



Luc Paiement

Co-President and Co-Chief
Executive Officer,
National Bank Financial
Executive Vice-President –
Wealth Management
Member of the Office of the
President

Appointed Executive Vice-President – Wealth Management in September 2008, Luc Paiement is responsible for all activities related to wealth management at National Bank. Prior to his appointment, he was Co-President and Co-Chief Executive Officer of National Bank Financial, a position he still holds. Mr. Paiement has also been a member of National Bank's Office of the President since September 2006.

During a career with National Bank Financial that has spanned more than 30 years, Mr. Paiement has held a variety of strategic positions in the retail wealth management, corporate finance and institutional equities sectors.

Luc Paiement began his career in 1981 as an investment advisor at Lévesque Beaubien (now National Bank Financial). Four years later, he was named branch manager. In 1989, he was promoted to Senior Vice-President – Individual Investor Services.

In 1994, Mr. Paiement was appointed head of Corporate Banking. In this position, he helped complete many private and public transactions, including IPOs, and participated in mergers, acquisitions and business turnarounds.

In 1998, he took over the helm of the Capital Markets – Equities group, which included proprietary trading, institutional sales, syndication and risk arbitrage. In addition to managing institutional sales in Europe and the United States, he played a key role in the merger with First Marathon. In 2011, Mr. Paiement also oversaw the Bank's acquisition of Wellington West and HSBC Securities—two strategic deals in keeping with National Bank's growth strategy and bringing in more than 100,000 clients and nearly \$20 billion in assets.

Mr. Paiement is Chairman of the Boards of Directors of National Bank Financial & Co. Inc., National Bank Direct Brokerage Inc., Innocap Investment Management Inc., Natcan Investment Management Inc., and National Bank Trust Inc.

Luc Paiement has a Bachelor's degree in commerce from Concordia University. In 1999, he was named to *The Globe and Mail's* prestigious Top 40 under 40 list.