shares and a dividend of 56 cents per common share payable on May 1, 2017 to shareholders of record on March 27, 2017.

RISK MANAGEMENT

The Bank aims to maintain its financial performance by continuing to ensure prudent management and a sound balance between return and the risks assumed. The Bank views risk as an integral part of its development and the diversification of its activities and advocates a risk management approach consistent with its business expansion strategy. The Bank's governance structure for risk management has remained largely unchanged from that described in the *2016 Annual Report*.

Managing risk requires a solid understanding of every type of risk found across the Bank. In addition to providing assurance that risk levels do not exceed acceptable thresholds, effective risk management can help to control the volatility of the Bank's results. Despite the exercise of stringent risk management and the mitigation measures in place, risk cannot be suppressed entirely, and the residual risks may occasionally cause significant losses.

Certain risks are discussed below. For additional information, see the Risk Management section on pages 48 to 82 of the *2016 Annual Report*. Risk management information is also provided in Note 6 to the consolidated financial statements, which covers loans.

Credit Risk

Credit risk is the risk of incurring a financial loss if an obligor does not fully honour its contractual commitments to the Bank. Obligors may be borrowers, issuers, counterparties or guarantors. Credit risk is the most significant risk facing the Bank in the normal course of business.

The amounts shown in the following table represent the Bank's maximum exposure to credit risk as at the financial reporting date without taking into account any collateral held or any other credit enhancements. These amounts do not take into account allowances for credit losses nor amounts pledged as collateral. The table also excludes equity securities.

Maximum Credit Risk Exposure Under the Basel Asset Categories

| (millions of Canadian dollars) | | | | | | As at January 31, 2017 | As at October 31, 2016 |
|----------------------------------|----------------|------------------------|---|--------------------|---|---------------------------|---------------------------|
| | Drawn | Undrawn commitments | Repo-style transactions ⁽¹⁾ | OTC derivatives | Other off-balance- sheet items ⁽²⁾ | Total | Total |
| Retail | | | | | | | |
| Residential mortgages | 38,696 | 6,124 | – | – | – | 44,820 | 46,578 |
| Qualifying revolving retail | 2,719 | 2,914 | – | – | – | 5,633 | 5,716 |
| Other retail | 14,585 | 1,334 | – | – | 88 | 16,007 | 15,374 |
| | 56,000 | 10,372 | – | – | 88 | 66,460 | 67,668 |
| Non-retail | | | | | | | |
| Corporate | 41,001 | 15,607 | 14,313 | 15 | 2,833 | 73,769 | 72,707 |
| Sovereign | 23,401 | 3,945 | 35,413 | 305 | 131 | 63,195 | 57,713 |
| Financial institutions | 4,214 | 199 | 43,963 | 456 | 688 | 49,520 | 42,094 |
| | 68,616 | 19,751 | 93,689 | 776 | 3,652 | 186,484 | 172,514 |
| Trading portfolio | – | – | – | 9,174 | – | 9,174 | 9,623 |
| Securitization | – | – | – | – | 3,732 | 3,732 | 4,068 |
| Total – Gross Credit Risk | 124,616 | 30,123 | 93,689 | 9,950 | 7,472 | 265,850 | 253,873 |
| Standardized Approach | 10,799 | 71 | 2,378 | 126 | 476 | 13,850 | 13,802 |
| AIRB Approach | 113,817 | 30,052 | 91,311 | 9,824 | 6,996 | 252,000 | 240,071 |
| Total – Gross Credit Risk | 124,616 | 30,123 | 93,689 | 9,950 | 7,472 | 265,850 | 253,873 |

(1) Securities purchased under reverse repurchase agreements and sold under repurchase agreements as well as securities loaned and borrowed.

(2) Letters of guarantee, documentary letters of credit and securitized assets that represent the Bank's commitment to make payments in the event that a client cannot meet its financial obligations to third parties.

In order to meet OSFI's mortgage loan disclosure requirements, additional information has been provided in *Supplementary Financial Information for the First Quarter Ended January 31, 2017* and in *Supplementary Regulatory Capital Disclosure for the First Quarter Ended January 31, 2017*, which are available on the Bank's website at nbc.ca.

Market Risk

Market risk is the risk of losses in on- and off-balance-sheet positions arising from movements in market parameters. Managing this risk is a core competency for the Bank in its market making, trading, investing and asset/liability management activities.

The following tables provide a breakdown of the Bank's Consolidated Balance Sheet into financial assets and liabilities by those that carry market risk and those that do not carry market risk, distinguishing between trading positions whose main risk measures are Value-at-Risk (VaR) and stressed VaR (SVaR) and non-trading positions that use other risk measures.

Reconciliation of Market Risk with Consolidated Balance Sheet Items

| (millions of Canadian dollars) | | As at January 31, 2017 | | | |
|--|----------------|------------------------|----------------------------|----------------------------|--|
| | Balance sheet | Market risk measures | | Not subject to market risk | Non-traded risk primary risk sensitivity |
| | | Trading ⁽¹⁾ | Non-Trading ⁽²⁾ | | |
| Assets | | | | | |
| Cash and deposits with financial institutions | 8,616 | 186 | 8,010 | 420 | Interest rate ⁽³⁾ |
| Securities | | | | | |
| At fair value through profit or loss | 47,940 | 47,230 | 710 | – | Interest rate ⁽³⁾ |
| Available-for-sale | 12,254 | – | 12,254 | – | Interest rate ⁽³⁾ and equity ⁽⁴⁾ |
| Held-to-maturity | 5,473 | – | 5,473 | – | Interest rate ⁽³⁾ |
| Securities purchased under reverse repurchase agreements and securities borrowed | 14,779 | – | 14,779 | – | Interest rate ⁽³⁾⁽⁵⁾ |
| Loans, net of allowances | 120,388 | 6,440 | 113,948 | – | Interest rate ⁽³⁾ |
| Customers' liability under acceptances | 6,493 | – | 6,493 | – | Interest rate ⁽³⁾ |
| Derivative financial instruments | 9,408 | 8,521 | 887 | – | Interest rate and exchange rate |
| Purchased receivables | 1,727 | – | 1,727 | – | Interest rate |
| Defined benefit asset | 74 | – | 74 | – | Other |
| Other | 6,967 | – | – | 6,967 | |
| | 234,119 | 62,377 | 164,355 | 7,387 | |
| Liabilities | | | | | |
| Deposits | 144,729 | 4,848 | 139,881 | – | Interest rate ⁽³⁾ |
| Acceptances | 6,493 | – | 6,493 | – | Interest rate ⁽³⁾ |
| Obligations related to securities sold short | 14,544 | 14,544 | – | – | |
| Obligations related to securities sold under repurchase agreements and securities loaned | 23,933 | – | 23,933 | – | Interest rate ⁽³⁾⁽⁵⁾ |
| Derivative financial instruments | 6,551 | 5,664 | 887 | – | Interest rate and exchange rate |
| Liabilities related to transferred receivables | 19,516 | 4,151 | 15,365 | – | Interest rate ⁽³⁾ |
| Defined benefit liability | 190 | – | 190 | – | Other |
| Other | 4,647 | 40 | 1,346 | 3,261 | Interest rate ⁽³⁾ |
| Subordinated debt | 1,009 | – | 1,009 | – | Interest rate ⁽³⁾ |
| | 221,612 | 29,247 | 189,104 | 3,261 | |

- (1) Trading positions whose risk measures are VaR and SVaR. See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category as well as their correlation effect, which are presented on the following pages and in the Market Risk Management section of the *2016 Annual Report*.
- (2) Non-trading positions that use other risk measures.
- (3) See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category and their correlation effect as well as the interest rate sensitivity tables, which are presented on the following pages and in the Market Risk Management section of the *2016 Annual Report*.
- (4) The fair value of equity securities classified as available-for-sale is presented in Notes 3 and 5 to the consolidated financial statements.
- (5) These instruments are recorded at amortized cost and are subject to credit risk for capital management purposes. For transactions with maturities of more than one day, interest rate risk is included in the VaR and SVaR measures when they relate to trading activities.

(millions of Canadian dollars) As at October 31, 2016

| | Balance sheet | Market risk measures | | Not subject to market risk | Non-traded risk primary risk sensitivity |
|--|---------------|------------------------|----------------------------|----------------------------|--|
| | | Trading ⁽¹⁾ | Non-Trading ⁽²⁾ | | |
| Assets | | | | | |
| Cash and deposits with financial institutions | 8,183 | 181 | 7,580 | 422 | Interest rate ⁽³⁾ |
| Securities | | | | | |
| At fair value through profit or loss | 45,964 | 44,545 | 1,419 | – | Interest rate ⁽³⁾ and other ⁽⁴⁾ |
| Available-for-sale | 14,608 | – | 14,608 | – | Interest rate ⁽³⁾ and equity ⁽⁵⁾ |
| Held-to-maturity | 3,969 | – | 3,969 | – | Interest rate ⁽³⁾ |
| Securities purchased under reverse repurchase agreements and securities borrowed | 13,948 | – | 13,948 | – | Interest rate ⁽³⁾⁽⁶⁾ |
| Loans, net of allowances | 119,747 | 6,454 | 113,293 | – | Interest rate ⁽³⁾ |
| Customers' liability under acceptances, net of allowances | 6,431 | – | 6,431 | – | Interest rate ⁽³⁾ |
| Derivative financial instruments | 10,416 | 9,195 | 1,221 | – | Interest rate ⁽⁷⁾ and exchange rate |
| Purchased receivables | 1,858 | – | 1,858 | – | Interest rate |
| Defined benefit asset | 48 | – | 48 | – | Other ⁽⁸⁾ |
| Other | 7,034 | – | – | 7,034 | |
| | 232,206 | 60,375 | 164,375 | 7,456 | |
| Liabilities | | | | | |
| Deposits ⁽⁹⁾ | 142,066 | 4,826 | 137,240 | – | Interest rate ⁽³⁾ |
| Acceptances | 6,441 | – | 6,441 | – | Interest rate ⁽³⁾ |
| Obligations related to securities sold short | 14,207 | 14,207 | – | – | |
| Obligations related to securities sold under repurchase agreements and securities loaned | 22,636 | – | 22,636 | – | Interest rate ⁽³⁾⁽⁶⁾ |
| Derivative financial instruments | 7,725 | 6,818 | 907 | – | Interest rate ⁽⁷⁾ and exchange rate |
| Liabilities related to transferred receivables | 20,131 | 4,378 | 15,753 | – | Interest rate ⁽³⁾ |
| Defined benefit liability | 314 | – | 314 | – | Other ⁽⁸⁾ |
| Other ⁽⁹⁾ | 5,572 | 43 | 1,346 | 4,183 | Interest rate ⁽³⁾ |
| Subordinated debt | 1,012 | – | 1,012 | – | Interest rate ⁽³⁾ |
| | 220,104 | 30,272 | 185,649 | 4,183 | |

- (1) Trading positions whose risk measures are VaR and SVaR. See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category as well as their correlation effect, which are presented on the following pages and in the Market Risk Management section of the *2016 Annual Report*.
- (2) Non-trading positions that use other risk measures.
- (3) See the tables that show the VaR and SVaR distributions of the trading portfolios by risk category and their correlation effect as well as the interest rate sensitivity tables, which are presented on the following pages and in the Market Risk Management section of the *2016 Annual Report*.
- (4) See the Master Asset Vehicles section in Note 6 to the audited annual consolidated financial statements as at October 31, 2016.
- (5) The fair value of equity securities classified as available-for-sale is presented in Notes 3 and 5 to the consolidated financial statements.
- (6) These instruments are recorded at amortized cost and are subject to credit risk for capital management purposes. For trading-related transactions with maturities of more than one day, interest rate risk is included in the VaR and SVaR measures.
- (7) See Notes 17 and 18 to the audited annual consolidated financial statements as at October 31, 2016.
- (8) See Note 24 to the audited annual consolidated financial statements as at October 31, 2016.
- (9) An amount of \$2.2 billion classified in *Liabilities – Other* as at October 31, 2016 is now reported in *Deposits*.

Trading Activities

The first table below shows the VaR distribution of trading portfolios by risk category as well as their correlation effect. The second table on the next page shows the SVaR distribution, i.e., the VaR of the Bank's current portfolios obtained following the calibration of risk factors over a 12-month stress period.

VaR of Trading Portfolios by Risk Category⁽¹⁾

(millions of Canadian dollars) Quarter ended

| | January 31, 2017 | | | | October 31, 2016 | | January 31, 2016 | |
|-----------------------------------|------------------|--------------|--------------|--------------|------------------|--------------|------------------|--------------|
| | Low | High | Average | Period end | Average | Period end | Average | Period end |
| Interest rate | (3.1) | (7.8) | (5.7) | (6.4) | (3.1) | (3.6) | (5.1) | (5.3) |
| Exchange rate | (1.6) | (3.7) | (2.7) | (1.9) | (2.5) | (2.8) | (2.8) | (3.0) |
| Equity | (2.8) | (4.9) | (3.3) | (2.8) | (3.0) | (3.0) | (4.1) | (4.2) |
| Commodity | (0.6) | (1.2) | (1.0) | (1.1) | (1.0) | (0.9) | (1.7) | (0.7) |
| Correlation effect ⁽²⁾ | n.m. | n.m. | 6.0 | 5.9 | 4.4 | 5.3 | 7.3 | 5.4 |
| Total trading VaR | (4.9) | (9.2) | (6.7) | (6.3) | (5.2) | (5.0) | (6.4) | (7.8) |

n.m. Computation of a correlation effect for the high and low is not meaningful, as highs and lows may occur on different days and be attributable to different types of risk.

- (1) Amounts are presented on a pre-tax basis and represent one-day VaR using a 99% confidence level.
- (2) The total trading VaR is less than the sum of the individual risk factor VaR results due to the correlation effect.

SVaR of Trading Portfolios by Risk Category⁽¹⁾

| | Quarter ended | | | | | | | |
|-----------------------------------|------------------|---------------|--------------|--------------|------------------|--------------|------------------|---------------|
| | January 31, 2017 | | | | October 31, 2016 | | January 31, 2016 | |
| (millions of Canadian dollars) | Low | High | Average | Period end | Average | Period end | Average | Period end |
| Interest rate | (5.2) | (10.1) | (7.7) | (8.5) | (5.0) | (6.0) | (9.4) | (9.0) |
| Exchange rate | (1.5) | (8.6) | (3.4) | (1.5) | (2.9) | (3.7) | (3.8) | (8.0) |
| Equity | (2.9) | (12.7) | (5.1) | (5.0) | (3.4) | (3.3) | (5.3) | (6.1) |
| Commodity | (0.8) | (2.1) | (1.4) | (1.3) | (1.1) | (1.0) | (2.4) | (0.9) |
| Correlation effect ⁽²⁾ | n.m. | n.m. | 9.4 | 8.9 | 7.0 | 8.2 | 12.3 | 13.9 |
| Total trading SVaR | (5.8) | (13.6) | (8.2) | (7.4) | (5.4) | (5.8) | (8.6) | (10.1) |

n.m. Computation of a correlation effect for the high and low is not meaningful, as highs and lows may occur on different days and be attributable to different types of risk.

(1) Amounts are presented on a pre-tax basis and represent one-day SVaR using a 99% confidence level.

(2) The total trading SVaR is less than the sum of the individual risk factor SVaR results due to the correlation effect.

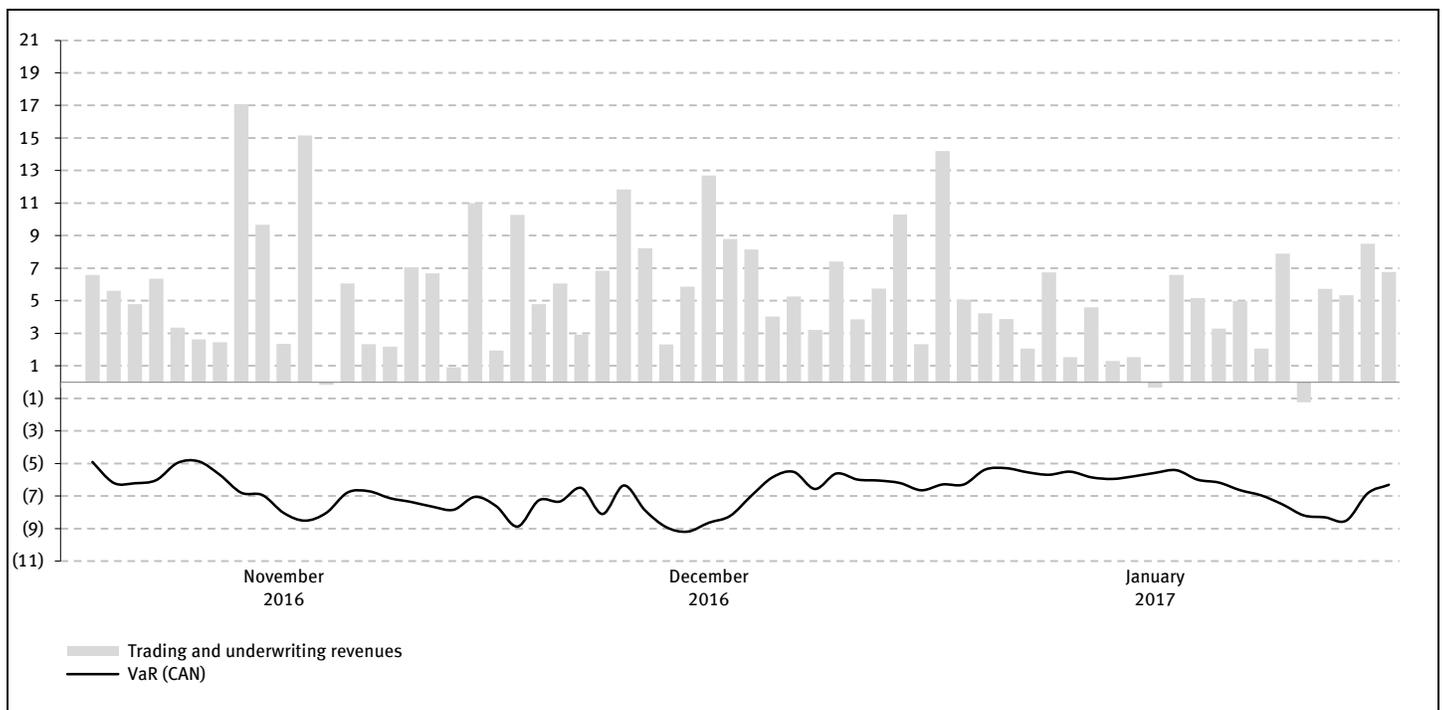
Total trading VaR was \$6.3 million for the quarter ended January 31, 2017 compared to \$5.0 million for the quarter ended October 31, 2016. This increase came mainly from interest rate VaR, which nearly doubled during the period, rising from \$3.6 million for the quarter ended October 31, 2016 to \$6.4 million for the quarter ended January 31, 2017. Total trading SVaR was \$7.4 million for the quarter ended January 31, 2017 compared to \$5.8 million for the quarter ended October 31, 2016. This increase came mainly from higher equity SVaR and interest rate SVaR, which were up \$1.7 million and \$2.5 million, respectively.

Daily Trading and Underwriting Revenues

The following table shows daily trading and underwriting revenues as well as VaR. Daily trading and underwriting revenues were positive more than 95% of the days for the quarter ended January 31, 2017. One trading day was marked by net losses in excess of \$1 million. None of these losses exceeded the VaR limit.

Quarter ended January 31, 2017

(millions of Canadian dollars)



Interest Rate Sensitivity – Non-Trading Activities (Before Tax)

The following tables present the potential before-tax impact of an immediate and sustained 100-basis-point increase or decrease in interest rates on the economic value of equity and on net interest income for the next 12 months in the Bank's non-trading portfolios, assuming no further hedging is undertaken.

| (millions of Canadian dollars) | As at January 31, 2017 | | | | | |
|---|------------------------|------------------|-------|-------------------------------|------------------|-------|
| | Impact on equity | | | Impact on net interest income | | |
| | Canadian dollar | Other currencies | Total | Canadian dollar | Other currencies | Total |
| 100-basis-point increase in the interest rate | (204) | 23 | (181) | (11) | 49 | 38 |
| 100-basis-point decrease in the interest rate | 197 | (7) | 190 | 29 | (34) | (5) |

| (millions of Canadian dollars) | As at October 31, 2016 | | | | | |
|---|------------------------|------------------|-------|-------------------------------|------------------|-------|
| | Impact on equity | | | Impact on net interest income | | |
| | Canadian dollar | Other currencies | Total | Canadian dollar | Other currencies | Total |
| 100-basis-point increase in the interest rate | (210) | 26 | (184) | (10) | 33 | 23 |
| 100-basis-point decrease in the interest rate | 169 | (33) | 136 | 18 | (37) | (19) |

Liquidity Risk

Liquidity risk is the risk that the Bank will be unable to honour daily cash and financial obligations without resorting to costly and untimely measures. Liquidity risk arises when sources of funds become insufficient to meet scheduled payments under the Bank's commitments. Liquidity risk stems from mismatched cash flows related to assets and liabilities as well as the characteristics of certain products such as credit commitments and non-fixed-term deposits.

Regulatory Developments

The Bank continues to closely monitor regulatory changes and is actively involved in the consultation processes. For additional information on the regulatory context as at October 31, 2016, which is still the current context, see page 71 of the Risk Management section in the *2016 Annual Report*.

Liquid Assets

To protect depositors and creditors from unexpected crisis situations, the Bank holds a portfolio of unencumbered liquid assets that can be readily liquidated to meet financial obligations. This portfolio consists of highly liquid securities, most of which are issued or guaranteed by governments, and of cash loans maturing in less than 30 days. The majority of unencumbered liquid assets are held in Canadian or U.S. dollars. Moreover, all assets that can be quickly monetized are considered liquid assets. The Bank's liquidity reserves do not factor in the availability of the central bank's emergency liquidity facilities. The following tables provide information on the Bank's encumbered and unencumbered assets.

Liquid Asset Portfolio

| (millions of Canadian dollars) | As at January 31, 2017 | | | | | As at October 31, 2016 |
|---|---|---------------------------------------|---------------------|---|----------------------------|----------------------------|
| | Bank-owned liquid assets ⁽¹⁾ | Liquid assets received ⁽²⁾ | Total liquid assets | Encumbered liquid assets ⁽³⁾ | Unencumbered liquid assets | Unencumbered liquid assets |
| Cash and deposits with financial institutions | 8,616 | – | 8,616 | 1,658 | 6,958 | 6,201 |
| Securities | | | | | | |
| Issued or guaranteed by the Canadian government, U.S. Treasury, other U.S. agencies and other foreign governments | 21,377 | 17,807 | 39,184 | 22,543 | 16,641 | 15,356 |
| Issued or guaranteed by Canadian provincial and municipal governments | 16,475 | 13,879 | 30,354 | 23,186 | 7,168 | 7,553 |
| Other debt securities | 4,404 | 1,282 | 5,686 | 2,418 | 3,268 | 3,488 |
| Equity securities | 23,411 | 47,890 | 71,301 | 60,952 | 10,349 | 9,349 |
| Loans | | | | | | |
| Securities backed by insured residential mortgages | 10,728 | – | 10,728 | 4,161 | 6,567 | 4,236 |
| As at January 31, 2017 | 85,011 | 80,858 | 165,869 | 114,918 | 50,951 | |
| As at October 31, 2016 | 80,541 | 71,292 | 151,833 | 105,650 | | 46,183 |

| (millions of Canadian dollars) | As at January 31, 2017 | As at October 31, 2016 |
|---|------------------------|------------------------|
| Unencumbered liquid assets by entity | | |
| National Bank (parent) | 29,291 | 25,951 |
| Domestic subsidiaries | 9,618 | 8,185 |
| Foreign subsidiaries and branches | 12,042 | 12,047 |
| | 50,951 | 46,183 |

| (millions of Canadian dollars) | As at January 31, 2017 | As at October 31, 2016 |
|---|------------------------|------------------------|
| Unencumbered liquid assets by currency | | |
| Canadian dollar | 34,108 | 28,629 |
| U.S. dollar | 11,668 | 13,829 |
| Other currencies | 5,175 | 3,725 |
| | 50,951 | 46,183 |

Liquid Asset Portfolio – Average⁽⁴⁾

| (millions of Canadian dollars) | Quarter ended January 31, 2017 | | | | |
|---|---|---------------------------------------|---------------------|---|----------------------------|
| | Bank-owned liquid assets ⁽¹⁾ | Liquid assets received ⁽²⁾ | Total liquid assets | Encumbered liquid assets ⁽³⁾ | Unencumbered liquid assets |
| Cash and deposits with financial institutions | 9,415 | – | 9,415 | 1,534 | 7,881 |
| Securities | | | | | |
| Issued or guaranteed by the Canadian government, U.S. Treasury, other U.S. agencies and other foreign governments | 21,822 | 18,431 | 40,253 | 23,688 | 16,565 |
| Issued or guaranteed by Canadian provincial and municipal governments | 16,623 | 13,607 | 30,230 | 23,785 | 6,445 |
| Other debt securities | 4,253 | 1,251 | 5,504 | 2,214 | 3,290 |
| Equity securities | 24,876 | 47,321 | 72,197 | 59,724 | 12,473 |
| Loans | | | | | |
| Securities backed by insured residential mortgages | 10,291 | – | 10,291 | 3,990 | 6,301 |
| | 87,280 | 80,610 | 167,890 | 114,935 | 52,955 |

(1) Bank-owned liquid assets include assets for which there are no legal or geographic restrictions.

(2) Securities received as collateral with respect to securities financing and derivative transactions and securities purchased under reverse repurchase agreements and securities borrowed.

(3) In the normal course of its funding activities, the Bank pledges assets as collateral in accordance with standard terms. Encumbered liquid assets include assets used to cover short sales, obligations related to securities sold under repurchase agreements and securities loaned, guarantees related to security-backed loans and borrowings, collateral related to derivative financial instrument transactions, asset-backed securities and liquid assets legally restricted from transfers.

(4) The average is based on the sum of the end-of-period balances of the three months of the quarter divided by three.

Summary of Encumbered and Unencumbered Assets

| (millions of Canadian dollars) | As at January 31, 2017 | | | | | |
|--|----------------------------------|----------------------|-------------------------|----------------------|--|-------------|
| | Encumbered assets ⁽¹⁾ | | Unencumbered assets | | Encumbered assets as a % of total assets | |
| | Pledged as collateral | Other ⁽²⁾ | Available as collateral | Other ⁽³⁾ | Total | |
| Cash and deposits with financial institutions | 80 | 1,578 | 6,958 | – | 8,616 | 0.7 |
| Securities | 28,476 | – | 37,191 | – | 65,667 | 12.2 |
| Securities purchased under reverse repurchase agreements and securities borrowed | – | 14,544 | 235 | – | 14,779 | 6.2 |
| Loans, net of allowances | 36,151 | – | 6,567 | 77,670 | 120,388 | 15.4 |
| Customers' liability under acceptances | – | – | – | 6,493 | 6,493 | – |
| Derivative financial instruments | – | – | – | 9,408 | 9,408 | – |
| Purchased receivables | – | – | – | 1,727 | 1,727 | – |
| Investments in associates and joint ventures | – | – | – | 630 | 630 | – |
| Premises and equipment | – | – | – | 1,170 | 1,170 | – |
| Goodwill | – | – | – | 1,410 | 1,410 | – |
| Intangible assets | – | – | – | 1,151 | 1,151 | – |
| Other assets | – | – | – | 2,680 | 2,680 | – |
| | 64,707 | 16,122 | 50,951 | 102,339 | 234,119 | 34.5 |

| (millions of Canadian dollars) | As at October 31, 2016 | | | | | |
|--|----------------------------------|----------------------|-------------------------|----------------------|--|-------------|
| | Encumbered assets ⁽¹⁾ | | Unencumbered assets | | Encumbered assets as a % of total assets | |
| | Pledged as collateral | Other ⁽²⁾ | Available as collateral | Other ⁽³⁾ | Total | |
| Cash and deposits with financial institutions | 94 | 1,888 | 6,201 | – | 8,183 | 0.9 |
| Securities | 28,176 | – | 35,746 | 619 | 64,541 | 12.1 |
| Securities purchased under reverse repurchase agreements and securities borrowed | – | 13,948 | – | – | 13,948 | 6.0 |
| Loans, net of allowances | 36,151 | – | 4,236 | 79,360 | 119,747 | 15.6 |
| Customers' liability under acceptances, net of allowances | – | – | – | 6,431 | 6,431 | – |
| Derivative financial instruments | – | – | – | 10,416 | 10,416 | – |
| Purchased receivables | – | – | – | 1,858 | 1,858 | – |
| Investments in associates and joint ventures | – | – | – | 645 | 645 | – |
| Premises and equipment | – | – | – | 1,338 | 1,338 | – |
| Goodwill | – | – | – | 1,412 | 1,412 | – |
| Intangible assets | – | – | – | 1,140 | 1,140 | – |
| Other assets ⁽⁴⁾ | – | – | – | 2,547 | 2,547 | – |
| | 64,421 | 15,836 | 46,183 | 105,766 | 232,206 | 34.6 |

(1) In the normal course of its funding activities, the Bank pledges assets as collateral in accordance with standard terms. Encumbered assets include assets used to cover short sales, obligations related to securities sold under repurchase agreements and securities loaned, guarantees related to security-backed loans and borrowings, collateral related to derivative financial instrument transactions, asset-backed securities, residential mortgage loans securitized and transferred under the Canada Mortgage Bond program, assets held in consolidated trusts supporting the Bank's funding activities and mortgage loans transferred under the covered bond program.

(2) Other encumbered assets include assets for which there are restrictions and therefore cannot be used for collateral or funding purposes as well as assets used to cover short sales.

(3) Other unencumbered assets are assets that cannot be used for collateral or funding purposes in their current form. This category includes assets that are potentially eligible as funding program collateral (for example, mortgages insured by the Canada Mortgage and Housing Corporation (CMHC) that can be securitized into mortgage-backed securities under the *National Housing Act* (Canada)).

(4) The *Due from clients, dealers and brokers* amount of \$843 million presented separately on the Consolidated Balance Sheet as at October 31, 2016 is now reported in *Other assets*.

Liquidity Coverage Ratio (LCR)

The LCR was introduced to ensure banks maintain sufficient liquidity to withstand periods of severe short-term stress. OSFI has been requiring Canadian banks to maintain a minimum LCR of 100% since January 1, 2015. An LCR above 100% ensures that banks are holding sufficient high-quality liquid assets (HQLA) to cover net cash outflows given a severe, 30-day liquidity crisis. The assumptions underlying the LCR scenario were established by the BCBS and OSFI.

The following table provides average LCR data calculated using the daily figures in the quarter. For the quarter ended January 31, 2017, the Bank's average LCR was 139%, well above the 100% regulatory requirement and demonstrating the Bank's solid liquidity position.

LCR Disclosure Requirements⁽¹⁾

| (millions of Canadian dollars) | For the quarter ended | | |
|--|---|---|---|
| | Total unweighted value ⁽²⁾ (average) | January 31, 2017 Total weighted value ⁽³⁾ (average) | October 31, 2016 Total weighted value ⁽³⁾ (average) |
| High-quality liquid assets (HQLA) | | | |
| 1 Total HQLA | n.a. | 44,232 | 36,702 |
| Cash outflows | | | |
| 2 Retail deposits and deposits from small business customers, of which: | 38,109 | 2,553 | 2,425 |
| 3 Stable deposits | 17,973 | 539 | 519 |
| 4 Less stable deposits | 20,136 | 2,014 | 1,906 |
| 5 Unsecured wholesale funding, of which: | 56,397 | 30,839 | 26,163 |
| 6 Operational deposits (all counterparties) | 10,628 | 2,541 | 2,791 |
| 7 Non-operational deposits (all counterparties) | 38,258 | 20,787 | 15,342 |
| 8 Unsecured debt | 7,511 | 7,511 | 8,030 |
| 9 Secured wholesale funding | n.a. | 8,060 | 6,352 |
| 10 Additional requirements, of which: | 37,456 | 9,537 | 10,465 |
| 11 Outflows related to derivative exposures and other collateral requirements | 9,277 | 5,111 | 5,059 |
| 12 Outflows related to loss of funding on secured debt securities | 969 | 969 | 1,987 |
| 13 Backstop liquidity and credit enhancement facilities and commitments to extend credit | 27,210 | 3,457 | 3,419 |
| 14 Other contractual commitments to extend credit | 947 | 321 | 134 |
| 15 Other contingent commitments to extend credit | 71,958 | 809 | 793 |
| 16 Total cash outflows | n.a. | 52,119 | 46,332 |
| Cash inflows | | | |
| 17 Secured lending (e.g., reverse repos) | 57,787 | 9,494 | 8,949 |
| 18 Inflows from fully performing exposures | 7,135 | 4,049 | 4,322 |
| 19 Other cash inflows | 6,825 | 6,825 | 5,630 |
| 20 Total cash inflows | 71,747 | 20,368 | 18,901 |
| | | Total adjusted value⁽⁴⁾ | Total adjusted value⁽⁴⁾ |
| 21 Total HQLA | n.a. | 44,232 | 36,702 |
| 22 Total net cash outflows | n.a. | 31,751 | 27,431 |
| 23 Liquidity coverage ratio (%) ⁽⁵⁾ | n.a. | 139 % | 134 % |

n.a. Not applicable

(1) OSFI prescribed a table format in order to standardize disclosure throughout the banking industry.

(2) Unweighted values are calculated as outstanding balances maturing or callable within 30 days (for inflows and outflows).

(3) Weighted values are calculated after the application of respective haircuts (for HQLA) or inflow and outflow rates.

(4) Total adjusted values are calculated after the application of both haircuts and inflow and outflow rates and any applicable caps.

(5) The data in this table has been calculated using averages of the 62 daily figures in the quarter.

Level 1 liquid assets represent 88% of the Bank's HQLA, which includes cash, central bank deposits, and bonds issued or guaranteed by the Canadian government and Canadian provincial governments.

Cash outflows arise from the application of OSFI-prescribed assumptions on deposits, debt, secured funding, commitments and additional collateral requirements. The cash outflows are partly offset by cash inflows, which come mainly from secured loans and performing loans. The Bank expects some quarter-over-quarter variation between reported LCRs, and such variation may not be indicative of a trend. The variation between the quarter ended January 31, 2017 and the previous quarter was a result of normal business activities. The Bank's liquid asset buffer is well in excess of its total net cash outflows.

The LCR assumptions differ from the assumptions used for the liquidity disclosures provided in the tables on the preceding pages or those used for internal liquidity management rules. While the liquidity disclosure framework was prescribed by the EDTF, the Bank's internal liquidity metrics use assumptions that are calibrated according to its business model and experience.

Funding Risk

Funding risk is defined as the risk to the Bank's ongoing ability to raise sufficient funds to finance actual or proposed business activities on an unsecured or secured basis at an acceptable price. The Bank maintains a good balance of its funding through appropriate diversification of its unsecured funding vehicles, securitization programs and secured funding. The Bank also diversifies its funding by currency, geography and maturity. The funding management priority is to achieve the optimal balance between the deposit liabilities of the Bank's retail network, secured funding and unsecured funding. This brings optimal stability to the funding and reduces vulnerability to unpredictable events.

Funding and liquidity levels remained sound and robust over the period, and the Bank does not foresee any event, commitment or demand that might have a significant impact on its funding and liquidity risk position.

The Bank's balance sheet is well diversified and is aligned with the funding strategy. The core banking activities are funded entirely through personal and commercial deposits and through securitization programs. In addition to core deposits, the Bank also receives non-marketable deposits from governments and corporations. Wholesale funding is invested in cash and securities. The table below presents the residual contractual maturities of the Bank's wholesale funding. The information has been presented in accordance with the categories recommended by the EDTF for comparison purposes with other banks.

Residual Contractual Maturities of Wholesale Funding⁽¹⁾

| (millions of Canadian dollars) | As at January 31, 2017 | | | | | | | |
|---|------------------------|--------------------------|---------------------------|----------------------------|-------------------------|------------------------|--------------|--------|
| | 1 month or less | Over 1 month to 3 months | Over 3 months to 6 months | Over 6 months to 12 months | Subtotal 1 year or less | Over 1 year to 2 years | Over 2 years | Total |
| Deposits from banks ⁽²⁾ | 2,089 | 61 | 4 | – | 2,154 | – | – | 2,154 |
| Certificates of deposit and commercial paper ⁽³⁾ | 1,019 | 1,380 | 1,019 | 203 | 3,621 | 442 | – | 4,063 |
| Asset-backed commercial paper | – | – | – | – | – | – | – | – |
| Senior unsecured medium-term notes ⁽⁴⁾ | – | 2,401 | 590 | 4,491 | 7,482 | 3,403 | 4,310 | 15,195 |
| Senior unsecured structured notes | – | – | – | – | – | 20 | 4,742 | 4,762 |
| Covered bonds and asset-backed securities | | | | | | | | |
| Mortgage securitization | – | 352 | 1,305 | 1,657 | 3,314 | 3,352 | 12,850 | 19,516 |
| Covered bonds | – | – | – | – | – | 2,371 | 4,126 | 6,497 |
| Securitization of credit card receivables | – | – | – | – | – | 36 | 872 | 908 |
| Subordinated liabilities ⁽⁵⁾ | – | 1,000 | – | – | 1,000 | – | 9 | 1,009 |
| Other ⁽⁶⁾ | 3,947 | – | 1 | – | 3,948 | – | – | 3,948 |
| | 7,055 | 5,194 | 2,919 | 6,351 | 21,519 | 9,624 | 26,909 | 58,052 |
| Secured funding | – | 352 | 1,305 | 1,657 | 3,314 | 5,759 | 17,848 | 26,921 |
| Unsecured funding | 7,055 | 4,842 | 1,614 | 4,694 | 18,205 | 3,865 | 9,061 | 31,131 |
| | 7,055 | 5,194 | 2,919 | 6,351 | 21,519 | 9,624 | 26,909 | 58,052 |
| As at October 31, 2016 | 6,207 | 3,880 | 4,854 | 5,850 | 20,791 | 7,250 | 29,549 | 57,590 |

- (1) Bankers' acceptances are not included in this table.
- (2) Deposits from banks include all non-negotiable term deposits from banks.
- (3) Includes bearer deposit notes.
- (4) Certificates of deposit denominated in euros are included in senior unsecured medium-term notes.
- (5) Subordinated debt is presented in this table but the Bank does not consider it as part of its wholesale funding.
- (6) The *Other* item includes non-negotiable term deposits from non-bank financial institutions such as broker-dealers, pension funds and trust companies.

As part of a comprehensive liquidity management framework, the Bank regularly reviews its contracts that stipulate that additional collateral could be required in the event of a downgrade of the Bank's credit rating. The Bank's liquidity position management already incorporates additional collateral requirements in the event of a one-notch to three-notch downgrade. The table below presents the additional collateral requirements in the event of a one-, two- or three-notch credit rating downgrade.

| (millions of Canadian dollars) | As at January 31, 2017 | | |
|--------------------------------|------------------------|---------------------|-----------------------|
| | One-notch downgrade | Two-notch downgrade | Three-notch downgrade |
| Derivatives ⁽¹⁾ | 21 | 37 | 71 |

- (1) Contractual requirements related to agreements known as Credit Support Annexes.

Residual Contractual Maturities of Balance Sheet Items and Off-Balance-Sheet Commitments

The following tables present balance sheet items and off-balance-sheet commitments by residual contractual maturity as at January 31, 2017 with comparative figures as at October 31, 2016. The information gathered from this maturity analysis is a component of liquidity and funding management. However, this maturity profile does not represent how the Bank manages its interest rate risk nor its liquidity risk and funding needs. The Bank considers factors other than contractual maturity in the assessment of liquid assets or in determining expected future cash flows.

In the normal course of business, the Bank enters into various off-balance-sheet commitments. The credit instruments used to meet the financing needs of its clients represent the maximum amount of additional credit the Bank could be obligated to extend if the commitments were fully drawn.

The Bank also has future minimum commitments under leases for premises as well as for other contracts, mainly contracts for outsourced information technology services. Most of the lease commitments are related to operating leases.

| (millions of Canadian dollars) | As at January 31, 2017 | | | | | | | | | |
|---|------------------------|--------------------------|---------------------------|---------------------------|----------------------------|------------------------|-------------------------|--------------|-----------------------|---------|
| | 1 month or less | Over 1 month to 3 months | Over 3 months to 6 months | Over 6 months to 9 months | Over 9 months to 12 months | Over 1 year to 2 years | Over 2 years to 5 years | Over 5 years | No specified maturity | Total |
| Assets | | | | | | | | | | |
| Cash and deposits with financial institutions | 6,520 | 401 | 24 | 7 | 11 | 4 | – | – | 1,649 | 8,616 |
| Securities | | | | | | | | | | |
| At fair value through profit or loss | 1,535 | 1,143 | 1,181 | 1,228 | 913 | 6,866 | 7,210 | 5,129 | 22,735 | 47,940 |
| Available-for-sale | 6 | 257 | 2 | 64 | 54 | 491 | 6,205 | 4,623 | 552 | 12,254 |
| Held-to-maturity | – | – | – | 483 | 25 | 47 | 4,336 | 582 | – | 5,473 |
| | 1,541 | 1,400 | 1,183 | 1,775 | 992 | 7,404 | 17,751 | 10,334 | 23,287 | 65,667 |
| Securities purchased under reverse repurchase agreements and securities borrowed | 5,517 | 2,403 | 3,852 | 80 | 202 | 1,561 | – | – | 1,164 | 14,779 |
| Loans and acceptances⁽¹⁾ | | | | | | | | | | |
| Residential mortgage | 658 | 1,076 | 2,620 | 1,672 | 1,493 | 7,904 | 32,925 | 1,157 | 15 | 49,520 |
| Personal and credit card | 861 | 435 | 762 | 602 | 573 | 2,512 | 9,206 | 2,082 | 17,472 | 34,505 |
| Business and government | 7,224 | 2,697 | 4,372 | 2,643 | 3,387 | 3,188 | 8,883 | 2,325 | 2,430 | 37,149 |
| Customers' liability under acceptances | 5,285 | 1,071 | 137 | – | – | – | – | – | – | 6,493 |
| Allowances for credit losses | | | | | | | | | (786) | (786) |
| | 14,028 | 5,279 | 7,891 | 4,917 | 5,453 | 13,604 | 51,014 | 5,564 | 19,131 | 126,881 |
| Other | | | | | | | | | | |
| Derivative financial instruments | 553 | 683 | 382 | 468 | 397 | 893 | 2,315 | 3,717 | – | 9,408 |
| Purchased receivables | | | | | | | | | 1,727 | 1,727 |
| Investments in associates and joint ventures | | | | | | | | | 630 | 630 |
| Premises and equipment | | | | | | | | | 1,170 | 1,170 |
| Goodwill | | | | | | | | | 1,410 | 1,410 |
| Intangible assets | | | | | | | | | 1,151 | 1,151 |
| Other assets ⁽¹⁾ | 374 | 98 | 104 | 107 | 78 | 113 | 24 | 84 | 1,698 | 2,680 |
| | 927 | 781 | 486 | 575 | 475 | 1,006 | 2,339 | 3,801 | 7,786 | 18,176 |
| | 28,533 | 10,264 | 13,436 | 7,354 | 7,133 | 23,579 | 71,104 | 19,699 | 53,017 | 234,119 |

(1) Amounts collectible on demand are considered to have no specified maturity.

| (millions of Canadian dollars) | As at January 31, 2017 | | | | | | | | | |
|--|------------------------|--------------------------|---------------------------|---------------------------|----------------------------|------------------------|-------------------------|---------------|-----------------------|----------------|
| | 1 month or less | Over 1 month to 3 months | Over 3 months to 6 months | Over 6 months to 9 months | Over 9 months to 12 months | Over 1 year to 2 years | Over 2 years to 5 years | Over 5 years | No specified maturity | Total |
| Liabilities and equity | | | | | | | | | | |
| Deposits⁽¹⁾⁽²⁾ | | | | | | | | | | |
| Personal | 1,274 | 2,083 | 1,855 | 1,463 | 1,901 | 5,094 | 8,885 | 1,964 | 29,148 | 53,667 |
| Business and government | 9,145 | 5,113 | 2,313 | 3,017 | 3,165 | 7,243 | 8,238 | 5,342 | 41,790 | 85,366 |
| Deposit-taking institutions | 3,347 | 346 | 30 | 7 | – | – | – | 56 | 1,910 | 5,696 |
| | 13,766 | 7,542 | 4,198 | 4,487 | 5,066 | 12,337 | 17,123 | 7,362 | 72,848 | 144,729 |
| Other | | | | | | | | | | |
| Acceptances | 5,285 | 1,071 | 137 | – | – | – | – | – | – | 6,493 |
| Obligations related to securities sold short ⁽³⁾ | 496 | 494 | 569 | 184 | 271 | 794 | 3,683 | 5,282 | 2,771 | 14,544 |
| Obligations related to securities sold under repurchase agreements and securities loaned | 11,503 | 1,405 | 5,389 | 2,630 | – | – | – | – | 3,006 | 23,933 |
| Derivative financial instruments | 507 | 591 | 285 | 285 | 360 | 743 | 1,538 | 2,242 | – | 6,551 |
| Liabilities related to transferred receivables ⁽⁴⁾ | – | 352 | 1,305 | 551 | 1,106 | 3,352 | 8,496 | 4,354 | – | 19,516 |
| Securitization – Credit card ⁽⁵⁾ | – | – | – | – | – | 36 | 872 | – | – | 908 |
| Other liabilities – Other items ⁽¹⁾⁽⁵⁾ | 457 | 67 | 16 | 17 | 201 | 28 | 90 | 92 | 2,961 | 3,929 |
| | 18,248 | 3,980 | 7,701 | 3,667 | 1,938 | 4,953 | 14,679 | 11,970 | 8,738 | 75,874 |
| Subordinated debt | – | 1,000 | – | – | – | – | – | 9 | – | 1,009 |
| Equity | | | | | | | | | 12,507 | 12,507 |
| | 32,014 | 12,522 | 11,899 | 8,154 | 7,004 | 17,290 | 31,802 | 19,341 | 94,093 | 234,119 |
| Off-balance-sheet commitments | | | | | | | | | | |
| Letters of guarantee and documentary letters of credit | 222 | 80 | 252 | 211 | 979 | 834 | 457 | 215 | – | 3,250 |
| Credit card receivables ⁽⁶⁾ | – | – | – | – | – | – | – | – | 7,336 | 7,336 |
| Backstop liquidity and credit enhancement facilities ⁽⁷⁾ | – | – | 15 | 2,753 | 15 | 2,298 | – | – | – | 5,081 |
| Commitments to extend credit ⁽⁸⁾ | 1,160 | 959 | 1,611 | 1,582 | 2,212 | 8,081 | 10,921 | 467 | 22,492 | 49,485 |
| Lease commitments and other contracts | 87 | 169 | 243 | 235 | 222 | 719 | 1,526 | 500 | – | 3,701 |

(1) Amounts payable upon demand or notice are considered to have no specified maturity.

(2) The *Deposits* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(3) Amounts are disclosed according to the remaining contractual maturity of the underlying security.

(4) These amounts mainly include liabilities related to the securitization of mortgage loans.

(5) The *Other liabilities* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(6) These amounts are unconditionally revocable at the Bank's discretion at any time.

(7) In the event of payment on one of the backstop liquidity facilities, the Bank will receive as collateral government bonds in an amount up to \$2.3 billion.

(8) These amounts include \$21.4 billion that is unconditionally revocable at the Bank's discretion at any time.

(millions of Canadian dollars) As at October 31, 2016

| | 1 month or less | Over 1 month to 3 months | Over 3 months to 6 months | Over 6 months to 9 months | Over 9 months to 12 months | Over 1 year to 2 years | Over 2 years to 5 years | Over 5 years | No specified maturity | Total |
|---|--------------------|--------------------------------|---------------------------------|---------------------------------|----------------------------------|------------------------------|-------------------------------|-----------------|-----------------------------|---------|
| Assets | | | | | | | | | | |
| Cash and deposits with financial institutions | 5,487 | 199 | 21 | 22 | 7 | – | – | – | 2,447 | 8,183 |
| Securities | | | | | | | | | | |
| At fair value through profit or loss | 1,066 | 1,207 | 2,646 | 702 | 935 | 4,800 | 7,864 | 5,641 | 21,103 | 45,964 |
| Available-for-sale | 108 | 177 | 134 | 76 | 63 | 365 | 7,553 | 5,580 | 552 | 14,608 |
| Held-to-maturity | – | – | – | – | 472 | 30 | 3,263 | 204 | – | 3,969 |
| | 1,174 | 1,384 | 2,780 | 778 | 1,470 | 5,195 | 18,680 | 11,425 | 21,655 | 64,541 |
| Securities purchased under reverse repurchase agreements and securities borrowed | 4,842 | 2,320 | 2,846 | 1,532 | 10 | 456 | – | – | 1,942 | 13,948 |
| Loans and acceptances⁽¹⁾ | | | | | | | | | | |
| Residential mortgage | 874 | 1,155 | 1,607 | 2,389 | 1,839 | 7,764 | 32,034 | 1,193 | 13 | 48,868 |
| Personal and credit card | 873 | 413 | 592 | 724 | 570 | 2,235 | 8,797 | 2,041 | 17,719 | 33,964 |
| Business and government Customers' liability under acceptances | 6,266 | 2,116 | 1,937 | 2,321 | 1,731 | 4,684 | 8,578 | 2,275 | 7,778 | 37,686 |
| Allowances for credit losses | 5,633 | 718 | 90 | – | – | – | – | – | – | 6,441 |
| | | | | | | | | | (781) | (781) |
| | 13,646 | 4,402 | 4,226 | 5,434 | 4,140 | 14,683 | 49,409 | 5,509 | 24,729 | 126,178 |
| Other | | | | | | | | | | |
| Derivative financial instruments | 569 | 730 | 457 | 293 | 219 | 838 | 2,628 | 4,682 | – | 10,416 |
| Purchased receivables | | | | | | | | | 1,858 | 1,858 |
| Investments in associates and joint ventures | | | | | | | | | 645 | 645 |
| Premises and equipment | | | | | | | | | 1,338 | 1,338 |
| Goodwill | | | | | | | | | 1,412 | 1,412 |
| Intangible assets | | | | | | | | | 1,140 | 1,140 |
| Other assets ⁽¹⁾⁽²⁾ | 294 | 122 | 71 | 77 | 92 | 123 | 90 | 125 | 1,553 | 2,547 |
| | 863 | 852 | 528 | 370 | 311 | 961 | 2,718 | 4,807 | 7,946 | 19,356 |
| | 26,012 | 9,157 | 10,401 | 8,136 | 5,938 | 21,295 | 70,807 | 21,741 | 58,719 | 232,206 |

(1) Amounts collectible on demand are considered to have no specified maturity.

(2) The *Due from clients, dealers and brokers* amount of \$843 million presented separately on the Consolidated Balance Sheet as at October 31, 2016 is now reported in *Other assets*.

(millions of Canadian dollars)

As at October 31, 2016

| | 1 month or less | Over 1 month to 3 months | Over 3 months to 6 months | Over 6 months to 9 months | Over 9 months to 12 months | Over 1 year to 2 years | Over 2 years to 5 years | Over 5 years | No specified maturity | Total |
|---|--------------------|--------------------------------|---------------------------------|---------------------------------|----------------------------------|------------------------------|-------------------------------|-----------------|-----------------------------|---------|
| Liabilities and equity | | | | | | | | | | |
| Deposits⁽¹⁾⁽²⁾ | | | | | | | | | | |
| Personal ⁽³⁾ | 978 | 1,905 | 2,827 | 1,824 | 1,499 | 4,448 | 9,208 | 1,776 | 28,056 | 52,521 |
| Business and government ⁽³⁾⁽⁴⁾ | 9,493 | 4,210 | 4,591 | 1,981 | 3,419 | 5,880 | 9,012 | 6,343 | 38,976 | 83,905 |
| Deposit-taking institutions ⁽³⁾ | 3,466 | 222 | 310 | 31 | 7 | – | – | 61 | 1,543 | 5,640 |
| | 13,937 | 6,337 | 7,728 | 3,836 | 4,925 | 10,328 | 18,220 | 8,180 | 68,575 | 142,066 |
| Other | | | | | | | | | | |
| Acceptances | 5,631 | 719 | 91 | – | – | – | – | – | – | 6,441 |
| Obligations related to securities sold short ⁽⁵⁾ | 84 | 201 | 50 | 41 | 53 | 586 | 4,652 | 5,629 | 2,911 | 14,207 |
| Obligations related to securities sold under repurchase agreements and securities loaned | 11,992 | 1,505 | 3,555 | 4,260 | – | – | – | – | 1,324 | 22,636 |
| Derivative financial instruments | 661 | 693 | 486 | 303 | 182 | 740 | 1,608 | 3,052 | – | 7,725 |
| Liabilities related to transferred receivables ⁽⁶⁾ | – | 1,341 | 324 | 1,107 | 548 | 2,465 | 9,795 | 4,551 | – | 20,131 |
| Securitization – Credit card ⁽⁷⁾ | 424 | – | – | – | – | – | 873 | – | – | 1,297 |
| Other liabilities – Other items ⁽¹⁾⁽⁴⁾⁽⁷⁾ | 470 | 296 | 127 | 19 | 77 | 43 | 88 | 197 | 3,272 | 4,589 |
| | 19,262 | 4,755 | 4,633 | 5,730 | 860 | 3,834 | 17,016 | 13,429 | 7,507 | 77,026 |
| Subordinated debt | – | – | 1,003 | – | – | – | – | 9 | – | 1,012 |
| Equity | | | | | | | | | 12,102 | 12,102 |
| | 33,199 | 11,092 | 13,364 | 9,566 | 5,785 | 14,162 | 35,236 | 21,618 | 88,184 | 232,206 |
| Off-balance-sheet commitments | | | | | | | | | | |
| Letters of guarantee and documentary letters of credit | 145 | 614 | 288 | 286 | 282 | 693 | 741 | 212 | – | 3,261 |
| Credit card receivables ⁽⁸⁾ | – | – | – | – | – | – | – | – | 7,187 | 7,187 |
| Backstop liquidity and credit enhancement facilities ⁽⁹⁾ | – | 2,056 | 3,898 | 15 | – | – | – | – | – | 5,969 |
| Commitments to extend credit ⁽¹⁰⁾ | 1,149 | 1,293 | 1,012 | 1,927 | 1,685 | 8,525 | 10,565 | 550 | 21,109 | 47,815 |
| Lease commitments and other contracts | 87 | 169 | 243 | 236 | 221 | 718 | 1,526 | 520 | – | 3,720 |

(1) Amounts payable upon demand or notice are considered to have no specified maturity.

(2) The *Deposits* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(3) Certain amounts have been revised from those previously reported.

(4) An amount of \$2,699 million reported in *Due to clients, dealers and brokers* on the Consolidated Balance Sheet as at October 31, 2016 is now reported in *Deposits – Business and government* (\$2,159 million) and in *Other liabilities – Other items* (\$540 million).

(5) Amounts are disclosed according to the remaining contractual maturity of the underlying security.

(6) These amounts mainly include liabilities related to the securitization of mortgage loans.

(7) The *Other liabilities* item is presented in greater detail than it is on the Consolidated Balance Sheet.

(8) These amounts are unconditionally revocable at the Bank's discretion at any time.

(9) In the event of payment on one of the backstop liquidity facilities, the Bank will receive as collateral government bonds in an amount up to \$2.3 billion.

(10) These amounts include \$21.1 billion that is unconditionally revocable at the Bank's discretion at any time.

QUARTERLY FINANCIAL INFORMATION

(millions of Canadian dollars,
except per share amounts)

| | 2017 | | | | 2016 | | | 2015 | 2016 | 2015 |
|--|----------------|---------|---------|---------|---------|---------|---------|---------|-------|-------|
| | Q1 | Q4 | Q3 | Q2 | Q1 | Q4 | Q3 | Q2 | Total | Total |
| Total revenues | 1,633 | 1,569 | 1,557 | 1,425 | 1,289 | 1,405 | 1,510 | 1,421 | 5,840 | 5,746 |
| Net income | 497 | 307 | 478 | 210 | 261 | 347 | 453 | 404 | 1,256 | 1,619 |
| Earnings per share (\$) | | | | | | | | | | |
| Basic | 1.35 | 0.79 | 1.32 | 0.52 | 0.68 | 0.96 | 1.29 | 1.14 | 3.31 | 4.56 |
| Diluted | 1.34 | 0.78 | 1.31 | 0.52 | 0.67 | 0.95 | 1.28 | 1.13 | 3.29 | 4.51 |
| Dividends per common share (\$) | 0.56 | 0.55 | 0.55 | 0.54 | 0.54 | 0.52 | 0.52 | 0.50 | 2.18 | 2.04 |
| Return on common shareholders' equity (%) | 18.4 | 11.0 | 18.7 | 7.7 | 9.5 | 13.6 | 18.8 | 17.6 | 11.7 | 16.9 |
| Total assets | 234,119 | 232,206 | 229,896 | 220,734 | 219,301 | 216,090 | 215,560 | 207,123 | | |
| Impaired loans, net | 226 | 281 | 251 | 300 | 234 | 254 | 254 | 249 | | |
| Per common share (\$) | | | | | | | | | | |
| Book value | 29.51 | 28.52 | 28.39 | 27.75 | 27.77 | 28.26 | 27.60 | 27.01 | | |
| Share price | | | | | | | | | | |
| High | 56.60 | 47.88 | 46.65 | 45.56 | 44.11 | 46.33 | 50.01 | 49.15 | | |
| Low | 46.83 | 44.14 | 40.98 | 35.95 | 35.83 | 40.75 | 43.78 | 45.02 | | |

INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

| | |
|--|----|
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CONSOLIDATED BALANCE SHEETS

(unaudited) (millions of Canadian dollars)

| | As at January 31, 2017 | As at October 31, 2016 |
|--|------------------------|------------------------|
| Assets | | |
| Cash and deposits with financial institutions | 8,616 | 8,183 |
| Securities (Notes 4 and 5) | | |
| At fair value through profit or loss | 47,940 | 45,964 |
| Available-for-sale | 12,254 | 14,608 |
| Held-to-maturity | 5,473 | 3,969 |
| | 65,667 | 64,541 |
| Securities purchased under reverse repurchase agreements and securities borrowed | 14,779 | 13,948 |
| Loans (Note 6) | | |
| Residential mortgage | 49,520 | 48,868 |
| Personal and credit card | 34,505 | 33,964 |
| Business and government | 37,149 | 37,686 |
| | 121,174 | 120,518 |
| Customers' liability under acceptances | 6,493 | 6,441 |
| Allowances for credit losses | (786) | (781) |
| | 126,881 | 126,178 |
| Other | | |
| Derivative financial instruments | 9,408 | 10,416 |
| Purchased receivables | 1,727 | 1,858 |
| Investments in associates and joint ventures | 630 | 645 |
| Premises and equipment | 1,170 | 1,338 |
| Goodwill | 1,410 | 1,412 |
| Intangible assets | 1,151 | 1,140 |
| Other assets (Note 8) | 2,680 | 2,547 |
| | 18,176 | 19,356 |
| | 234,119 | 232,206 |
| Liabilities and equity | | |
| Deposits (Notes 4 and 9) | 144,729 | 142,066 |
| Other | | |
| Acceptances | 6,493 | 6,441 |
| Obligations related to securities sold short | 14,544 | 14,207 |
| Obligations related to securities sold under repurchase agreements and securities loaned | 23,933 | 22,636 |
| Derivative financial instruments | 6,551 | 7,725 |
| Liabilities related to transferred receivables (Notes 4 and 7) | 19,516 | 20,131 |
| Other liabilities (Note 10) | 4,837 | 5,886 |
| | 75,874 | 77,026 |
| Subordinated debt | 1,009 | 1,012 |
| Equity | | |
| Equity attributable to the Bank's shareholders (Notes 12 and 16) | | |
| Preferred shares | 1,650 | 1,650 |
| Common shares | 2,763 | 2,645 |
| Contributed surplus | 57 | 73 |
| Retained earnings | 7,065 | 6,706 |
| Accumulated other comprehensive income | 173 | 218 |
| | 11,708 | 11,292 |
| Non-controlling interests (Note 13) | 799 | 810 |
| | 12,507 | 12,102 |
| | 234,119 | 232,206 |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME

(unaudited) (millions of Canadian dollars)

| | Quarter ended January 31 | |
|--|--------------------------|--------------|
| | 2017 | 2016 |
| Interest income | | |
| Loans | 1,061 | 923 |
| Securities at fair value through profit or loss | 161 | 165 |
| Available-for-sale securities | 70 | 83 |
| Held-to-maturity securities | 19 | – |
| Deposits with financial institutions | 18 | 14 |
| | 1,329 | 1,185 |
| Interest expense | | |
| Deposits | 400 | 337 |
| Liabilities related to transferred receivables | 97 | 102 |
| Subordinated debt | 8 | 8 |
| Other | 26 | 22 |
| | 531 | 469 |
| Net interest income | 798 | 716 |
| Non-interest income | | |
| Underwriting and advisory fees | 88 | 75 |
| Securities brokerage commissions | 58 | 59 |
| Mutual fund revenues | 101 | 85 |
| Trust service revenues | 123 | 114 |
| Credit fees | 83 | 84 |
| Card revenues | 33 | 29 |
| Deposit and payment service charges | 68 | 62 |
| Trading revenues (losses) (Note 15) | 94 | 47 |
| Gains (losses) on available-for-sale securities, net | 26 | 11 |
| Insurance revenues, net | 31 | 26 |
| Foreign exchange revenues, other than trading | 18 | 24 |
| Share in the net income of associates and joint ventures | 8 | (4) |
| Other | 104 | (39) |
| | 835 | 573 |
| Total revenues | 1,633 | 1,289 |
| Provisions for credit losses (Note 6) | 60 | 63 |
| | 1,573 | 1,226 |
| Non-interest expenses | | |
| Compensation and employee benefits | 588 | 543 |
| Occupancy | 59 | 56 |
| Technology | 137 | 135 |
| Communications | 16 | 17 |
| Professional fees | 66 | 61 |
| Other | 103 | 91 |
| | 969 | 903 |
| Income before income taxes | 604 | 323 |
| Income taxes | 107 | 62 |
| Net income | 497 | 261 |
| Net income attributable to | | |
| Preferred shareholders | 19 | 11 |
| Common shareholders | 459 | 228 |
| Bank shareholders | 478 | 239 |
| Non-controlling interests | 19 | 22 |
| | 497 | 261 |
| Earnings per share (dollars) (Note 18) | | |
| Basic | 1.35 | 0.68 |
| Diluted | 1.34 | 0.67 |
| Dividends per common share (dollars) | 0.56 | 0.54 |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(unaudited) (millions of Canadian dollars)

| | Quarter ended January 31 | |
|--|--------------------------|--------------|
| | 2017 | 2016 |
| Net income | 497 | 261 |
| Other comprehensive income, net of income taxes | | |
| Items that may be subsequently reclassified to net income | | |
| Net foreign currency translation adjustments | | |
| Net unrealized foreign currency translation gains (losses) on investments in foreign operations | (57) | 110 |
| Net foreign currency translation (gains) losses on investments in foreign operations reclassified to net income | – | (12) |
| Impact of hedging net foreign currency translation gains (losses) | 24 | (91) |
| Impact of hedging net foreign currency translation (gains) losses reclassified to net income | – | 5 |
| | (33) | 12 |
| Net change in available-for-sale securities | | |
| Net unrealized gains (losses) on available-for-sale securities | 21 | (66) |
| Net (gains) losses on available-for-sale securities reclassified to net income | (29) | (4) |
| | (8) | (70) |
| Net change in cash flow hedges | | |
| Net gains (losses) on derivative financial instruments designated as cash flow hedges | – | 4 |
| Net (gains) losses on designated derivative financial instruments reclassified to net income | (6) | (3) |
| | (6) | 1 |
| Share in the other comprehensive income of associates and joint ventures | – | 4 |
| Items that will not be subsequently reclassified to net income | | |
| Remeasurements of pension plans and other post-employment benefit plans | 119 | (152) |
| Net fair value change attributable to the credit risk on financial liabilities designated at fair value through profit or loss | (15) | – |
| | 104 | (152) |
| Total other comprehensive income, net of income taxes | 57 | (205) |
| Comprehensive income | 554 | 56 |
| Comprehensive income attributable to | | |
| Bank shareholders | 537 | 33 |
| Non-controlling interests | 17 | 23 |
| | 554 | 56 |

INCOME TAXES – OTHER COMPREHENSIVE INCOME

The following table presents the income tax expense or recovery for each component of other comprehensive income.

| | Quarter ended January 31 | |
|---|--------------------------|-------------|
| | 2017 | 2016 |
| Net foreign currency translation adjustments | | |
| Net unrealized foreign currency translation gains (losses) on investments in foreign operations | – | 5 |
| Net foreign currency translation (gains) losses on investments in foreign operations reclassified to net income | – | (2) |
| Impact of hedging net foreign currency translation gains (losses) | 5 | (23) |
| Impact of hedging net foreign currency translation (gains) losses reclassified to net income | – | 2 |
| | 5 | (18) |
| Net change in available-for-sale securities | | |
| Net unrealized gains (losses) on available-for-sale securities | 6 | (24) |
| Net (gains) losses on available-for-sale securities reclassified to net income | (10) | (1) |
| | (4) | (25) |
| Net change in cash flow hedges | | |
| Net gains (losses) on derivative financial instruments designated as cash flow hedges | – | 2 |
| Net (gains) losses on designated derivative financial instruments reclassified to net income | (2) | (1) |
| | (2) | 1 |
| Remeasurements of pension plans and other post-employment benefit plans | 43 | (56) |
| Net fair value change attributable to the credit risk on financial liabilities designated at fair value through profit or loss | (6) | – |
| | 36 | (98) |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(unaudited) (millions of Canadian dollars)

| | Quarter ended January 31 | |
|--|--------------------------|--------|
| | 2017 | 2016 |
| Preferred shares at beginning (Note 12) | 1,650 | 1,023 |
| Issuance of Series 34 preferred shares | – | 400 |
| Redemption of Series 20 preferred shares for cancellation | – | (173) |
| Preferred shares at end | 1,650 | 1,250 |
| Common shares at beginning (Note 12) | 2,645 | 2,614 |
| Issuances of common shares | | |
| Stock Option Plan | 119 | 13 |
| Impact of shares purchased or sold for trading | 3 | (4) |
| Other | (4) | – |
| Common shares at end | 2,763 | 2,623 |
| Contributed surplus at beginning | 73 | 67 |
| Stock option expense (Note 16) | 3 | 3 |
| Stock options exercised | (19) | (2) |
| Contributed surplus at end | 57 | 68 |
| Retained earnings at beginning | 6,706 | 6,705 |
| Net income attributable to the Bank's shareholders | 478 | 239 |
| Dividends (Note 12) | | |
| Preferred shares | (19) | (8) |
| Common shares | (191) | (182) |
| Premium paid on preferred shares redeemed for cancellation | – | (3) |
| Share issuance expenses | – | (6) |
| Remeasurements of pension plans and other post-employment benefit plans | 119 | (152) |
| Net fair value change attributable to the credit risk on financial liabilities designated at fair value through profit or loss | (15) | – |
| Other | (13) | – |
| Retained earnings at end | 7,065 | 6,593 |
| Accumulated other comprehensive income at beginning | 218 | 145 |
| Net foreign currency translation adjustments | (33) | 12 |
| Net change in unrealized gains (losses) on available-for-sale securities | (8) | (70) |
| Net change in gains (losses) on cash flow hedges | (4) | – |
| Share in the other comprehensive income of associates and joint ventures | – | 4 |
| Accumulated other comprehensive income at end | 173 | 91 |
| Equity attributable to the Bank's shareholders | 11,708 | 10,625 |
| Non-controlling interests at beginning (Note 13) | 810 | 801 |
| Net income attributable to non-controlling interests | 19 | 22 |
| Other comprehensive income attributable to non-controlling interests | (2) | 1 |
| Distributions to non-controlling interests | (28) | (35) |
| Non-controlling interests at end | 799 | 789 |
| Equity | 12,507 | 11,414 |

ACCUMULATED OTHER COMPREHENSIVE INCOME

| | As at January 31, 2017 | As at January 31, 2016 |
|--|------------------------|------------------------|
| Accumulated other comprehensive income | | |
| Net foreign currency translation adjustments | (7) | 16 |
| Net unrealized gains (losses) on available-for-sale securities | 43 | (58) |
| Net gains (losses) on instruments designated as cash flow hedges | 131 | 124 |
| Share in the other comprehensive income of associates and joint ventures | 6 | 9 |
| | 173 | 91 |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

(unaudited) (millions of Canadian dollars)

| | Quarter ended January 31 | |
|--|--------------------------|--------------|
| | 2017 | 2016 |
| Cash flows from operating activities | | |
| Net income | 497 | 261 |
| Adjustments for | | |
| Provisions for credit losses | 60 | 63 |
| Amortization of premises and equipment and intangible assets | 98 | 109 |
| Write-off of an equity interest in an associate | – | 164 |
| Gain on disposal of an equity interest in a joint venture | (12) | – |
| Deferred taxes | (18) | 4 |
| Translation adjustment on foreign currency denominated subordinated debt | – | 1 |
| Losses (gains) on sales of available-for-sale securities, net | (26) | (14) |
| Impairment losses on available-for-sale securities | – | 3 |
| Share in the net income of associates and joint ventures | (8) | 4 |
| Stock option expense | 3 | 3 |
| Change in operating assets and liabilities | | |
| Securities at fair value through profit or loss | (1,976) | 717 |
| Securities purchased under reverse repurchase agreements and securities borrowed | (831) | 2,074 |
| Loans, net of securitization | (1,316) | (4,308) |
| Deposits | 2,663 | 2,548 |
| Obligations related to securities sold short | 337 | (1,760) |
| Obligations related to securities sold under repurchase agreements and securities loaned | 1,297 | 1,592 |
| Derivative financial instruments, net | (166) | (456) |
| Purchased receivables | 131 | (101) |
| Interest and dividends receivable and interest payable | (46) | 12 |
| Current tax assets and liabilities | (88) | 25 |
| Other items | (252) | (1,106) |
| | 347 | (165) |
| Cash flows from financing activities | | |
| Issuance of preferred shares | – | 400 |
| Redemption of preferred shares for cancellation | – | (176) |
| Issuance of common shares, net of the impact of shares purchased for trading | 99 | 7 |
| Redemption of subordinated debt | – | (500) |
| Share issuance expenses | – | (6) |
| Dividends paid | (208) | (193) |
| Distributions to non-controlling interests | (28) | (35) |
| | (137) | (503) |
| Cash flows from investing activities | | |
| Net change in investments in associates and joint ventures | 19 | – |
| Purchases of available-for-sale securities | (1,493) | (2,264) |
| Maturities of available-for-sale securities | 329 | 319 |
| Sales of available-for-sale securities | 3,199 | 1,128 |
| Purchases of held-to-maturity securities | (1,507) | – |
| Net change in tangible assets leased under operating leases | 110 | 47 |
| Net change in premises and equipment | (23) | (51) |
| Net change in intangible assets | (50) | (59) |
| | 584 | (880) |
| Impact of currency rate movements on cash and cash equivalents | (361) | 570 |
| Increase (decrease) in cash and cash equivalents | 433 | (978) |
| Cash and cash equivalents at beginning | 8,183 | 7,567 |
| Cash and cash equivalents at end⁽¹⁾ | 8,616 | 6,589 |
| Supplementary information about cash flows from operating activities | | |
| Interest paid | 595 | 517 |
| Interest and dividends received | 1,346 | 1,234 |
| Income taxes paid | 252 | 20 |

The accompanying notes are an integral part of these unaudited interim condensed consolidated financial statements.

(1) This item is the equivalent of Consolidated Balance Sheet item *Cash and deposits with financial institutions*. It includes an amount of \$1.6 billion as at January 31, 2017 (\$1.9 billion as at October 31, 2016) for which there are restrictions. In addition, a negligible amount was held in escrow as at January 31, 2017 (\$3 million as at October 31, 2016).

NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(unaudited) (millions of Canadian dollars)

| | | | | | |
|----------------|---|----|----------------|--|----|
| Note 1 | Basis of Presentation | 45 | Note 13 | Non-Controlling Interests | 60 |
| Note 2 | Future Accounting Policy Changes | 45 | Note 14 | Capital Disclosure | 61 |
| Note 3 | Fair Value of Financial Instruments | 46 | Note 15 | Trading Activity Revenues | 61 |
| Note 4 | Financial Instruments Designated at Fair Value Through Profit or Loss | 53 | Note 16 | Share-Based Payments | 62 |
| Note 5 | Securities | 54 | Note 17 | Employee Benefits – Pension Plans and Other Post-Employment Benefits | 62 |
| Note 6 | Loans | 55 | Note 18 | Earnings Per Share | 63 |
| Note 7 | Financial Assets Transferred But Not Derecognized | 58 | Note 19 | Contingent Liabilities | 63 |
| Note 8 | Other Assets | 58 | Note 20 | Structured Entities | 64 |
| Note 9 | Deposits | 59 | Note 21 | Segment Disclosures | 66 |
| Note 10 | Other Liabilities | 59 | Note 22 | Event After the Consolidated Balance Sheet Date | 67 |
| Note 11 | Restructuring | 59 | | | |
| Note 12 | Share Capital | 60 | | | |

NOTE 1 – BASIS OF PRESENTATION

On February 28, 2017, the Board of Directors authorized the publication of the Bank's unaudited interim condensed consolidated financial statements (the consolidated financial statements) for the quarter ended January 31, 2017.

The Bank's consolidated financial statements are prepared in accordance with International Financial Reporting Standards (IFRS), as issued by the International Accounting Standards Board (IASB). The financial statements also comply with section 308(4) of the *Bank Act* (Canada), which states that, except as otherwise specified by the Office of the Superintendent of Financial Institutions (Canada) (OSFI), the consolidated financial statements are to be prepared in accordance with IFRS. None of the OSFI accounting requirements are exceptions to IFRS.

These consolidated financial statements have been prepared in accordance with IAS 34 – *Interim Financial Reporting* using the same accounting policies described in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2016. Since these interim consolidated financial statements do not include all of the annual financial statement disclosures required under IFRS, they should be read in conjunction with the audited annual consolidated financial statements and accompanying notes for the year ended October 31, 2016.

On November 1, 2016, the Bank reclassified certain Personal and Commercial segment revenues in the Consolidated Statement of Income to better reflect the nature of the revenues reported. As a result, for the quarter ended January 31, 2016, an amount of \$10 million reported in *Non-interest income – Credit fees* was reclassified to *Interest income – Loans*.

Also on November 1, 2016, the Bank changed the presentation of certain items on the Consolidated Balance Sheet, and certain amounts were revised from those previously reported. The *Due from clients, dealers and brokers* item as at October 31, 2016 is now presented in *Other assets* on the Consolidated Balance Sheet. All deposits have been grouped into a single *Deposits* item. To better reflect the nature of certain liabilities on the Consolidated Balance Sheet, an amount of \$2.2 billion reported in the *Due to clients, dealers and brokers* item was reclassified to the *Deposits* item as at October 31, 2016. The *Due to clients, dealers and brokers* item is now presented in *Other liabilities* on the Consolidated Balance Sheet.

Unless otherwise indicated, all amounts are presented in Canadian dollars, which is the Bank's functional and presentation currency.

NOTE 2 – FUTURE ACCOUNTING POLICY CHANGES

The Bank closely monitors both new accounting standards and amendments to existing accounting standards issued by the IASB. The Bank is currently assessing how adoption of new and amended IASB accounting standards will impact the consolidated financial statements. For additional information on future accounting policy changes, see Note 2 to the 2016 audited annual consolidated financial statements.

NOTE 3 – FAIR VALUE OF FINANCIAL INSTRUMENTS

Fair Value and Carrying Value of Financial Instruments by Category

Financial assets and financial liabilities are recognized on the Consolidated Balance Sheet at fair value or at amortized cost in accordance with the categories set out in the accounting framework for financial instruments.

| | As at January 31, 2017 | | | | | | |
|--|--|---|--------------------|---|---|----------------------|------------------|
| | Carrying value and fair value | | | Carrying value | Fair value | Total carrying value | Total fair value |
| | Financial instruments classified as at fair value through profit or loss | Financial instruments designated at fair value through profit or loss | Available-for-sale | Financial instruments at amortized cost | Financial instruments at amortized cost | | |
| Financial assets | | | | | | | |
| Cash and deposits with financial institutions | – | – | – | 8,616 | 8,616 | 8,616 | 8,616 |
| Securities | 47,185 | 755 | 12,254 | 5,473 | 5,504 | 65,667 | 65,698 |
| Securities purchased under reverse repurchase agreements and securities borrowed | – | – | – | 14,779 | 14,779 | 14,779 | 14,779 |
| Loans and acceptances | 6,333 | 107 | – | 120,441 | 121,257 | 126,881 | 127,697 |
| Other | | | | | | | |
| Derivative financial instruments | 9,408 | – | – | – | – | 9,408 | 9,408 |
| Purchased receivables | – | – | – | 1,727 | 1,727 | 1,727 | 1,727 |
| Other assets | – | – | – | 1,415 | 1,415 | 1,415 | 1,415 |
| Financial liabilities | | | | | | | |
| Deposits | – | 4,582 | – | 140,147 ⁽¹⁾ | 140,946 | 144,729 | 145,528 |
| Other | | | | | | | |
| Acceptances | – | – | – | 6,493 | 6,493 | 6,493 | 6,493 |
| Obligations related to securities sold short | 14,544 | – | – | – | – | 14,544 | 14,544 |
| Obligations related to securities sold under repurchase agreements and securities loaned | – | – | – | 23,933 | 23,933 | 23,933 | 23,933 |
| Derivative financial instruments | 6,551 | – | – | – | – | 6,551 | 6,551 |
| Liabilities related to transferred receivables | – | 5,955 | – | 13,561 | 13,582 | 19,516 | 19,537 |
| Other liabilities | 40 | – | – | 2,667 | 2,677 | 2,707 | 2,717 |
| Subordinated debt | – | – | – | 1,009 | 1,013 | 1,009 | 1,013 |

(1) Including embedded derivative financial instruments.

As at October 31, 2016

| | Carrying value and fair value | | | Carrying value | Fair value | Total carrying value | Total fair value |
|--|--|---|--------------------|---|---|----------------------|------------------|
| | Financial instruments classified as at fair value through profit or loss | Financial instruments designated at fair value through profit or loss | Available-for-sale | Financial instruments at amortized cost | Financial instruments at amortized cost | | |
| Financial assets | | | | | | | |
| Cash and deposits with financial institutions | – | – | – | 8,183 | 8,183 | 8,183 | 8,183 |
| Securities | 44,499 | 1,465 | 14,608 | 3,969 | 3,993 | 64,541 | 64,565 |
| Securities purchased under reverse repurchase agreements and securities borrowed | – | 158 | – | 13,790 | 13,790 | 13,948 | 13,948 |
| Loans and acceptances | 6,290 | 164 | – | 119,724 | 120,641 | 126,178 | 127,095 |
| Other | | | | | | | |
| Derivative financial instruments | 10,416 | – | – | – | – | 10,416 | 10,416 |
| Purchased receivables | – | – | – | 1,858 | 1,858 | 1,858 | 1,858 |
| Other assets ⁽¹⁾ | – | – | – | 1,317 | 1,317 | 1,317 | 1,317 |
| Financial liabilities | | | | | | | |
| Deposits⁽²⁾ | – | 4,655 | – | 137,411 ⁽³⁾ | 138,267 | 142,066 | 142,922 |
| Other | | | | | | | |
| Acceptances | – | – | – | 6,441 | 6,441 | 6,441 | 6,441 |
| Obligations related to securities sold short | 14,207 | – | – | – | – | 14,207 | 14,207 |
| Obligations related to securities sold under repurchase agreements and securities loaned | – | – | – | 22,636 | 22,636 | 22,636 | 22,636 |
| Derivative financial instruments | 7,725 | – | – | – | – | 7,725 | 7,725 |
| Liabilities related to transferred receivables | – | 6,206 | – | 13,925 | 13,974 | 20,131 | 20,180 |
| Other liabilities ⁽²⁾ | 43 | – | – | 3,158 | 3,173 | 3,201 | 3,216 |
| Subordinated debt | – | – | – | 1,012 | 1,013 | 1,012 | 1,013 |

(1) The *Due from clients, dealers and brokers* amount of \$843 million presented separately on the Consolidated Balance Sheet as at October 31, 2016 is now reported in *Other assets*.

(2) An amount of \$2,699 million reported in *Due to clients, dealers and brokers* on the Consolidated Balance Sheet as at October 31, 2016 is now reported in *Deposits* (\$2,159 million) and in *Other liabilities* (\$540 million).

(3) Including embedded derivative financial instruments.

Establishing Fair Value

The fair value of a financial instrument is the price that would be received to sell a financial asset or paid to transfer a financial liability in an orderly transaction in the principal market at the measurement date under current market conditions (i.e., an exit price).

Unadjusted quoted prices in active markets provide the best evidence of fair value. When there is no quoted price in an active market, the Bank applies other valuation techniques that maximize the use of relevant observable inputs and that minimize the use of unobservable inputs. Such valuation techniques include the following: using information available from recent market transactions, referring to the current fair value of a comparable financial instrument, applying discounted cash flow analysis, applying option pricing models, or relying on any other valuation technique that is commonly used by market participants and has proven to yield reliable estimates. Judgment is required when applying many of the valuation techniques.

Fair value is established in accordance with a rigorous control framework. The Bank has policies and procedures that govern the process for determining fair value. The Bank's valuation governance structure has remained largely unchanged from that described in Note 3 to the audited annual consolidated financial statements for the year ended October 31, 2016. The valuation techniques used to determine the fair value of financial assets and liabilities are also described in this note, and no significant changes have been made to the valuation techniques.

NOTE 3 – FAIR VALUE OF FINANCIAL INSTRUMENTS (cont.)

Financial Instruments Recorded at Fair Value on the Consolidated Balance Sheet

Hierarchy of Fair Value Measurements

IFRS establishes a fair value hierarchy that classifies the inputs used in financial instrument fair value measurement techniques according to three levels. This fair value hierarchy requires observable market inputs to be used whenever such inputs exist. According to the hierarchy, the highest level of inputs are unadjusted quoted prices in active markets for identical instruments and the lowest level of inputs are unobservable inputs. If inputs from different levels of the hierarchy are used, the financial instrument is classified in the same level as the lowest level input that is significant to the fair value measurement. For additional information, see Note 3 to the audited annual consolidated financial statements for the year ended October 31, 2016.

Transfers of financial instruments between Levels 1 and 2 and transfers to (or from) Level 3 are deemed to have taken place at the beginning of the quarter in which the transfer occurred. Significant transfers can occur between the fair value hierarchy levels due to new information on inputs used to determine fair value and the observable nature of those inputs.

During the quarter ended January 31, 2017, there were no significant transfers between Levels 1 and 2 (for the quarter ended January 31, 2016, \$18 million in securities classified as at fair value through profit or loss was transferred from Level 2 to Level 1 due to changing market conditions). Conversely, during the quarters ended January 31, 2017 and 2016, financial instruments were transferred to (or from) Level 3 due to changes in the availability of observable market inputs resulting from changing market conditions.

The following tables show financial instruments recorded at fair value on the Consolidated Balance Sheet according to the fair value hierarchy.

| | As at January 31, 2017 | | | Total financial assets/liabilities at fair value |
|--|------------------------|---------|---------|--|
| | Level 1 | Level 2 | Level 3 | |
| Financial assets | | | | |
| Securities | | | | |
| At fair value through profit or loss | | | | |
| Securities issued or guaranteed by | | | | |
| Canadian government | 2,102 | 5,266 | – | 7,368 |
| Canadian provincial and municipal governments | – | 11,294 | – | 11,294 |
| U.S. Treasury, other U.S. agencies and other foreign governments | 3,723 | 280 | – | 4,003 |
| Other debt securities | – | 2,520 | – | 2,520 |
| Equity securities | 21,980 | 765 | 10 | 22,755 |
| | 27,805 | 20,125 | 10 | 47,940 |
| Available-for-sale | | | | |
| Securities issued or guaranteed by | | | | |
| Canadian government | 113 | 5,821 | – | 5,934 |
| Canadian provincial and municipal governments | – | 4,115 | – | 4,115 |
| U.S. Treasury, other U.S. agencies and other foreign governments | 567 | 2 | – | 569 |
| Other debt securities | – | 956 | 24 | 980 |
| Equity securities | 203 | 175 | 278 | 656 |
| | 883 | 11,069 | 302 | 12,254 |
| Loans and acceptances | – | 6,440 | – | 6,440 |
| Other | | | | |
| Derivative financial instruments | 55 | 9,216 | 137 | 9,408 |
| | 28,743 | 46,850 | 449 | 76,042 |
| Financial liabilities | | | | |
| Deposits | – | 4,847 | 1 | 4,848 |
| Other | | | | |
| Obligations related to securities sold short | 9,258 | 5,286 | – | 14,544 |
| Derivative financial instruments | 120 | 6,322 | 109 | 6,551 |
| Liabilities related to transferred receivables | – | 5,955 | – | 5,955 |
| Other liabilities | – | 40 | – | 40 |
| | 9,378 | 22,450 | 110 | 31,938 |

As at October 31, 2016

| | Level 1 | Level 2 | Level 3 | Total financial assets/liabilities at fair value |
|---|---------|---------|---------|--|
| Financial assets | | | | |
| Securities | | | | |
| At fair value through profit or loss | | | | |
| Securities issued or guaranteed by | | | | |
| Canadian government | 2,284 | 4,904 | – | 7,188 |
| Canadian provincial and municipal governments | – | 10,547 | – | 10,547 |
| U.S. Treasury, other U.S. agencies and other foreign governments | 3,968 | 206 | – | 4,174 |
| Other debt securities | – | 2,934 | – | 2,934 |
| Equity securities | 20,410 | 693 | 18 | 21,121 |
| | 26,662 | 19,284 | 18 | 45,964 |
| Available-for-sale | | | | |
| Securities issued or guaranteed by | | | | |
| Canadian government | 241 | 6,040 | – | 6,281 |
| Canadian provincial and municipal governments | – | 4,996 | – | 4,996 |
| U.S. Treasury, other U.S. agencies and other foreign governments | 1,614 | 95 | – | 1,709 |
| Other debt securities | – | 948 | 30 | 978 |
| Equity securities | 201 | 168 | 275 | 644 |
| | 2,056 | 12,247 | 305 | 14,608 |
| Securities purchased under reverse repurchase agreements and securities borrowed | – | 158 | – | 158 |
| Loans and acceptances | – | 6,454 | – | 6,454 |
| Other | | | | |
| Derivative financial instruments | 87 | 10,196 | 133 | 10,416 |
| | 28,805 | 48,339 | 456 | 77,600 |
| Financial liabilities | | | | |
| Deposits | – | 4,788 | 7 | 4,795 |
| Other | | | | |
| Obligations related to securities sold short | 8,732 | 5,475 | – | 14,207 |
| Derivative financial instruments | 117 | 7,490 | 118 | 7,725 |
| Liabilities related to transferred receivables | – | 6,206 | – | 6,206 |
| Other liabilities | – | 43 | – | 43 |
| | 8,849 | 24,002 | 125 | 32,976 |

NOTE 3 – FAIR VALUE OF FINANCIAL INSTRUMENTS (cont.)

Financial Instruments Classified in Level 3

The Bank classifies financial instruments in Level 3 when the valuation technique is based on at least one significant input that is not observable in the markets. The Bank maximizes the use of observable inputs to determine the fair value of financial instruments.

For a description of the valuation techniques and significant unobservable inputs used in determining the fair value of financial instruments classified in Level 3, see Note 3 to the audited annual consolidated financial statements for the fiscal year ended October 31, 2016. For the quarter ended January 31, 2017, no significant change was made to the valuation techniques and significant unobservable inputs used in determining fair value.

The following tables show the significant unobservable inputs used for the fair value measurements of financial instruments classified in Level 3 of the hierarchy.

| | | | | As at January 31, 2017 | |
|---|------------|---|--|------------------------|------------------------|
| | Fair value | Primary valuation techniques | Significant unobservable inputs | Range of input values | |
| | | | | Low | High |
| Financial assets | | | | | |
| Securities | | | | | |
| Equity securities and other debt securities | 312 | Net asset value Market comparable Price-based model | Net asset value EV/EBITDA ⁽¹⁾ multiple Price equivalent | 100 % 11 x 71 % | 100 % 14 x 157 % |
| Other | | | | | |
| Derivative financial instruments | 1 | | | | |
| Interest rate contracts | 136 | Discounted cash flows | Discount rate | 2.20 % | 2.20 % |
| Equity contracts | | Option pricing model | Long-term volatility Market correlation | 10 % (58) % | 36 % (58) % |
| | 449 | | | | |
| Financial liabilities | | | | | |
| Deposits | | | | | |
| Structured deposit notes | 1 | Option pricing model | Long-term volatility Market correlation | 10 % (50) % | 50 % 85 % |
| Other | | | | | |
| Derivative financial instruments | | | | | |
| Equity contracts | 109 | Option pricing model | Long-term volatility Market correlation | 10 % (58) % | 25 % 85 % |
| | 110 | | | | |

(1) EV/EBITDA means Enterprise Value/Earnings Before Interest, Taxes, Depreciation and Amortization.

| | | | As at October 31, 2016 | | |
|---|------------|------------------------------|-----------------------------------|-----------------------|--------|
| | Fair value | Primary valuation techniques | Significant unobservable inputs | Range of input values | |
| | | | | Low | High |
| Financial assets | | | | | |
| Securities | | | | | |
| Other restructured notes of the MAV I and MAV II conduits | 6 | Net asset value | Net asset value | 100 % | 100 % |
| Equity securities and other debt securities | 317 | Net asset value | Net asset value | 100 % | 100 % |
| | | Market comparable | EV/EBITDA ⁽¹⁾ multiple | 11 x | 14 x |
| | | Price-based model | Price equivalent | 71 % | 121 % |
| Other | | | | | |
| Derivative financial instruments | | | | | |
| Interest rate contracts | 2 | Discounted cash flows | Discount rate | 2.20 % | 2.20 % |
| Equity contracts | 131 | Option pricing model | Long-term volatility | 10 % | 25 % |
| | | | Market correlation | (56) % | (56) % |
| | 456 | | | | |
| Financial liabilities | | | | | |
| Deposits | | | | | |
| Structured deposit notes | 7 | Option pricing model | Long-term volatility | 10 % | 55 % |
| | | | Market correlation | (33) % | 87 % |
| Other | | | | | |
| Derivative financial instruments | | | | | |
| Equity contracts | 118 | Option pricing model | Long-term volatility | 10 % | 54 % |
| | | | Market correlation | (56) % | 87 % |
| | 125 | | | | |

(1) EV/EBITDA means Enterprise Value/Earnings Before Interest, Taxes, Depreciation and Amortization.

Sensitivity Analysis of Financial Instruments Classified in Level 3

The Bank performs sensitivity analyses for the fair value measurements of financial instruments classified in Level 3, substituting unobservable inputs with one or more reasonably possible alternative assumptions.

For equity securities and other debt securities, the Bank varies significant unobservable inputs such as net asset values, credit spreads, or EV/EBITDA multiples and price equivalents, and establishes a reasonable fair value range that could result in a \$40 million increase or decrease in the fair value recorded as at January 31, 2017 (a \$40 million increase or decrease as at October 31, 2016).

For derivative financial instruments and embedded derivatives related to structured deposit notes, the Bank varies long-term volatility and market correlation inputs and establishes a reasonable fair value range. As at January 31, 2017, for derivative financial instruments, the net fair value could result in a \$4 million increase or decrease (\$7 million increase or decrease as at October 31, 2016), whereas for structured deposit notes, fair value could result in a less than \$1 million increase or decrease (\$1 million increase or decrease as at October 31, 2016).

NOTE 3 – FAIR VALUE OF FINANCIAL INSTRUMENTS (cont.)

Change in the Fair Value of Financial Instruments Classified in Level 3

The Bank may hedge the fair value of financial instruments classified in the various levels through offsetting hedge positions. Gains and losses for financial instruments classified in Level 3 presented in the following tables do not reflect the inverse gains and losses on financial instruments used for economic hedging purposes that may have been classified in Level 1 or 2 by the Bank. In addition, the Bank may hedge the fair value of financial instruments classified in Level 3 using other financial instruments classified in Level 3. The effect of these hedges is not included in the net amount presented in the following tables. The gains and losses presented hereafter may comprise changes in fair value based on observable and unobservable inputs.

| | Quarter ended January 31, 2017 | | | |
|---|---|-------------------------------|---|------------|
| | Securities at fair value through profit or loss | Available-for-sale securities | Derivative financial instruments ⁽¹⁾ | Deposits |
| Fair value as at October 31, 2016 | 18 | 305 | 15 | (7) |
| Total realized and unrealized gains (losses) included in <i>Net income</i> ⁽²⁾ | (1) | – | 6 | – |
| Total realized and unrealized gains (losses) included in <i>Other comprehensive income</i> | – | (1) | – | – |
| Purchases | – | 1 | – | – |
| Sales | (9) | – | – | – |
| Issuances | – | – | – | – |
| Settlements and other | – | (3) | 4 | 2 |
| Financial instruments transferred into Level 3 | 2 | – | – | (1) |
| Financial instruments transferred out of Level 3 | – | – | 3 | 5 |
| Fair value as at January 31, 2017 | 10 | 302 | 28 | (1) |
| Change in unrealized gains and losses included in <i>Net income</i> with respect to financial assets and financial liabilities held as at January 31, 2017 ⁽³⁾ | (1) | – | 6 | – |

| | Quarter ended January 31, 2016 | | | |
|---|---|-------------------------------|---|-------------|
| | Securities at fair value through profit or loss | Available-for-sale securities | Derivative financial instruments ⁽¹⁾ | Deposits |
| Fair value as at October 31, 2015 | 21 | 261 | (38) | (20) |
| Total realized and unrealized gains (losses) included in <i>Net income</i> ⁽⁴⁾ | – | 4 | 2 | 8 |
| Total realized and unrealized gains (losses) included in <i>Other comprehensive income</i> | – | 5 | – | – |
| Purchases | – | 38 | – | – |
| Sales | (3) | (1) | – | – |
| Issuances | – | – | – | (4) |
| Settlements and other | – | (4) | 10 | 3 |
| Financial instruments transferred into Level 3 | – | – | 7 | (21) |
| Financial instruments transferred out of Level 3 | – | – | (6) | 4 |
| Fair value as at January 31, 2016 | 18 | 303 | (25) | (30) |
| Change in unrealized gains and losses included in <i>Net income</i> with respect to financial assets and financial liabilities held as at January 31, 2016 ⁽⁵⁾ | – | – | 2 | 8 |

- (1) The derivative financial instruments include assets and liabilities presented on a net basis.
 (2) Total net gains included in *Non-interest income* was \$5 million.
 (3) Total unrealized gains included in *Non-interest income* was \$5 million.
 (4) Total net gains included in *Non-interest income* was \$14 million.
 (5) Total unrealized gains included in *Non-interest income* was \$10 million.

NOTE 4 – FINANCIAL INSTRUMENTS DESIGNATED AT FAIR VALUE THROUGH PROFIT OR LOSS

The Bank chose to designate certain financial instruments at fair value through profit or loss according to criteria presented in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2016. Consistent with its risk management strategy and as permitted by the fair value option, when the designation eliminates or significantly reduces the measurement or recognition mismatch resulting from measuring financial assets and liabilities on different bases, the Bank designated at fair value through profit or loss certain securities, certain securities purchased under reverse repurchase agreements, and certain liabilities related to transferred receivables. The fair value of liabilities related to transferred receivables does not include credit risk, as the holders of these liabilities are not exposed to the Bank's credit risk.

The Bank also designated certain deposits that include embedded derivative financial instruments and certain loans at fair value through profit or loss. There is no exposure to credit risk on the loans to the extent that they are fully collateralized.

To determine a change in fair value arising from a change in the credit risk of deposits designated at fair value through profit or loss, the Bank calculates, at the beginning of the period, the present value of the instrument's contractual cash flows using the following rates: first, using an observed discount rate for similar securities that reflects the Bank's credit spread and, then, using a rate that excludes the Bank's credit spread. The difference obtained between the two values is then compared to the difference obtained using the same rates at the end of the period.

Information about the financial assets and financial liabilities designated at fair value through profit or loss is provided in the following tables.

| | Carrying value as at January 31, 2017 | Change in total fair value (including the change in the fair value attributable to credit risk) for the quarter ended January 31, 2017 | Change in fair value since the initial recognition of the instrument |
|--|---------------------------------------|--|--|
| Financial assets designated at fair value through profit or loss | | | |
| Securities | 755 | (4) | 18 |
| Loans | 107 | (26) | (53) |
| | 862 | (30) | (35) |
| Financial liabilities designated at fair value through profit or loss | | | |
| Deposits ⁽¹⁾⁽²⁾ | 4,582 | 42 | 38 |
| Liabilities related to transferred receivables | 5,955 | 57 | (150) |
| | 10,537 | 99 | (112) |

| | Carrying value as at January 31, 2016 | Change in total fair value (including the change in the fair value attributable to credit risk) for the quarter ended January 31, 2016 | Change in fair value since the initial recognition of the instrument |
|--|---------------------------------------|--|--|
| Financial assets designated at fair value through profit or loss | | | |
| Securities | 2,250 | 8 | 353 |
| Securities purchased under reverse repurchase agreements | 593 | – | – |
| Loans | 135 | 1 | (24) |
| | 2,978 | 9 | 329 |
| Financial liabilities designated at fair value through profit or loss | | | |
| Deposits ⁽¹⁾⁽²⁾ | 3,105 | 150 | 187 |
| Liabilities related to transferred receivables | 5,822 | (22) | (270) |
| | 8,927 | 128 | (83) |

- (1) For the quarter ended January 31, 2017, the change in the fair value of deposits designated at fair value through profit or loss attributable to credit risk, and recorded in *Other comprehensive income*, resulted in a loss of \$21 million (\$15 million gain recorded in *Non-interest income* in the Consolidated Statement of Income for the quarter ended January 31, 2016).
- (2) The amount at maturity that the Bank will be contractually required to pay to the holders of these deposits varies and will differ from the reporting date fair value.

NOTE 5 – SECURITIES

Gross Gains (Losses) on Available-for-Sale Securities

| | As at January 31, 2017 | | | |
|--|------------------------|------------------------|-------------------------|----------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Carrying value |
| Securities issued or guaranteed by | | | | |
| Canadian government | 5,914 | 36 | (16) | 5,934 |
| Canadian provincial and municipal governments | 4,015 | 129 | (29) | 4,115 |
| U.S. Treasury, other U.S. agencies and other foreign governments | 592 | – | (23) | 569 |
| Other debt securities | 970 | 17 | (7) | 980 |
| Equity securities | 567 | 110 | (21) | 656 |
| | 12,058 | 292 | (96) | 12,254 |

| | As at October 31, 2016 | | | |
|--|------------------------|------------------------|-------------------------|----------------|
| | Amortized cost | Gross unrealized gains | Gross unrealized losses | Carrying value |
| Securities issued or guaranteed by | | | | |
| Canadian government | 6,201 | 83 | (3) | 6,281 |
| Canadian provincial and municipal governments | 4,704 | 312 | (20) | 4,996 |
| U.S. Treasury, other U.S. agencies and other foreign governments | 1,702 | 11 | (4) | 1,709 |
| Other debt securities | 951 | 29 | (2) | 978 |
| Equity securities | 588 | 94 | (38) | 644 |
| | 14,146 | 529 | (67) | 14,608 |

Impairment Losses Recognized

At the end of each financial reporting period, the Bank determines whether there is objective evidence of impairment for each available-for-sale security. During the quarter ended January 31, 2017, no impairment loss (\$3 million for the quarter ended January 31, 2016) was recognized in *Gains (losses) on available-for-sale securities, net* in the Consolidated Statement of Income. In addition, during the quarters ended January 31, 2017 and 2016, no amounts were reversed in the Consolidated Statement of Income to recognize subsequent increases in the fair value of previously impaired debt securities.

Gross Unrealized Losses

As at January 31, 2017 and as at October 31, 2016, the Bank concluded that the gross unrealized losses on available-for-sale securities were mainly due to market price fluctuations and to changes in foreign exchange rates and that there was no objective evidence of impairment requiring an impairment charge to be recognized in the Consolidated Statement of Income.

Master Asset Vehicles (MAV)

As at January 31, 2017, the carrying value of the restructured notes of the MAV conduits and of the other restructured notes held by the Bank was nil (\$619 million as at October 31, 2016). The change in the carrying value of the restructured notes of the MAV conduits during the quarter ended January 31, 2017 was mainly attributable to capital repayments.

During the quarter ended January 31, 2017, revenues amounting to \$4 million were recorded to reflect capital repayments (\$7 million during the quarter ended January 31, 2016). These amounts were recorded in *Trading revenues* in the Consolidated Statement of Income.

Held-to-Maturity Securities

At the end of each financial reporting period, the Bank determines whether there is objective evidence of impairment for each held-to-maturity security. As at January 31, 2017, there was no objective evidence of impairment on held-to-maturity securities.

NOTE 6 – LOANS

Credit Quality

| | As at January 31, 2017 | | | |
|---|------------------------|--------------------------|---|----------------|
| | Residential mortgage | Personal and credit card | Business and government ⁽¹⁾⁽²⁾ | Total |
| Neither past due ⁽³⁾ nor impaired | 49,204 | 34,145 | 43,245 | 126,594 |
| Past due ⁽³⁾ but not impaired | 244 | 279 | 108 | 631 |
| Impaired | 72 | 81 | 289 | 442 |
| Gross loans | 49,520 | 34,505 | 43,642 | 127,667 |
| Less: Allowances on impaired loans | | | | |
| Individual allowances | 13 | 20 | 162 | 195 |
| Collective allowances | – | 18 | 3 | 21 |
| Allowances on impaired loans | 13 | 38 | 165 | 216 |
| | 49,507 | 34,467 | 43,477 | 127,451 |
| Less: | | | | |
| Sectoral allowance on non-impaired loans – Oil and gas ⁽⁴⁾ | | | | 204 |
| Collective allowance on non-impaired loans ⁽⁵⁾ | | | | 366 |
| | | | | 570 |
| Loans and acceptances, net of allowances | | | | 126,881 |

| | As at October 31, 2016 | | | |
|---|------------------------|--------------------------|---|----------------|
| | Residential mortgage | Personal and credit card | Business and government ⁽¹⁾⁽²⁾ | Total |
| Neither past due ⁽³⁾ nor impaired | 48,552 | 33,591 | 43,673 | 125,816 |
| Past due ⁽³⁾ but not impaired | 245 | 294 | 112 | 651 |
| Impaired | 71 | 79 | 342 | 492 |
| Gross loans | 48,868 | 33,964 | 44,127 | 126,959 |
| Less: Allowances on impaired loans | | | | |
| Individual allowances | 13 | 20 | 156 | 189 |
| Collective allowances | – | 19 | 3 | 22 |
| Allowances on impaired loans | 13 | 39 | 159 | 211 |
| | 48,855 | 33,925 | 43,968 | 126,748 |
| Less: | | | | |
| Sectoral allowance on non-impaired loans – Oil and gas ⁽⁴⁾ | | | | 204 |
| Collective allowance on non-impaired loans ⁽⁵⁾ | | | | 366 |
| | | | | 570 |
| Loans and acceptances, net of allowances | | | | 126,178 |

- (1) Business credit portfolios are closely monitored and a monthly watchlist of problem commitments is produced. The watchlist is analyzed by the loan portfolio managers concerned, who must then submit a report to Credit Risk Management.
- (2) Including customers' liability under acceptances.
- (3) A loan is past due when the counterparty has not made a payment by the contractual due date.
- (4) The sectoral allowance on non-impaired loans was established collectively for the portfolio of loans to producers and service companies in the oil and gas sector.
- (5) The collective allowance for credit risk on non-impaired loans was established taking into account the Bank's overall credit portfolio, except for loans covered by the sectoral allowance.

NOTE 6 – LOANS (cont.)

Loans Past Due But Not Impaired⁽¹⁾

| | As at January 31, 2017 | | | As at October 31, 2016 | | |
|---------------------------|------------------------|--------------------------|-------------------------|------------------------|--------------------------|-------------------------|
| | Residential mortgage | Personal and credit card | Business and government | Residential mortgage | Personal and credit card | Business and government |
| Past due but not impaired | | | | | | |
| 31 to 60 days | 117 | 91 | 43 | 115 | 112 | 51 |
| 61 to 90 days | 40 | 38 | 17 | 48 | 36 | 9 |
| Over 90 days | 87 | 150 | 48 | 82 | 146 | 52 |
| | 244 | 279 | 108 | 245 | 294 | 112 |

(1) Loans less than 31 days past due are not presented as they are not considered past due from an administrative standpoint.

Impaired Loans

| | As at January 31, 2017 | | | |
|--------------------------|------------------------|-----------------------|-----------------------|------------|
| | Gross | Individual allowances | Collective allowances | Net |
| Loans | | | | |
| Residential mortgage | 72 | 13 | – | 59 |
| Personal and credit card | 81 | 20 | 18 | 43 |
| Business and government | 289 | 162 | 3 | 124 |
| | 442 | 195 | 21 | 226 |

| | As at October 31, 2016 | | | |
|--|------------------------|-----------------------|-----------------------|------------|
| | Gross | Individual allowances | Collective allowances | Net |
| Loans | | | | |
| Residential mortgage | 71 | 13 | – | 58 |
| Personal and credit card | 79 | 20 | 19 | 40 |
| Business and government ⁽¹⁾ | 342 | 156 | 3 | 183 |
| | 492 | 189 | 22 | 281 |

(1) Includes customers' liability under acceptances.

Allowances for Credit Losses

| | Quarter ended January 31, 2017 | | | | | | |
|---|--------------------------------|------------------------------|-------------|----------------------------|-------------------------------------|--------------------------|----------------|
| | Balance at beginning | Provisions for credit losses | Write-offs | Write-offs on credit cards | Recoveries and other ⁽¹⁾ | Transfers ⁽²⁾ | Balance at end |
| Allowances on impaired loans | | | | | | | |
| Residential mortgage | | | | | | | |
| Individual allowances | 13 | 3 | (3) | – | – | – | 13 |
| Collective allowances | – | – | – | – | – | – | – |
| Personal and credit card | | | | | | | |
| Individual allowances | 20 | 36 | (15) | (21) | – | – | 20 |
| Collective allowances | 19 | 7 | (10) | – | 2 | – | 18 |
| Business and government | | | | | | | |
| Individual allowances | 156 | 13 | (8) | – | 1 | – | 162 |
| Collective allowances | 3 | 1 | (1) | – | – | – | 3 |
| Individual allowances | 189 | 52 | (26) | (21) | 1 | – | 195 |
| Collective allowances | 22 | 8 | (11) | – | 2 | – | 21 |
| | 211 | 60 | (37) | (21) | 3 | – | 216 |
| Sectoral allowance on non-impaired loans – Oil and gas⁽³⁾ | 204 | – | – | – | – | – | 204 |
| Collective allowance on non-impaired loans⁽⁴⁾ | 366 | – | – | – | – | – | 366 |
| | 570 | – | – | – | – | – | 570 |
| | 781 | 60 | (37) | (21) | 3 | – | 786 |

| | Quarter ended January 31, 2016 | | | | | | |
|---|--------------------------------|------------------------------|-------------|----------------------------|-------------------------------------|--------------------------|----------------|
| | Balance at beginning | Provisions for credit losses | Write-offs | Write-offs on credit cards | Recoveries and other ⁽¹⁾ | Transfers ⁽²⁾ | Balance at end |
| Allowances on impaired loans | | | | | | | |
| Residential mortgage | | | | | | | |
| Individual allowances | 10 | 3 | (4) | – | – | – | 9 |
| Collective allowances | – | – | – | – | – | – | – |
| Personal and credit card | | | | | | | |
| Individual allowances | 18 | 31 | (11) | (21) | – | – | 17 |
| Collective allowances | 22 | 8 | (10) | – | 2 | – | 22 |
| Business and government | | | | | | | |
| Individual allowances | 151 | 20 | (19) | – | (2) | – | 150 |
| Collective allowances | 2 | 1 | (1) | – | – | – | 2 |
| Individual allowances | 179 | 54 | (34) | (21) | (2) | – | 176 |
| Collective allowances | 24 | 9 | (11) | – | 2 | – | 24 |
| | 203 | 63 | (45) | (21) | – | – | 200 |
| Collective allowance on non-impaired loans⁽⁴⁾ | 366 | – | – | – | – | – | 366 |
| | 569 | 63 | (45) | (21) | – | – | 566 |

(1) Includes foreign exchange movements.

(2) When a loan covered by the *Sectoral allowance on non-impaired loans – Oil and gas* becomes impaired, the sectoral allowance related to that loan is transferred to the individual allowances on impaired loans.

(3) The sectoral allowance on non-impaired loans was established collectively for the portfolio of loans to producers and service companies in the oil and gas sector.

(4) The collective allowance for credit risk on non-impaired loans was established taking into account the Bank's overall credit portfolio, except for loans covered by the sectoral allowance.

NOTE 7 – FINANCIAL ASSETS TRANSFERRED BUT NOT DERECOGNIZED

In the normal course of its business, the Bank enters into transactions in which it transfers financial assets such as securities or loans directly to third parties, in particular structured entities. According to the terms of some of those transactions, the Bank retains substantially all of the risks and rewards related to those financial assets. The risks include credit risk, interest rate risk, foreign exchange risk, prepayment risk and other price risks, whereas the rewards include income streams associated with the financial assets. As such, those financial assets are not derecognized and the transactions are treated as collateralized or secured borrowings.

The following table provides additional information about the nature of the transferred financial assets that do not qualify for derecognition and the associated liabilities.

| | As at January 31, 2017 | As at October 31, 2016 |
|--|------------------------|------------------------|
| Carrying value of financial assets transferred but not derecognized | | |
| Securities ⁽¹⁾ | 45,858 | 39,989 |
| Residential mortgages | 18,820 | 19,093 |
| | 64,678 | 59,082 |
| Carrying value of associated liabilities⁽²⁾ | 35,021 | 34,992 |
| Fair value of financial assets transferred but not derecognized | | |
| Securities ⁽¹⁾ | 45,858 | 39,989 |
| Residential mortgages | 19,100 | 19,403 |
| | 64,958 | 59,392 |
| Fair value of associated liabilities⁽²⁾ | 35,056 | 35,041 |

(1) The amount related to the securities loaned is the maximum amount of Bank securities that can be lent. For the obligations related to securities sold under repurchase agreements, the amount includes the Bank's own financial assets as well as those of third parties.

(2) Associated liabilities include obligations related to securities sold under repurchase agreements before the offsetting impact of \$2,970 million as at January 31, 2017 (\$3,521 million as at October 31, 2016) and liabilities related to transferred receivables. Liabilities related to securities loaned are not included, as the Bank can lend its own financial assets and those of third parties. The carrying value and fair value of liabilities related to securities loaned were \$11,383 million as at January 31, 2017 (\$11,296 million as at October 31, 2016).

The following table specifies the nature of the transactions related to financial assets transferred but not derecognized.

| | As at January 31, 2017 | As at October 31, 2016 |
|---|------------------------|------------------------|
| Carrying value of financial assets transferred but not derecognized | | |
| Securities backed by insured residential mortgage loans and other securities sold to Canada Housing Trust | 19,622 | 20,030 |
| Securities sold under repurchase agreements | 15,442 | 14,615 |
| Securities loaned | 29,614 | 24,437 |
| | 64,678 | 59,082 |

NOTE 8 – OTHER ASSETS

| | As at January 31, 2017 | As at October 31, 2016 |
|--|------------------------|------------------------|
| Receivables, prepaid expenses and other items | 776 | 668 |
| Interest and dividends receivable | 456 | 474 |
| Due from clients, dealers and brokers ⁽¹⁾ | 959 | 843 |
| Defined benefit asset | 74 | 48 |
| Deferred tax assets | 358 | 402 |
| Current tax assets | 25 | 80 |
| Reinsurance assets | 32 | 32 |
| | 2,680 | 2,547 |

(1) The *Due from clients, dealers and brokers* amount of \$843 million presented separately on the Consolidated Balance Sheet as at October 31, 2016 is now reported in *Other assets*.

NOTE 9 – DEPOSITS

| | As at January 31, 2017 | | | As at October 31, 2016 ⁽¹⁾ |
|-----------------------------|--|---------------------------|----------------|---------------------------------------|
| | On demand or after notice ⁽²⁾ | Fixed term ⁽³⁾ | Total | Total |
| Personal | 29,148 | 24,519 | 53,667 | 52,521 |
| Business and government | 41,790 | 43,576 | 85,366 | 83,905 |
| Deposit-taking institutions | 1,910 | 3,786 | 5,696 | 5,640 |
| | 72,848 | 71,881 | 144,729 | 142,066 |

- (1) Certain amounts have been revised from those previously reported, particularly an amount of \$2,159 million classified in *Due to clients, dealers and brokers* on the Consolidated Balance Sheet as at October 31, 2016 that is now reported in *Deposits*.
- (2) Demand deposits are deposits for which the Bank does not have the right to require notice of withdrawal and consist essentially of deposits in chequing accounts. Notice deposits are deposits for which the Bank may legally require notice of withdrawal and consist mainly of deposits in savings accounts.
- (3) Fixed-term deposits are deposits that can be withdrawn by the holder on a specified date and include term deposits, guaranteed investment certificates, savings accounts and plans, covered bonds and similar instruments.

The *Deposits – Business and government* item includes, among other items, covered bonds, the balance of which was \$6.5 billion as at January 31, 2017 (\$6.7 billion as at October 31, 2016).

During the quarter ended January 31, 2017, the Bank issued covered bonds in an amount of 70 million pounds sterling (no issuance during the quarter ended January 31, 2016). See Note 20 for additional information on covered bonds.

NOTE 10 – OTHER LIABILITIES

| | As at January 31, 2017 | As at October 31, 2016 |
|--|------------------------|------------------------|
| Accounts payable and accrued expenses | 1,163 | 1,510 |
| Subsidiaries' debts to third parties | 1,093 | 1,447 |
| Interest and dividends payable | 770 | 832 |
| Due to clients, dealers and brokers ⁽¹⁾ | 688 | 540 |
| Defined benefit liability | 190 | 314 |
| Deferred tax liabilities | 38 | 57 |
| Current tax liabilities | 73 | 215 |
| Insurance liabilities | 66 | 71 |
| Other items ⁽²⁾⁽³⁾ | 756 | 900 |
| | 4,837 | 5,886 |

- (1) An amount of \$540 million reported in the *Due to clients, dealers and brokers* item on the Consolidated Balance Sheet as at October 31, 2016 is now reported in *Other liabilities*.
- (2) As at January 31, 2017, other items included a \$106 million restructuring provision (\$152 million as at October 31, 2016). See Note 11 for additional information.
- (3) As at January 31, 2017, other items included a \$22 million litigation provision (\$18 million as at October 31, 2016).

NOTE 11 – RESTRUCTURING

During fiscal years 2016 and 2015, the Board approved certain restructuring initiatives to accelerate its transformation plan, satisfy the changing needs of its clients and enhance operational efficiency. This transformation will allow the Bank to maintain the pace of its client-centric shift, pursue the transition to digital banking, maintain a compelling workplace and focus on operational excellence.

The table below presents the changes in the restructuring allowance on the Consolidated Balance Sheet.

| | Severance pay | Other | Total |
|-------------------------------|---------------|----------|------------|
| As at October 31, 2015 | 51 | 16 | 67 |
| Restructuring charge | 129 | 2 | 131 |
| Payments during the year | (34) | (12) | (46) |
| As at October 31, 2016 | 146 | 6 | 152 |
| Payments during the period | (45) | (1) | (46) |
| As at January 31, 2017 | 101 | 5 | 106 |

NOTE 12 – SHARE CAPITAL

Shares Outstanding

| | As at January 31, 2017 | | As at October 31, 2016 | |
|---|------------------------|--------------|------------------------|--------------|
| | Number of shares | Shares \$ | Number of shares | Shares \$ |
| First Preferred Shares | | | | |
| Series 28 | 8,000,000 | 200 | 8,000,000 | 200 |
| Series 30 | 14,000,000 | 350 | 14,000,000 | 350 |
| Series 32 | 12,000,000 | 300 | 12,000,000 | 300 |
| Series 34 | 16,000,000 | 400 | 16,000,000 | 400 |
| Series 36 | 16,000,000 | 400 | 16,000,000 | 400 |
| | 66,000,000 | 1,650 | 66,000,000 | 1,650 |
| Common shares at beginning of the fiscal year | 338,053,054 | 2,645 | 337,236,322 | 2,614 |
| Issued pursuant to the Stock Option Plan | 2,831,926 | 119 | 1,122,756 | 43 |
| Impact of shares purchased or sold for trading ⁽¹⁾ | 32,900 | 3 | (306,024) | (12) |
| Other | (108,341) | (4) | – | – |
| Common shares at end of the period | 340,809,539 | 2,763 | 338,053,054 | 2,645 |

(1) As at January 31, 2017, 70,763 shares were sold short for trading, representing a total amount of \$5 million (37,863 shares representing \$2 million as at October 31, 2016).

Dividends Declared

| | Quarter ended January 31 | | | |
|-------------------------------|--------------------------|---------------------|--------------|---------------------|
| | 2017 | | 2016 | |
| | Dividends \$ | Dividends per share | Dividends \$ | Dividends per share |
| First Preferred Shares | | | | |
| Series 28 | 2 | 0.2375 | 2 | 0.2375 |
| Series 30 | 3 | 0.2563 | 3 | 0.2563 |
| Series 32 | 3 | 0.2438 | 3 | 0.2438 |
| Series 34 | 6 | 0.3500 | – | – |
| Series 36 | 5 | 0.3375 | – | – |
| | 19 | | 8 | |
| Common shares | 191 | 0.5600 | 182 | 0.5400 |
| | 210 | | 190 | |

Common Shares Held in Escrow

As part of the acquisition of Wellington West Holdings Inc. in 2011, the Bank had issued common shares held in escrow. In December 2016, 799,563 of these shares were released to the shareholders. In addition, 108,341 shares were cancelled, mainly upon the settlement of certain indemnifications guaranteed by those shares. As at January 31, 2017, the number of common shares held in escrow was 28,881 (936,785 as at October 31, 2016). The Bank expects that the remaining shares in escrow will be settled by the end of calendar year 2017.

NOTE 13 – NON-CONTROLLING INTERESTS

| | As at January 31, 2017 | As at October 31, 2016 |
|--|------------------------|------------------------|
| Trust units issued by NBC Asset Trust (NBC CapS II) | | |
| Series 1 ⁽¹⁾ | 403 | 410 |
| Series 2 ⁽²⁾ | 352 | 359 |
| Other | 44 | 41 |
| | 799 | 810 |

(1) Includes \$3 million in accrued interest (\$10 million as at October 31, 2016).

(2) Includes \$2 million in accrued interest (\$9 million as at October 31, 2016).

NOTE 14 – CAPITAL DISCLOSURE

OSFI is requiring Canadian banks to meet the 2019 minimum “all-in” requirements, regardless of the transition period set out by the Basel Committee on Banking Supervision (BCBS). Consequently, the Bank has to maintain a Common Equity Tier 1 (CET1) capital ratio of at least 8.0%, a Tier 1 capital ratio of at least 9.5%, and a Total capital ratio of at least 11.5%, all determined using the “all-in” methodology. All of these ratios are to include a capital conservation buffer of 2.5% and a 1% surcharge applicable to Domestic Systemically Important Banks.

Since January 1, 2015, OSFI has been requiring Canadian banks to meet a Basel III leverage ratio of at least 3.0%. The leverage ratio is a measure independent of risk that is calculated by dividing the amount of Tier 1 capital by total exposure. Total exposure is defined as the sum of on-balance-sheet assets (including derivative exposures and securities financing transaction exposures) and off-balance-sheet items. The assets deducted from Tier 1 capital are also deducted from total exposure.

During the quarter ended January 31, 2017, the Bank was in compliance with all of OSFI's regulatory capital requirements.

Regulatory Capital and Ratios Under Basel III⁽¹⁾

| | As at January 31, 2017 | As at October 31, 2016 |
|-----------------------------|------------------------|------------------------|
| Capital | | |
| CET1 | 7,268 | 6,865 |
| Tier 1 | 9,668 | 9,265 |
| Total | 10,913 | 10,506 |
| Risk-weighted assets | | |
| CET1 capital | 68,574 | 68,205 |
| Tier 1 capital | 68,715 | 68,430 |
| Total capital | 68,828 | 68,623 |
| Total exposure | 256,330 | 253,097 |
| Capital ratios | | |
| CET1 | 10.6 % | 10.1 % |
| Tier 1 | 14.1 % | 13.5 % |
| Total | 15.9 % | 15.3 % |
| Leverage ratio | 3.8 % | 3.7 % |

(1) Figures are presented on an “all-in” basis.

NOTE 15 – TRADING ACTIVITY REVENUES

Trading activity revenues consist of the net interest income from trading activities and trading revenues recognized in *Non-interest income* in the Consolidated Statement of Income.

Net interest income comprises dividends related to financial assets and liabilities associated with trading activities, net of interest expenses and interest income related to the financing of these financial assets and liabilities.

Non-interest income consists of realized and unrealized gains and losses as well as interest income on securities measured at fair value through profit or loss, income from held-for-trading derivative financial instruments, and the change in fair value of financial instruments designated at fair value through profit or loss.

| | Quarter ended January 31 | |
|---------------------|--------------------------|------|
| | 2017 | 2016 |
| Net interest income | 125 | 125 |
| Non-interest income | 94 | 47 |
| | 219 | 172 |

NOTE 16 – SHARE-BASED PAYMENTS

Stock Option Plan

During the quarter ended January 31, 2017, the Bank awarded 1,804,016 stock options (2,140,420 stock options during the quarter ended January 31, 2016) with an average fair value of \$5.75 per option (\$3.70 in 2016).

As at January 31, 2017, there were 16,101,236 stock options outstanding (17,302,322 stock options as at October 31, 2016).

The average fair value of the options awarded was estimated on the award date using the Black-Scholes model as well as the following assumptions.

| | Quarter ended January 31 | |
|--------------------------|--------------------------|---------|
| | 2017 | 2016 |
| Risk-free interest rate | 1.59% | 1.43% |
| Expected life of options | 7 years | 7 years |
| Expected volatility | 20.53% | 21.12% |
| Expected dividend yield | 4.41% | 5.33% |

Compensation expense is presented in the following table.

| | Quarter ended January 31 | |
|---|--------------------------|------|
| | 2017 | 2016 |
| Compensation expense recorded for stock options | 3 | 3 |

NOTE 17 – EMPLOYEE BENEFITS – PENSION PLANS AND OTHER POST-EMPLOYMENT BENEFITS

The Bank offers defined benefit pension plans and other post-employment benefit plans to eligible employees. The cost associated with these plans, including the remeasurements recognized in *Other comprehensive income*, is presented in the following table.

Cost for Pension Plans and Other Post-Employment Benefit Plans

| | Quarter ended January 31 | | | |
|---|--------------------------|------------|-------------------------------------|----------|
| | Pension plans | | Other post-employment benefit plans | |
| | 2017 | 2016 | 2017 | 2016 |
| Current service cost | 28 | 19 | 1 | 1 |
| Interest expense (income), net | 2 | (2) | 2 | 2 |
| Administrative expenses | 1 | 1 | | |
| Expense recognized in <i>Net income</i> | 31 | 18 | 3 | 3 |
| Remeasurements⁽¹⁾ | | | | |
| Actuarial (gains) losses on defined benefit obligation | (247) | 132 | (12) | 6 |
| Return on plan assets ⁽²⁾ | 97 | 70 | | |
| Remeasurements recognized in <i>Other comprehensive income</i> | (150) | 202 | (12) | 6 |
| | (119) | 220 | (9) | 9 |

(1) Changes related to the discount rate and to the return on plan assets are reviewed and updated on a quarterly basis. All other assumptions are updated annually.

(2) Excluding interest income.

NOTE 18 – EARNINGS PER SHARE

Diluted earnings per share is calculated by dividing net income attributable to common shareholders by the weighted average number of common shares outstanding after taking into account the dilution effect of stock options using the treasury stock method and any gain (loss) on redemption of preferred shares.

| | Quarter ended January 31 | |
|---|--------------------------|-------------|
| | 2017 | 2016 |
| Basic earnings per share | | |
| Net income attributable to the Bank's shareholders | 478 | 239 |
| Dividends on preferred shares | 19 | 8 |
| Premium paid on preferred shares redeemed for cancellation | – | 3 |
| Net income attributable to common shareholders | 459 | 228 |
| Weighted average basic number of common shares outstanding (<i>thousands</i>) | 339,476 | 337,074 |
| Basic earnings per share (<i>dollars</i>) | 1.35 | 0.68 |
| Diluted earnings per share | | |
| Net income attributable to common shareholders | 459 | 228 |
| Weighted average basic number of common shares outstanding (<i>thousands</i>) | 339,476 | 337,074 |
| Adjustment to average number of common shares (<i>thousands</i>) | | |
| Stock options ⁽¹⁾ | 3,794 | 2,191 |
| Weighted average diluted number of common shares outstanding (<i>thousands</i>) | 343,270 | 339,265 |
| Diluted earnings per share (<i>dollars</i>) | 1.34 | 0.67 |

(1) For the quarter ended January 31, 2017, the calculation of diluted earnings per share excluded an average number of 993,801 options outstanding with a weighted average exercise price of \$54.69 (7,083,545 options outstanding with a weighted average exercise price of \$45.36 for the quarter ended January 31, 2016), as the exercise price of these options was greater than the average price of the Bank's common shares.

NOTE 19 – CONTINGENT LIABILITIES

Litigation

In the normal course of business, the Bank and its subsidiaries are involved in various claims relating, among other matters, to loan portfolios, investment portfolios and supplier agreements, including court proceedings, investigations or claims of a regulatory nature, class actions or other legal remedies of varied natures. The recent developments in the main legal proceeding involving the Bank are as follows:

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In 2011, a class action was filed in the Supreme Court of British Columbia against Visa Corporation Canada (Visa), MasterCard International Incorporated (MasterCard) as well as National Bank and a number of other financial institutions. The plaintiff is alleging that the credit card networks and financial institutions engaged in a price-fixing system to increase or maintain the fees paid by merchants on Visa and MasterCard transactions. In so doing, they would have been in breach of the *Competition Act*. An unspecified amount of compensatory and punitive damages is being claimed. During the quarter ended January 31, 2017, the Bank entered into an agreement-in-principle with the plaintiffs in order to settle this dispute in the five jurisdictions where the class action was filed. This agreement is subject to the approval of the Court in each of those jurisdictions.

It is impossible to determine the outcome of the claims instituted or which may be instituted against the Bank and its subsidiaries. The Bank estimates, based on the information at its disposal, that while the amount of contingent liabilities pertaining to these claims, taken individually or in the aggregate, could have a material impact on the Bank's consolidated operating income for a particular period, it would not have a material adverse impact on the Bank's consolidated financial position.

NOTE 20 – STRUCTURED ENTITIES

A structured entity is an entity created to accomplish a narrow and well-defined objective and is designed so that voting or similar rights are not the dominant factor in deciding who controls the entity, such as when any voting rights relate solely to administrative tasks and the relevant activities are directed by means of contractual arrangements. Structured entities are assessed for consolidation in accordance with the accounting treatment described in Note 1 to the audited annual consolidated financial statements for the year ended October 31, 2016. For a detailed description of the Bank's structured entities, see Note 28 to the audited annual consolidated financial statements for the year ended October 31, 2016. The Bank's maximum exposure to loss resulting from its interests in these structured entities consists primarily of the investments in these entities, the fair value of derivative financial instrument contracts entered into with them, and the backstop liquidity and credit enhancement facilities granted to certain structured entities.

In the normal course of business, the Bank may enter into financing transactions with third-party structured entities, including commercial loans, reverse repurchase agreements, prime brokerage margin lending, and similar collateralized lending transactions. While such transactions expose the Bank to the counterparty credit risk of the structured entities, this exposure is mitigated by the collateral related to these transactions. The Bank typically has neither power nor significant variable returns resulting from financing transactions with structured entities and does not consolidate such entities. Financing transactions with third-party-sponsored structured entities are included on the Bank's consolidated financial statements and are not included in the table accompanying this note.

The following table presents the carrying amounts of the assets and liabilities relating to the Bank's interests in non-consolidated structured entities, the Bank's maximum exposure to loss from these interests, as well as the total assets of these structured entities.

| | As at January 31, 2017 | | | | |
|---|---|---|------------------------------------|---------------------------------------|---|
| | Multi-seller conduits ⁽¹⁾ | Master asset vehicles ⁽²⁾ | Investment funds ⁽³⁾ | Private investments ⁽⁴⁾ | Asset-backed structured entity ⁽⁵⁾ |
| Assets on the Consolidated Balance Sheet | | | | | |
| Securities at fair value through profit or loss | 2 | – | 29 | – | – |
| Available-for-sale securities | – | – | 56 | 98 | – |
| Held-to-maturity securities | – | – | – | – | 483 |
| Derivative financial instruments | 5 | – | – | – | – |
| | 7 | – | 85 | 98 | 483 |
| As at October 31, 2016 | 10 | 619 | 86 | 97 | 503 |
| Maximum exposure to loss | | | | | |
| Securities, derivative financial instruments and other assets | 7 | – | 85 | 98 | 483 |
| Liquidity and credit enhancement facilities | 2,753 | – | – | – | – |
| | 2,760 | – | 85 | 98 | 483 |
| As at October 31, 2016 | 2,883 | 1,419 | 86 | 97 | 503 |
| Total assets of the structured entities | | | | | |
| | 2,778 | – | 303 | 2,969 | 787 |
| As at October 31, 2016 | 2,912 | – | 303 | 2,650 | 813 |

(1) The main underlying assets, located in Canada, are residential mortgages, automobile loans, automobile inventory financings, and other receivables. As at January 31, 2017, the notional committed amount of the global-style liquidity facilities totalled \$2.8 billion (\$2.9 billion as at October 31, 2016), representing the total amount of commercial paper outstanding. The Bank also provides series-wide credit enhancement facilities for a notional committed amount of \$30 million (\$30 million as at October 31, 2016). The maximum exposure to loss cannot exceed the amount of commercial paper outstanding. As at January 31, 2017, the Bank held \$2 million in commercial paper (\$4 million as at October 31, 2016) and, consequently, the maximum potential amount of future payments as at January 31, 2017 is limited to \$2.8 billion (\$2.9 billion as at October 31, 2016), which represents the undrawn liquidity and credit enhancement facilities.

(2) As at January 31, 2017, the carrying value of the restructured notes of the master asset vehicle (MAV) conduits and of the other restructured notes held by the Bank was nil (\$619 million as at October 31, 2016). The change in the carrying value of the restructured notes of the MAV conduits during the quarter ended January 31, 2017 was mainly attributable to capital repayments. During the quarter ended January 31, 2017, given the repayment of the restructured notes, the Bank ceased its commitment to contribute to the margin funding facility of the MAV conduits. The undrawn margin funding facility amounted to \$800 million as at October 31, 2016.

(3) The underlying assets are various financial instruments and are presented on a net asset basis. Certain investment funds are in a trading portfolio.

(4) The underlying assets are private investments. The amount of total assets of the structured entities corresponds to the amount for the most recent available period.

(5) The underlying assets are equipment loans and leases.

The following table presents the Bank's investments and other assets in the consolidated structured entities as well as the total assets of these entities.

| | As at January 31, 2017 | | As at October 31, 2016 | |
|--|---------------------------------|--------------------------------|---------------------------------|--------------------------------|
| | Investments and other assets | Total assets ⁽¹⁾ | Investments and other assets | Total assets ⁽¹⁾ |
| Consolidated structured entities | | | | |
| Securitization entity for the Bank's credit card receivables ⁽²⁾⁽³⁾ | 673 | 1,599 | 343 | 1,882 |
| Investment funds ⁽⁴⁾ | 130 | 171 | 156 | 199 |
| Covered bonds ⁽⁵⁾ | 13,237 | 13,495 | 13,908 | 14,176 |
| Building ⁽⁶⁾ | 67 | 60 | 66 | 59 |
| NBC Asset Trust ⁽⁷⁾ | 1,350 | 2,109 | 1,350 | 2,121 |
| Third-party structured entities ⁽⁸⁾ | 691 | 691 | 867 | 867 |
| | 16,148 | 18,125 | 16,690 | 19,304 |

- (1) There are restrictions that stem mainly from regulatory requirements, corporate or securities laws and contractual arrangements that limit the ability of certain consolidated structured entities to transfer funds to the Bank.
- (2) The underlying assets are credit card receivables.
- (3) The Bank's investment is presented net of third-party holdings.
- (4) The underlying assets are various financial instruments and are presented on a net asset basis. Certain investment funds are in a trading portfolio.
- (5) The underlying assets are uninsured residential mortgage loans of the Bank. The average maturity of these underlying assets is two years. As at January 31, 2017, the total amount of transferred mortgage loans was \$13.2 billion (\$13.9 billion as at October 31, 2016), and the total amount of covered bonds of \$6.5 billion was recognized in *Deposits* on the Consolidated Balance Sheet (\$6.7 billion as at October 31, 2016). For additional information, see Note 9.
- (6) The underlying asset is a building located in Canada.
- (7) The underlying assets are insured and uninsured residential mortgage loans of the Bank. As at January 31, 2017, insured loans amounted to \$129 million (\$148 million as at October 31, 2016). The average maturity of the underlying assets is two years. For additional information, see Note 13.
- (8) The underlying assets consist of equipment leased under operating leases.

NOTE 21 – SEGMENT DISCLOSURES

The presentation of segment disclosures is consistent with the presentation adopted by the Bank for the fiscal year beginning November 1, 2016. This presentation reflects the fact that the activities of subsidiary Credigy Ltd., which had previously been presented in the Financial Markets segment, and that the activities of subsidiary Advanced Bank of Asia Limited (ABA Bank) and of other international investments, which had previously been presented in the *Other* heading, are now presented in the U.S. Specialty Finance and International (USSF&I) segment. The Bank made this change to better align the monitoring of its activities with its management structure.

| | Quarter ended January 31 ⁽¹⁾ | | | | | | | | | | | |
|--|---|--------|-------------------|--------|-------------------|--------|--------|-------|--------|--------|---------|---------|
| | Personal and Commercial | | Wealth Management | | Financial Markets | | USSF&I | | Other | | Total | |
| | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 | 2017 | 2016 |
| Net interest income ⁽²⁾ | 510 | 485 | 104 | 89 | 232 | 228 | 42 | 7 | (90) | (93) | 798 | 716 |
| Non-interest income ⁽²⁾ | 245 | 239 | 293 | 267 | 187 | (44) | 76 | 101 | 34 | 10 | 835 | 573 |
| Total revenues | 755 | 724 | 397 | 356 | 419 | 184 | 118 | 108 | (56) | (83) | 1,633 | 1,289 |
| Non-interest expenses | 412 | 416 | 259 | 251 | 170 | 144 | 56 | 48 | 72 | 44 | 969 | 903 |
| Contribution | 343 | 308 | 138 | 105 | 249 | 40 | 62 | 60 | (128) | (127) | 664 | 386 |
| Provisions for credit losses | 52 | 62 | 1 | 1 | – | – | 7 | – | – | – | 60 | 63 |
| Income before income taxes (recovery) | 291 | 246 | 137 | 104 | 249 | 40 | 55 | 60 | (128) | (127) | 604 | 323 |
| Income taxes (recovery) ⁽²⁾ | 78 | 66 | 36 | 27 | 66 | 36 | 17 | 20 | (90) | (87) | 107 | 62 |
| Net income | 213 | 180 | 101 | 77 | 183 | 4 | 38 | 40 | (38) | (40) | 497 | 261 |
| Non-controlling interests | – | – | – | – | – | – | 6 | 8 | 13 | 14 | 19 | 22 |
| Net income attributable to the Bank's shareholders | 213 | 180 | 101 | 77 | 183 | 4 | 32 | 32 | (51) | (54) | 478 | 239 |
| Average assets | 94,840 | 91,147 | 11,271 | 10,944 | 96,803 | 85,596 | 6,655 | 4,360 | 36,491 | 40,166 | 246,060 | 232,213 |

(1) For the quarter ended January 31, 2016, certain amounts have been revised from those previously reported, particularly in the Personal and Commercial segment, where an amount of \$10 million reported in *Non-interest income* was reclassified to *Net interest income*.

(2) *Net interest income*, *Non-interest income* and *Income taxes (recovery)* of the business segments are presented on a taxable equivalent basis. Taxable equivalent basis is a calculation method that consists of grossing up certain tax-exempt income by the amount of income tax that would have been otherwise payable. For the business segments as a whole, *Net interest income* was grossed up by \$68 million (\$55 million in 2016), *Non-interest income* was grossed up by \$4 million (nil in 2016) and an equivalent amount was recognized in *Income taxes (recovery)*. The effect of these adjustments is reversed under the *Other* heading.

Personal and Commercial

The Personal and Commercial segment encompasses the banking, financing, and investing services offered to individuals and businesses as well as insurance operations.

Wealth Management

The Wealth Management segment comprises investment solutions, trust services, banking services, lending services and other wealth management solutions offered through internal and third-party distribution networks.

Financial Markets

The Financial Markets segment encompasses banking services, investment banking services and financial solutions for large and mid-size corporations, public sector organizations, and institutional investors. The segment is also active in proprietary trading and investment activities for the Bank.

U. S. Specialty Finance and International (USSF&I)

The USSF&I segment encompasses the specialty finance expertise provided by subsidiary Credigy Ltd.; the activities of subsidiary Advanced Bank of Asia Limited (ABA Bank), which offers financial products and services to individuals and businesses in Cambodia; and the activities of targeted investments in certain emerging markets.

Other

This heading encompasses Treasury activities, including the Bank's asset and liability management, liquidity management and funding operations, certain non-recurring items and the unallocated portion of corporate services.

NOTE 22 – EVENT AFTER THE CONSOLIDATED BALANCE SHEET DATE

Redemption of Subordinated Debt

On February 15, 2017, the Bank announced its intention to redeem, on April 11, 2017, the \$1.0 billion in notes maturing on April 11, 2022.

INFORMATION FOR SHAREHOLDERS AND INVESTORS

Investor Relations

Financial analysts and investors who want to obtain financial information on the Bank may contact the Investor Relations Department.

600 De La Gauchetière Street West, 7th Floor
Montreal, Quebec H3B 4L2

Toll-free: 1-866-517-5455
Fax: 514-394-6196
Email: investorrelations@nbc.ca
Website: nbc.ca/investorrelations

Public Affairs

600 De La Gauchetière Street West, 10th Floor
Montreal, Quebec H3B 4L2

Telephone: 514-394-8644
Fax: 514-394-6258

Quarterly Report Publication Dates for Fiscal 2017

(subject to approval by the Board of Directors of the Bank)

| | |
|----------------|------------|
| First quarter | March 1 |
| Second quarter | May 31 |
| Third quarter | August 30 |
| Fourth quarter | December 1 |

Disclosure of First Quarter 2017 Results

Conference Call

- A conference call for analysts and institutional investors will be held on Wednesday, March 1, 2017 at 1:00 p.m. EST.
- Access by telephone in listen-only mode: 1-866-862-3930 or 416-695-7806. The access code is 6710780#.
- A recording of the conference call can be heard until March 30, 2017 by dialing 1-800-408-3053 or 905-694-9451. The access code is 4525841#.

Webcast

- The conference call will be webcast live at nbc.ca/investorrelations.
- A recording of the webcast will also be available on National Bank's website after the call.

Financial Documents

- The *Report to Shareholders* (which includes the quarterly consolidated financial statements) is available at all times on National Bank's website at nbc.ca/investorrelations.
- The *Report to Shareholders*, the *Supplementary Financial Information*, the *Supplementary Regulatory Capital Disclosure*, and a slide presentation will be available on the Investor Relations page of National Bank's website shortly before the start of the conference call.

Transfer Agent and Registrar

For information about stock transfers, address changes, dividends, lost certificates, tax forms, and estate transfers, shareholders are asked to contact the transfer agent, Computershare Trust Company of Canada, at the address or telephone number below.

Computershare Trust Company of Canada

Share Ownership Management
1500 Robert-Bourassa Boulevard, 7th Floor
Montreal, Quebec H3A 3S8
Telephone: 1-888-838-1407
Fax: 1-888-453-0330
Email: service@computershare.com
Website: computershare.com

Direct Deposit Service for Dividends

Shareholders may elect to have their dividend payments deposited directly via electronic funds transfer to their bank account at any financial institution that is a member of the Canadian Payments Association. To do so, they must send a written request to the transfer agent, Computershare Trust Company of Canada.

Dividend Reinvestment and Share Purchase Plan

The Bank has a Dividend Reinvestment and Share Purchase Plan for Canadian holders of its common and preferred shares under which they can acquire common shares of the Bank without paying commissions or administration fees. Canadian participants acquire common shares through the reinvestment of cash dividends paid on the shares they hold or through optional cash payments of at least \$500 per payment, up to a maximum of \$5,000 per quarter.

For more information, shareholders may contact National Bank's registrar and transfer agent, Computershare Trust Company of Canada, at 1-888-838-1407. To participate in the plan, National Bank's beneficial or non-registered common shareholders must contact their financial institution or broker.

Dividends

The dividends declared by the Bank constitute eligible dividends pursuant to the *Income Tax Act* (Canada).

